

Form 990

Return of Organization Exempt From Income Tax

OMB No 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2007

Open to Public Inspection

The organization may have to use a copy of this return to satisfy state reporting requirements

Department of the Treasury Internal Revenue Service

A For the 2007 calendar year, or tax year beginning 10-01-2007 and ending 09-30-2008

- B Check if applicable: Address change, Name change, Initial return, Final return, Amended return, Application pending

C Name of organization: FOCUS ON THE FAMILY. Number and street: 8605 EXPLORER DRIVE. City or town: COLORADO SPRINGS, CO 809201049

D Employer identification number: 95-3188150. E Telephone number: (719) 531-3400. F Accounting method: Accrual

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

G Web site: www.family.org

J Organization type: 501(c)(3)

K Check here if the organization is not a 509(a)(3) supporting organization and its gross receipts are normally not more than 25,000

L Gross receipts: 152,391,494

H and I are not applicable to section 527 organizations. H(a) Is this a group return for affiliates? H(b) If "Yes" enter number of affiliates. H(c) Are all affiliates included? H(d) Is this a separate return filed by an organization covered by a group ruling? I Group Exemption Number. M Check if the organization is not required to attach Sch B

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions.)

Table with columns for Revenue, Expenses, and Net Assets. Rows include Contributions, Program service revenue, Membership dues, Interest on savings, Dividends, Gross rents, Other investment income, Gross amount from sales of assets, Special events, Gross sales of inventory, Other revenue, Total revenue, Program services, Management and general, Fundraising, Payments to affiliates, Total expenses, Excess or (deficit) for the year, Net assets at beginning of year, Other changes in net assets, Net assets at end of year.

Part II Statement of Functional Expenses

All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others (See the instructions.)

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.

	(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22a Grants paid from donor advised funds (attach Schedule) (cash \$ _____ noncash \$ _____) If this amount includes foreign grants, check here <input type="checkbox"/>	22a			
22b Other grants and allocations (attach schedule) (cash \$ _____ noncash \$ _____) If this amount includes foreign grants, check here <input type="checkbox"/>	22b			
23 Specific assistance to individuals (attach schedule)	23			
24 Benefits paid to or for members (attach schedule)	24			
25a Compensation of current officers, directors, key employees etc Listed in Part V-A (attach schedule)	25a	1,887,431	834,972	849,265
b Compensation of former officers, directors, key employees etc listed in Part V-B (attach schedule)	25b			
c Compensation and other distributions not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) (attach schedule)	25c			
26 Salaries and wages of employees not included on lines 25a, b and c	26	56,399,971	46,391,961	5,750,533
27 Pension plan contributions not included on lines 25a, b and c	27	1,853,112	1,454,117	310,265
28 Employee benefits not included on lines 25a - 27	28	7,803,503	6,257,433	809,335
29 Payroll taxes	29	3,949,019	3,188,507	404,331
30 Professional fundraising fees	30	882,575		882,575
31 Accounting fees	31	52,804		52,804
32 Legal fees	32	964,468	689,152	275,316
33 Supplies	33	1,092,831	809,633	199,377
34 Telephone	34	555,139	515,003	17,586
35 Postage and shipping	35	8,302,121	6,826,907	4,434
36 Occupancy	36	2,663,922	2,228,197	377,280
37 Equipment rental and maintenance	37	2,886,258	2,621,408	146,019
38 Printing and publications	38	8,610,445	7,152,063	23,148
39 Travel	39	2,662,379	1,861,512	203,460
40 Conferences, conventions, and meetings	40	1,224,839	1,219,633	4,995
41 Interest	41	7,831		7,831
42 Depreciation, depletion, etc (attach schedule)	42	5,171,568	4,785,452	216,497
43 Other expenses not covered above (itemize)				
a RADIO TV & FILM	43a	12,947,185	12,789,139	158,046
b OUTSIDE SERVICES	43b	14,452,126	13,514,242	900,887
c BENEVOLENCE	43c	4,677,914	4,459,698	66,477
d OTHER EXPENSES	43d	4,135,300	1,676,868	1,173,750
e PREMIUM PRODUCTS	43e	3,103,694	3,032,479	71,215
f	43f			
g	43g			
44 Total functional expenses. Add lines 22a through 43g (Organizations completing columns (B)-(D), carry these totals to lines 13-15)	44	146,286,435	122,308,376	11,793,590

Joint Costs. Check if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? Yes No
 If "Yes," enter (i) the aggregate amount of these joint costs \$ 22,222,787, (ii) the amount allocated to Program services \$ 19,836,399, (iii) the amount allocated to Management and general \$ _____, and (iv) the amount allocated to Fundraising \$ 2,386,388

Part III Statement of Program Service Accomplishments (See the instructions.)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's primary exempt purpose? **▶ FOCUS ON THE FAMILY (FOF) IS A NONDENOMINATIONAL RELIGIOUS ORGANIZATION WHOSE PRIMARY OBJECTIVE IS TO SPREAD THE GOSPEL OF JESUS CHRIST BY HELPING TO PRESERVE TRADITIONAL VALUES AND THE INSTITUTION OF THE FAMILY. THE PRIMARY MEANS OF ACCOMPLISHING THESE GOALS ARE RADIO BROADCASTS, PERIODICALS, BOOKS, FILMS, VIDEOS, INTERNET AND EVENTS WHICH SHARE THE MESSAGE WITH CONSTITUENTS, SCHOOLS, CHURCHES AND THE PUBLIC AT LARGE IN THE UNITED STATES AS WELL AS AROUND THE WORLD.**

Program Service Expenses
(Required for 501(c)(3) and (4) orgs, and 4947(a)(1) trusts, but optional for others.)

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

a See Additional Data Table

(Grants and allocations \$ _____) If this amount includes foreign grants, check here **▶**

b _____

(Grants and allocations \$ _____) If this amount includes foreign grants, check here **▶**

c _____

(Grants and allocations \$ _____) If this amount includes foreign grants, check here **▶**

d _____

(Grants and allocations \$ _____) If this amount includes foreign grants, check here **▶**

e Other program services (attach schedule)
(Grants and allocations \$ _____) If this amount includes foreign grants, check here **▶**

f Total of Program Service Expenses (should equal line 44, column (B), Program services) . . . **▶** 122,308,376

Part IV Balance Sheets (See the instructions.)

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A)		(B)		
		Beginning of year		End of year		
Assets	45 Cash—non-interest-bearing		9,500	45	9,500	
	46 Savings and temporary cash investments		9,690,847	46	3,611,511	
	47a Accounts receivable	47a	2,855,581			
	b Less allowance for doubtful accounts	47b	54,972	1,635,558	47c	2,800,609
	48a Pledges receivable	48a	1,803,184			
	b Less allowance for doubtful accounts	48b		2,048,927	48c	1,803,184
	49 Grants receivable				49	
	50a Receivables from current and former officers, directors, trustees, and key employees (attach schedule)				50a	
	b Receivables from other disqualified persons (as defined under section 4958(c)(3)(B) (attach schedule)				50b	
	51a Other notes and loans receivable (attach schedule)	51a				
	b Less allowance for doubtful accounts	51b			51c	
	52 Inventories for sale or use		3,697,890	52	3,274,178	
	53 Prepaid expenses and deferred charges		3,055,453	53	3,240,228	
	54a Investments—publicly-traded securities <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV		41,123	54a	40,678	
	b Investments—other securities (attach schedule) <input type="checkbox"/> Cost <input type="checkbox"/> FMV			54b		
55a Investments—land, buildings, and equipment basis	55a					
b Less accumulated depreciation (attach schedule)	55b			55c		
56 Investments—other (attach schedule)		16,115,108	56	<input type="checkbox"/>	21,022,294	
57a Land, buildings, and equipment basis	57a	109,722,253				
b Less accumulated depreciation (attach schedule)	57b	63,830,370	47,973,678	57c	<input type="checkbox"/> 45,891,883	
58 Other assets, including program-related investments (describe <input type="checkbox"/> _____)		8,159,139	58	<input type="checkbox"/>	11,378,493	
59 Total assets (must equal line 74) Add lines 45 through 58		92,427,223	59		93,072,558	
Liabilities	60 Accounts payable and accrued expenses		11,357,241	60	13,078,901	
	61 Grants payable			61		
	62 Deferred revenue		1,264,573	62	1,090,631	
	63 Loans from officers, directors, trustees, and key employees (attach schedule)			63		
	64a Tax-exempt bond liabilities (attach schedule)			64a		
	b Mortgages and other notes payable (attach schedule)			64b		
	65 Other liabilities (describe <input type="checkbox"/> _____)		3,485,364	65	<input type="checkbox"/>	3,674,715
66 Total liabilities Add lines 60 through 65		16,107,178	66		17,844,247	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74					
	67 Unrestricted		69,531,605	67	70,027,848	
	68 Temporarily restricted		6,697,440	68	5,109,463	
	69 Permanently restricted		91,000	69	91,000	
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74					
	70 Capital stock, trust principal, or current funds			70		
	71 Paid-in or capital surplus, or land, building, and equipment fund			71		
	72 Retained earnings, endowment, accumulated income, or other funds			72		
	73 Total net assets or fund balances Add lines 67 through 69 or lines 70 through 72 (Column (A) must equal line 19 and column (B) must equal line 21)		76,320,045	73		75,228,311
	74 Total liabilities and net assets / fund balances Add lines 66 and 73		92,427,223	74		93,072,558

Part VI Other Information (continued)

		Yes	No
82a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	Yes	
b If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II (See instructions in Part III)			
	82b 126,213		
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?	Yes	
83b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	Yes	
84a	Did the organization solicit any contributions or gifts that were not tax deductible?		No
84b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
85a	501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?		
85b	b Did the organization make only in-house lobbying expenditures of \$2,000 or less?		
If "Yes," was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed the prior year			
85c	c Dues assessments, and similar amounts from members		
85d	d Section 162(e) lobbying and political expenditures		
85e	e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices		
85f	f Taxable amount of lobbying and political expenditures (line 85d less 85e)		
85g	g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?		
85h	h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?		
86a	501(c)(7) orgs. Enter a Initiation fees and capital contributions included on line 12		
86b	b Gross receipts, included on line 12, for public use of club facilities		
87a	501(c)(12) orgs. Enter a Gross income from members or shareholders		
87b	b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)		
88a	88a At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX		No
88b	b At any time during the year, did the organization directly or indirectly own a controlled entity within the meaning of section 512(b)(13)? If yes complete Part XI		No
89a	89a 501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under section 4911 <input type="text" value="0"/> , section 4912 <input type="text" value="0"/> , section 4955 <input type="text" value="0"/>		
89b	b 501(c)(3) and 501(c)(4) orgs. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction		No
89c	c Enter Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 <input type="text" value="0"/>		
89d	d Enter Amount of tax on line 89c, above, reimbursed by the organization <input type="text"/>		
89e	e All organizations. At any time during the tax year was the organization a party to a prohibited tax shelter transaction?		No
89f	f All organizations. Did the organization acquire direct or indirect interest in any applicable insurance contract?		No
89g	g For supporting organizations and sponsoring organizations maintaining donor advised funds. Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		
90a	90a List the states with which a copy of this return is filed <input type="text" value="CA,CO,FL,IN"/>		
90b	b Number of employees employed in the pay period that includes March 12, 2007 (See instructions)	1,190	
91a	91a The books are in care of <input type="text" value="FOCUS ON THE FAMILY"/> Telephone no <input type="text" value="(719) 531-3400"/> <input type="text" value="8605 EXPLORER DRIVE"/> Located at <input type="text" value="COLORADO SPRINGS, CO"/> ZIP + 4 <input type="text" value="809201049"/>		
91b	b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	Yes	No
	If "Yes," enter the name of the foreign country <input type="text"/>		No
See the instructions for exceptions and filing requirements for Form TD F 90-22.1 , Report of Foreign Bank and Financial Accounts			

Part VI Other Information (continued)

c At any time during the calendar year, did the organization maintain an office outside of the United States? **91c** Yes No

If "Yes," enter the name of the foreign country _____

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041—Check here and enter the amount of tax-exempt interest received or accrued during the tax year **92**

Part VII Analysis of Income-Producing Activities (See the instructions.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue					
a ROYALTIES & LICENSING					1,668,413
b EVENT REVENUE					2,072,037
c FOF INSTITUTE					1,645,372
d DR DOBSON SOLID ANSWERS					87,513
e _____					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	388,051	
96 Dividends and interest from securities			14	6,586	
97 Net rental income or (loss) from real estate					
a debt-financed property					
b non debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	-19,649	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					1,452,508
103 Other revenue a See Additional Data Table					
b _____					
c _____					
d _____					
e _____					
104 Subtotal (add columns (B), (D), and (E))		1,457,194		906,993	9,563,298
105 Total (add line 104, columns (B), (D), and (E))					11,927,485

Note: Line 105 plus line 1e, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See the instructions.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
	See Additional Data Table

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See the instructions.)

(a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No

(b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No

NOTE: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).





Part XI Information Regarding Transfers To and From Controlled Entities Complete only if the organization is a controlling organization as defined in section 512(b)(13)

				Yes	No
106 Did the reporting organization make any transfers to a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity					
	(A) Name and address of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer	
a					
b					
c					
Totals					

				Yes	No
107 Did the reporting organization receive any transfers from a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity					
	(A) Name and address of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer	
a					
b					
c					
Totals					

		Yes	No
108 Did the organization have a binding written contract in effect on August 17, 2006 covering the interests, rents, royalties and annuities described in question 107 above?			

Please Sign Here	Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.	
	***** Signature of officer	2009-02-11 Date
	WADE CROW CFO Type or print name and title	

Paid Preparer's Use Only	Preparer's signature  DAVE MOJA	Date	Check if self-employed <input checked="" type="checkbox"/>	Preparer's SSN or PTIN (See Gen Inst W)
	Firm's name (or yours if self-employed), address, and ZIP + 4  RSM MCGLADREY INC 7351 OFFICE PARK PL MELBOURNE, FL 32940			EIN  Phone no  (321) 751-6200

**SCHEDULE A
(Form 990 or
990EZ)**

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information—(See separate instructions.)

▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

OMB No 1545-0047

2007

Department of the
Treasury
Internal Revenue
Service

Name of the organization
FOCUS ON THE FAMILY

Employer identification number

95-3188150

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See page 1 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
TERENCE CHATMON 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	VP-MOBILIZE 45 00	137,561	8,101	0
DEANA M WILLIAMS 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	PRODUCER-G MKT RADIO 45 00	120,080	13,964	0
WILLIAM J MAIER 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	RESIDENT PSYCH 45 00	119,588	20,489	0
HOLLAND B LONDON 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	VP-CHURCH 45 00	117,601	16,526	0
JOHN P FULLER 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	VP-BROADCASTING 45 00	116,794	20,333	0
Total number of other employees paid over \$50,000 ▶	434			

Part II-A Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See page 2 of the instructions. List each one (whether individual or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
HOLLAND & KNIGHT 2115 HARDEN BLVD LAKELAND, FL 338022092	LEGAL SERVICES	743,825
BOPP COLESON & BOSTROM 1 SOUTH SIXTH STREET TERRE HAUTE, IN 47807	LEGAL SERVICES	166,206
NORBERG CONSULTING SVCS 317 SHADY OAKS DRIVE MURPHY, TX 75094	ULTRASOUND CNSLT	137,185
MARSH USA INC PO BOX 44078 SAN FRANCISCO, CA 94144	INSURANCE BROKER	58,535
CAPIN CROUSE LLP 720 EXECUTIVE PARK STE 2500 GREENWOOD, IN 46143	AUDITING & ACCOUNTING	55,429
Total number of others receiving over \$50,000 for professional services ▶		

Part II-B Compensation of the Five Highest Paid Independent Contractors for Other Services
(List each contractor who performed services other than professional services, whether individual or firms. If there are none, enter "None". See page 2 for instructions.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
BROWN PRINTING CO SDS 12-2586 PO BOX 86 MINNEAPOLIS, MN 55486	MAGAZINE POSTAL SVC	906,619
COLDWATER MEDIA LLC PO BOX 400 PALMER LAKE, CO 80133	AD & PROMOTION	642,609
INCLINE NETWORKS LLC 119 WALTERS CREEK DR MONUMENT, CO 80132	CONSULTING SVCS	479,775
ARROW PARTNERSHIP 5750 DTC PARKWAY STE 145 GREENWOOD VILLAGE, CO 80111	FREELANCE	376,573
ADIZES USA LLC 6404 VIA REAL CARPINTERIA, CA 930132925	CONSULTING SVCS	318,905
Total number of other contractors receiving over \$50,000 for other services ▶	17	

Part III Statements About Activities (See page 2 of the instructions.)**Yes No**

1 During the year, has the organization attempted to influence national, state, or local legislation, include any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶ <u>\$ 592,110</u> (Must equal amounts on line 38, Part VI-A, or line 1 of Part VI-B) Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities	1	Yes	
2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.) 🗨️ a Sale, exchange, or leasing property?	2a	Yes	
b Lending of money or other extension of credit?	2b		No
c Furnishing of goods, services, or facilities?	2c	Yes	
d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? 🗨️	2d	Yes	
e Transfer of any part of its income or assets?	2e		No
3a Did the organization make grants for scholarships, fellowships, student loans, etc ? (If "Yes," attach an explanation of how the organization determines that recipients qualify to receive payments)	3a		No
b Did the organization have a section 403(b) annuity plan for its employees?	3b	Yes	
c Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment , historic land areas or structures? If "Yes" attach a detailed statement	3c		No
d Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services?	3d		No
4a Did the organization maintain any donor advised funds? If "Yes," complete lines 4b through 4g If "No," complete lines 4f and 4g	4a		No
b Did the organization make any taxable distributions under section 4966?	4b		
c Did the organization make a distribution to a donor, donor advisor, or related person?	4c		
d Enter the total number of donor advised funds owned at the end of the tax year ▶ _____			
e Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year ▶ _____			
f Enter the total number of separate funds or accounts owned at the end of the tax year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts ▶ <u>0</u>			
g Enter the aggregate value of assets held in all funds or accounts included on line 4f at the end of the tax year ▶ <u>0</u>			

Part IV Reason for Non-Private Foundation Status (See pages 4 through 7 of the instructions.)I certify that the organization is not a private foundation because it is (Please check only **ONE** applicable box)

- 5** A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)
- 6** A school Section 170(b)(1)(A)(ii) (Also complete Part V)
- 7** A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)
- 8** A federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)
- 9** A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) **Enter the hospital's name, city, and state** _____
- 10** An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A)
- 11a** An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)
- 11b** A community trust Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)
- 12** An organization that normally receives **(1) more than 33 1/3%** of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc , functions—subject to certain exceptions, and **(2) no more than 33 1/3%** of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A)
- 13** An organization that is not controlled by any disqualified persons (other than foundation managers) and otherwise meets the requirements of section 509(a)(3) Check the box that describes the type of supporting organization
- Type I Type II Type III - Functionally Integrated Type III - Other

Provide the following information about the supported organizations. (see page 7 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Employer identification number	(c) Type of organization (described in lines 5 through 12 above or IRC section)	(d) Is the supported organization listed in the supporting organization's governing documents?		(e) Amount of support?
			Yes	No	
Total					<input type="checkbox"/>

- 14** An organization organized and operated to test for public safety Section 509(a)(4) (See page 7 of the instructions)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12) **Use cash method of accounting.****Note:** You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in)	(a) 2006	(b) 2005	(c) 2004	(d) 2003	(e) Total
15 Gifts, grants, and contributions received (Do not include unusual grants See line 28)	128,904,061	126,893,000	125,215,125	126,532,296	507,544,482
16 Membership fees received					0
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc , purpose	8,558,001	7,232,541	8,855,101	9,197,408	33,843,051
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	3,972,153	3,925,353	1,219,439	2,801,829	11,918,774
19 Net income from unrelated business activities not included in line 18					0
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					0
21 The value of services or facilities furnished to the organization by a governmental unit without charge Do not include the value of services or facilities generally furnished to the public without charge					0
22 Other income Attach a schedule Do not include gain or (loss) from sale of capital assets	3,881,451	3,656,301	4,541,747	573,616	12,653,115
23 Total of lines 15 through 22	145,315,666	141,707,195	139,831,412	139,105,149	565,959,422
24 Line 23 minus line 17	136,757,665	134,474,654	130,976,311	129,907,741	532,116,371
25 Enter 1% of line 23	1,453,157	1,417,072	1,398,314	1,391,051	
26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24					26a
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2002 through 2005 exceeded the amount shown in line 26a Do not file this list with your return. Enter the total of all these excess amounts					26b 0
c Total support for section 509(a)(1) test Enter line 24, column (e)					26c
d Add Amounts from column (e) for lines 18 _____ 19 _____ 22 _____ 26b _____					26d
e Public support (line 26c minus line 26d total)					26e
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))					26f
27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person " Do not file this list with your return. Enter the sum of such amounts for each year (2006) <u>1,053,617</u> (2005) <u>100,986</u> (2004) <u>314,983</u> (2003) <u>798,606</u>					
b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000 (Include in the list organizations described in lines 5 through 11b, as well as individuals) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2) , enter the sum of these differences (the excess amounts) for each year (2006) _____ (2005) <u>2,943,334</u> (2004) <u>1,516,129</u> (2003) <u>2,374,814</u>					
c Add Amounts from column (e) for lines 15 <u>507,544,482</u> 16 _____ 0 17 <u>33,843,051</u> 20 _____ 0 21 _____ 0					27c 541,387,533
d Add Line 27a total <u>2,268,192</u> and line 27b total <u>6,834,277</u>					27d 9,102,469
e Public support (line 27c total minus line 27d total)					27e 532,285,064
f Total support for section 509(a)(2) test Enter amount from line 23, column (e) 27f 565,959,422					
g Public support percentage (line 27e (numerator) divided by line 27f (denominator))					27g 9405 00 %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					27h 210 59 %
28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2002 through 2005, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant Do not file this list with your return. Do not include these grants in line 15					

Part V Private School Questionnaire (See page 7 of the instructions.)**(To be completed ONLY by schools that checked the box on line 6 in Part IV)**

		Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement)		
32	Does the organization maintain the following		
a	Records indicating the racial composition of the student body, faculty, and administrative staff?	32a	
b	Records documenting that scholarships and other financial assistance are awarded on racially nondiscriminatory basis?	32b	
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c	
d	Copies of all material used by the organization or on its behalf to solicit contributions?	32d	
	If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement)		
33	Does the organization discriminate by race in any way with respect to		
a	Students' rights or privileges?	33a	
b	Admissions policies?	33b	
c	Employment of faculty or administrative staff?	33c	
d	Scholarships or other financial assistance?	33d	
e	Educational policies?	33e	
f	Use of facilities?	33f	
g	Athletic programs?	33g	
h	Other extracurricular activities?	33h	
	If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement)		
34a	Does the organization receive any financial aid or assistance from a governmental agency?	34a	
b	Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement	34b	
35	Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation	35	

Form 4562-FY

Depreciation and Amortization (Including Information on Listed Property)

OMB No 1545-

2007

Department of the Treasury Internal Revenue Service

See separate instructions. Attach to your tax return.

Attachment Sequence No 67

Table with 3 columns: Name(s) shown on return, Business or activity to which this form relates, Identifying number.

Part I Election To Expense Certain Property Under Section 179

Note: If you have any listed property, complete Part V before you complete Part I.

Table with 2 columns: Description, Amount. Rows 1-5.

Table with 3 columns: (a) Description of property, (b) Cost (business use only), (c) Elected cost. Rows 6-13.

Note: Do not use Part II or Part III below for listed property. Instead, use Part V.

Part II Special Depreciation Allowance and Other Depreciation (Do not include listed property) (See instructions.)

Table with 2 columns: Description, Amount. Rows 14-16.

Part III MACRS Depreciation (Do not include listed property.) (See instructions.)

Section A

Table with 2 columns: Description, Amount. Rows 17-18.

Section B—Assets Placed in Service During 2007 Tax Year Using the General Depreciation System

Table with 7 columns: (a) Classification of property, (b) Month and year placed in service, (c) Basis for depreciation, (d) Recovery period, (e) Convention, (f) Method, (g) Depreciation deduction. Rows 19a-i.

Section C—Assets Placed in Service During 2007 Tax Year Using the Alternative Depreciation System

Table with 7 columns: (a) Class life, (b) Month and year placed in service, (c) Basis for depreciation, (d) Recovery period, (e) Convention, (f) Method, (g) Depreciation deduction. Rows 20a-c.

Part IV Summary (see instructions)

Table with 2 columns: Description, Amount. Rows 21-23.

Part V Listed Property (Include automobiles, certain other vehicles, cellular telephones, certain computers, and property used for entertainment, recreation, or amusement.)

Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete only 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable.

Section A-Depreciation and Other Information (Caution: See the instructions for limits for passenger automobiles.)

24a Do you have evidence to support the business/investment use claimed? Yes No 24b If "Yes," is the evidence written? Yes No

Table with 9 columns: (a) Type of property, (b) Date placed in service, (c) Business/investment use percentage, (d) Cost or other basis, (e) Basis for depreciation, (f) Recovery period, (g) Method/Convention, (h) Depreciation/deduction, (i) Elected section 179 cost. Includes rows 25-29.

Section B-Information on Use of Vehicles

Complete this section for vehicles used by a sole proprietor, partner, or other "more than 5% owner," or related person. If you provided vehicles to your employees, first answer the questions in Section C to see if you meet an exception to completing this section for those vehicles.

Table with 6 columns: (a) Vehicle 1, (b) Vehicle 2, (c) Vehicle 3, (d) Vehicle 4, (e) Vehicle 5, (f) Vehicle 6. Includes rows 30-36.

Section C-Questions for Employers Who Provide Vehicles for Use by Their Employees

Answer these questions to determine if you meet an exception to completing Section B for vehicles used by employees who are not more than 5% owners or related persons (see instructions)

Table with 2 columns: Yes, No. Includes rows 37-41 and a Note: If your answer to 37, 38, 39, 40, or 41 is "Yes," do not complete Section B for the covered vehicles.

Part VI Amortization

Table with 6 columns: (a) Description of costs, (b) Date amortization begins, (c) Amortizable amount, (d) Code section, (e) Amortization period or percentage, (f) Amortization for this year. Includes rows 42-44.

Additional Data

Software ID:
Software Version:
EIN: 95-3188150
Name: FOCUS ON THE FAMILY

Form 990, Part III - Program Service Accomplishments:

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)	Program Service Expenses (Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)
<p>a RESOURCES-FOCUS ON THE FAMILY PRODUCES AND/OR DISTRIBUTES A NUMBER OF FILMS, VIDEO PRODUCTS, AUDIO PRODUCTS AND BOOKS THAT ARE USED TO SPREAD THE GOSPEL OF JESUS CHRIST BY HELPING TO PRESERVE TRADITIONAL VALUES AND THE INSTITUTION OF THE FAMILY THESE PRODUCTS DISCUSS MANY ISSUES THAT AFFECT THE FAMILY AND ARE GEARED TO SERVE MANY AGE GROUPS FOCUS ON THE FAMILY BEGAN PUBLISHING BOOKS IN 1985 CURRENTLY, MANY OF THE PRODUCTS ARE CREATED FROM IN-HOUSE WRITERS AND EDITORS, AND ARE SUPPORTED BY CONTRIBUTIONS FROM TALENTED AUTHORS FILM PRODUCTION BEGAN IN 1986 AND HAS CONTINUED PRODUCING NEW PROGRAMS THAT HAVE BEEN TRANSLATED IN OVER 20 LANGUAGES SEE THE MINISTRY ATTACHMENT FOR MORE DETAIL ON THE PRODUCTS DEVELOPED AND DISTRIBUTED BY FOCUS ON THE FAMILY</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	30,886,212
<p>b BROADCASTS-11 DIFFERENT BROADCASTS ARE PRODUCED BY FOCUS ON THE FAMILY INCLUDING "FOCUS ON THE FAMILY" AND THE POPULAR CHILDREN'S DRAMA, "ADVENTURES IN ODYSSEY " THE REACH OF FOCUS ON THE FAMILY NOW EXTENDS TO OVER 149 COUNTRIES FOCUS BROADCASTS CAN BE HEARD FROM OVER 4,500 FACILITIES FROM VANCOUVER TO BUENOS AIRES TO FINLAND, FROM SOUTH AFRICA TO MELBOURNE TO CHINA, AND BY A TOTAL OF 238 MILLION LISTENERS LIKEWISE, FOCUS ON THE FAMILY ALSO BROADCASTS 90 SECOND TELEVISION FEATURES THAT BRING INSIGHTFUL COMMENTARY FROM DR BILL MAIER TO MAINSTREAM, MAJOR NETWORK TELEVISION AFFILIATES ACROSS THE UNITED STATES SEE PAGES ONE AND TWO OF THE MINISTRIES ATTACHMENT FOR MORE DETAIL ON EACH BROADCAST</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	22,623,773
<p>c PUBLICATIONS-FOCUS ON THE FAMILY DISTRIBUTES MONTHLY AND BI-MONTHLY 11 MAGAZINES AND NEWSLETTERS FOR EXAMPLE, FAMILY NEWS FROM DR JAMES DOBSON THIS PUBLICATION, WHICH CONSISTS OF PERSONAL THOUGHTS FROM DR DOBSON ON A VARIETY OF TIMELY AND CULTURAL TOPICS, GOES OUT TO AS MANY AS ONE MILLION INDIVIDUALS FOCUS ON THE FAMILY REACHES MANY SPECIFIC INTERESTS AND AGES THROUGH ITS PUBLICATIONS SEE PAGES FOUR THROUGH FIVE OF THE MINISTRIES ATTACHMENT FOR MORE DETAIL ON EACH PERIODICAL/PUBLICATION</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	13,829,989
<p>d CORRESPONDENCE-DURING THE FISCAL YEAR ENDED SEPTEMBER 30, 2008, FOCUS ON THE FAMILY ANSWERED ABOUT 2 5 MILLION LETTERS, E-MAILS, WEBSITE CONTACTS, AND TELEPHONE CALLS, EACH OF WHICH CAME SEEKING A SPECIFIC RESPONSE TO A UNIQUE REQUEST OR A QUESTION ABOUT RELATIONSHIPS AND FAMILY LIFE THIS DIRECT COMMUNICATION IS A VITAL LINK TO THE PEOPLE WE DESIRE TO SERVE THE MANY INQUIRIES FOR INFORMATION, ADVICE, AND ENCOURAGEMENT ARE FIELDIED BY AN EXPERT STAFF OF OVER 150, MANY OF WHICH HOLD EARNED DEGREES</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	8,542,348
<p>e OTHER MINISTRIES OF FOF INCLUDE</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	
<p>f PUBLICY POLICY AWARENESS</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	7,916,073
<p>g INTERNET CONTENT AND MAINTENANCE</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	4,762,054
<p>h PRO-FAMILY EVENTS</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	3,587,459
<p>i VARIOUS OTHER MINISTRY EFFORTS</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	30,160,468
<p>j (SUCH AS FOF INSTITUTE, INTERNATIONAL OUTREACH,</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	
<p>k CHRISTIAN WORLDVIEW MINISTRY IE "THE TRUTH PROJECT",</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	
<p>l DRUG PROOF YOUR KIDS, COUNSELING, OPTION ULTRASOUND,</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	
<p>m AND OUTREACH TO PREGNANCY RESOURCE CENTERS</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
JAMES C DOBSON PHD 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	CHAIRMANBOARD MEMBER 40 00	0	0	0
LT GEN PATRICK P CARUANA MS 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	VICE CHAIRMANBOARD MEMBER 5 00	0	0	0
SHIRLEY M DOBSON 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SECRETARYBOARD MEMBER 25 00	0	0	0
STU MENDELSON 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	ASSISTANT SECRETARY 5 00	0	0	0
JAMES D DALY 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	PRESIDENTBOARD MEMBER 45 00	0	0	0
WADE D CROW 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	CFOTREASURER 45 00	0	0	0
BOBB BIEHL MA 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 5 00	0	0	0
ROBERT E HAMBY CPA 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 10 00	0	0	0
DANIEL VILLANUEVA 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 5 00	0	0	0
ELSA PRINCE BROEKHUIZEN 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 5 00	0	0	0

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
DR R ALBERT MOHLER JR 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 5 00	0	0	0
DR KATHLEEN NIELSON 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 5 00	0	0	0
ERIC PILLMORE 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 5 00	0	0	0
LEE TORRENCE 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 5 00	0	0	0
PAUL NELSON 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 5 00	0	0	0
KIM ROBINSON 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 5 00	0	0	0
BUFFORD D TACKETT III 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	181,293	16,693	0
STANLEY R JOHN 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	147,402	20,788	0
GLENN A WILLIAMS 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	CHIEF OPERATING OFFICER 45 00	172,494	18,305	0
THOMAS A MINNERY 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	0	0	0

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
KENT K KIEFER 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	135,297	21,496	0
STEVEN M MAEGDLIN 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	137,273	17,550	0
RONALD E WILSON 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	145,184	22,182	0
ROBERT WOOD 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	CHIEF INFORMATION OFFICER 45 00	140,121	13,542	0
CLARK MILLER 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	133,035	18,537	0
DIANE S PASSNO 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 35 00	132,585	7,927	0
DAVID DICKINSON 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	121,369	13,431	0
MICHELE WILSON 8605 EXPLORER DRIVE cOLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	120,166	16,819	0
KENNETH WINDEBANK 8605 EXPLORER DRIVE cOLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	120,516	13,426	0

Form 990, Part VII, Line 103 - Other revenue:

Note: Enter gross amounts unless otherwise indicated.	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
a FOFA REIMBURSEMENT					2,637,455
b CAFETERIA SALES			03	510,242	
c TELEVISION STUDIO	515100	13,020			
d MISCELLANEOUS			01	21,763	
e ADVERTISING	541800	393,442			
f BRIO CRUISE	713990	167,298			
g PERIODICAL ADVERTISING	541800	883,434			

Form 990, Part VIII - Relationship of Activities to the Accomplishment of Exempt Purposes:

Line No. ▼	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
93A	ROYALTIES AND LICENSING INCOME FROM FILM AND BOOKS DESIGNED TO STRENGTHEN AND PRESERVE TRADITIONAL VALUES OF THE FAMILY
93B	EVENTS STRENGTHEN AND EDUCATE OUR CONSTITUENTS AND THE PUBLIC TO SPREAD THE GOSPEL OF JESUS CHRIST THROUGH THE WITNESS OF THEIR LIVES
93C	FOF INSTITUTE EXISTS TO PROVIDE A UNIQUE CHRISTIAN EDUCATIONAL COMMUNITY THAT NURTURES PASSIONATE AND PERSUASIVE LEADERS WHO ARE COMMITTED TO JESUS CHRIST, EQUIPPING THEM TO PROMOTE HEALTHY FAMILIES, VIBRANT CHURCHES AND A CIVIL SOCIETY (JUNIORS AND SENIORS IN COLLEGE)
93D	"DR DOBSON'S SOLID ANSWERS" IS A NEWSPAPER COLUMN THAT GENERATES SPONSORSHIP INCOME THAT IS DIRECTLY RELATED TO THE ORGANIZATION'S EXEMPT PURPOSE SPONSORS OF THIS COLUMN ARE GIVEN ACKNOWLEDGEMENT AND NO ADVERTISING IS PROVIDED THEREFORE, INCOME IS EXEMPT FROM BUSINESS INCOME
102	NET PROFIT FROM THE SALE OF INVENTORY PRODUCTS CONSISTING OF BOOKS, TAPES, CDS and CLOTHING PROMOTING AND STRENGTHENING THE FAMILY
103A	REPRESENTS THE AMOUNT OF REIMBURSEMENTS AT FAIR MARKET VALUE FOR THE USE OF FACILITIES,EQUIPMENT, AND MEDIA CHANNELS FROM FOCUS ON THE FAMILY ACTION, INC , A RELATED ENTITY HAVING THE SAME BOARD OF DIRECTORS AND OFFICERS AS FOCUS ON THE FAMILY

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

TY 2007 Compensation Schedule

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Name	Related Organization		Relationship	Compensation Amount	Benefit Plan Contributions	Expense Account	Compensation Description
	Name	EIN					
JAMES D DALY	FOCUS ON THE FAMILY ACTION	20-0960855	COMMON CONTROL ENTITY - SAME OFFICERS AND DIRECTORS	240,002	27,545		
WADE D CROW	FOCUS ON THE FAMILY ACTION	20-0960855	COMMON CONTROL ENTITY - SAME OFFICERS AND DIRECTORS	136,881	21,638		
THOMAS A MINNERY	FOCUS ON THE FAMILY ACTION	20-0960855	COMMON CONTROL ENTITY - SAME OFFICERS AND DIRECTORS	150,195	18,513		

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

TY 2007 Gain/Loss from Sale of Other Assets Schedule

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Name	Date Acquired	How Acquired	Date Sold	Purchaser Name	Gross Sales Price	Basis	Basis Method	Sales Expenses	Total (net)	Accumulated Depreciation
Various assets	2007-03	PURCHASED	2007-03	Various buyers	90,237	1,221,903		0	68,131	1,199,797
NON-CASH GIFTS	2007-03	DONATED	2007-03	Various buyers	371,819	392,013		19,629	-39,823	

TY 2007 Gain/Loss from Sale of Public Securities Schedule**Name:** FOCUS ON THE FAMILY**EIN:** 95-3188150**Gross Sales Price:** 2,907,755**Basis:** 2,942,733**Sales Expenses:** 12,979**Total (net):** -47,957

TY 2007 General Explanation Attachment

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Identifier	Return Reference	Explanation
MINISTRY ATTACHMENT	MINISTRY ATTACHMENT	<p>Reaching out to Families Neighborhoods Churches Caring Professionals The World Community FOCUS ON THE FAMILY COLORADO SPRINGS, CO 80995 719/531-5181 http://www.focusonthefamily.com There's more to Focus on the Family than meets the eye (or ear) Even those who listen regularly to our radio broadcast and have a fairly solid acquaintance with our purposes and philosophy might be surprised at the actual scope of our activities and involvement From humble and simple beginnings a book on child discipline and a 25-minute weekly broadcast which first aired in 1977, Focus on the Family has grown and expanded over the years to include a wide array of separate ministries under its umbrella The following descriptions are intended to provide just a taste of the diversity of these programs, projects, and outreaches</p> <p>BROADCAST MINISTRIES</p> <p>FOCUS ON THE FAMILY BROADCAST (www.family.org) The vast radio network carrying the daily Focus on the Family program (FOF) broadcast continues to expand in the number of facilities and programs offered Every week it is aired on over 1,900 facilities throughout the United States with approximately 680 facilities around the world These timely programs cover concerns facing today's families and provide a welcome source of encouragement and direction From the daily English program, a daily 15-minute program is excerpted, scripted and then translated into French, Russian and Spanish, airing on over 1900 facilities across Europe, the Commonwealth of Independent States (CIS), and Latin America In addition to daily broadcast host, Dr James Dobson, this broadcast features a lineup of guest hosts that include psychologist-in-residence Dr Bill Maier This daily broadcast is offered as a resource on audio CD, podcast, MP3 or online streaming audio</p> <p>FAMILY NEWS IN FOCUS BROADCAST (www.citizenlink.org/fnif) This daily radio news and commentary programs in forms citizens about current events, and challenges them to take action on pro-family matters Approximately 1500 facilities carry this feature, which is released via five formats three separate daily 60-second versions, daily two-minute or five-minute versions, and a weekly 30-minute version News segments are also posted daily online</p> <p>FOCUS ON THE FAMILY COMMENTARY BROADCAST This 90-second practical family help spot, featuring commentary by Dr James Dobson, is now carried by 290 general market radio stations Families around the world are finding Dr Dobson's advice meeting needs in their lives, as well Not only is the English language commentary heard in dozens of cities such as Singapore and Johannesburg, it is also translated into 19 languages and airs in countries such as Argentina, Indonesia, mainland China, and Slovakia The broadcast is carried every day across the world from over 2,000 facilities</p> <p>JAMES DOBSON FAMILY MINUTE (JDFM) BROADCAST This 60-second radio feature is composed of excerpts from the 30-minute broadcast It presents a gem of useful family-related information while also serving as an introduction for new listeners to the daily program JDFM has grown dramatically since its inception, now airing around 1,600 facilities in the United States and with over 280 facilities overseas</p> <p>FOCUS ON THE FAMILY WITH DR BILL MAIER TV This short form television feature of roughly 90 seconds in length airs three times per week on local news stations across the country It is currently airing on 56 stations which are affiliated with major TV networks The feature is set-up in a news story format consisting of a host (Dr Maier) covering family or parenting oriented stories and content Focus on the Family experts are used as well as information from Focus on the Family sources, such as Focus on Your Child or Troubled with com</p> <p>BILL MAIER FAMILY MINUTE This daily 1-minute customized commentary airs on over 160 Christian music stations and networks with huge audiences Dr Maier offers encouragement and advice on topics relevant to parenting and marriage</p> <p>WEEKEND MAGAZINE (Christian) BROADCAST Airing on over 1,100 facilities nationwide and Canada, plus over 80 facilities across the world, this weekly broadcast provides a smorgasbord of advice and encouragement about marriage, parenting, health, finances and entertainment Designed for the soccer mom on the go, this program addresses a variety of topics in a fast-paced, educational and easy-to-listen-to format This version is hosted by psychologist Dr Bill Maier</p> <p>WEEKEND MAGAZINE (General Market) BROADCAST Weekend Magazine also airs on approximately 125 non-religious radio stations across the United States This version is nearly identical, minus 7-minutes of content to accommodate the longer commercial breaks on general market stations A CD copy of the program is distributed to these stations each week</p> <p>ADVENTURES IN ODYSSEY BROADCAST It's hard to believe that more than 20 years have passed since Dr James Dobson first had a burden for young audiences faced with not-so-family-friendly programming Since that</p>

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A second Plugged in Movie Review radio feature releasing on Tuesdays, highlight a current DVD release ENFOQUE A LA FAMILIA BROADCAST. Enfoque a la Familia's mission is to reach the Hispanic community of the United States with the truth of the Gospel through strengthening and upholding the Hispanic family. The 15-minute Enfoque a la familia radio broadcast is currently airing on about 70 facilities throughout the United States and on approximately 1720 facilities outside the United States. ONLINE MINISTRIES FOCUS ON THE FAMILY WEB SITE (www.focusonthefamily.com, formerly www.family.org) The flagship Web site for Focus on the Family draws an average daily audience of about 42,000 unique visitors per day, providing a powerful potential to extend the reach of the best family materials available through an instant-access medium. Information provided online serves to supplement the resource requests received via phone or letter. This includes the creation of special collections of articles, audio and video pieces, resources, and links to give visitors the latest and best resources available already sorted by topic. With the introduction of streaming media technology, bulletin boards, and live chat events, these online ministries will provide more up-to-date information than ever before. MARRIAGE (www.family.org/marriage) While the very definition of marriage is debated, couples everywhere continue to face the challenge of building and preserving a strong commitment. Our Strategic Marriage ministry helps develop a biblical vision for marriage, find ways to help it thrive through every season of life, and empower it to last for a lifetime. PARENTING (www.family.org/parenting, www.focusonyourchild.com, www.pluggedinonline.com) It's difficult to count the number of letters, emails, and phone calls and how many forum posts we've received and answered over the years from parents thanking Dr. Dobson and Focus on the Family for helping them raise their children. Our ministry has long been known for its parenting resources, and the Parents Ministry team continues the tradition by reformatting timeless materials and developing new ones to meet the needs of the 21st century family. CHILDREN (www.clubhousemagazine.com, www.whitsonline.org) Focus on the Family meets the needs of kids of all ages while providing a safe place to grow in their faith. The sites for younger kids provide fun articles, recipes, activity suggestions, poems, games and downloadable puzzles. TEENS (www.briomag.com, www.breakawaymag.com) Bombarded by peer pressure and misleading media messages, teens desperately need someone to stand in the gap and provide positive direction and mentoring in the areas of evangelism, discipleship, worldview, media, and culture. PLUGGED IN ONLINE COMMUNITY Now reaching over 1 million visits per month, this Focus website posts timely reviews of what's playing in theaters each week (and an ongoing archive), television programming, popular CDs and video games. These reviews focus on the messages being conveyed, both positively and negatively. The Plugged In Online website also tackles many of the most popular questions being asked by our readership as well as offering practical advice about becoming more discerning regarding today's media. COLLEGE STUDENT MINISTRY Focus on the Family Institute (www.focusinstitute.org) Launched in 1995, the Institute offers college students a life-changing, semester-long experience that helps them develop a healthy Christian worldview and equips them to use this understanding to shape their culture. Participants receive college credit while undergoing intensive training on topics like public policy, the decline of the family, and the church in society. Boundless (www.boundless.org) Sponsored by Focus on the Family, Boundless is a ministry for those in the transitional years between high school graduation and parenthood. While research warns us of an inherent spiritual wanderlust during these years, Boundless offers young adults consistent Christian community and motivation to remain firm in their faith and plugged into a local church body. From college to career to relationships, Boundless offers a vibrant vision for young adults.</p>

Identifier	Return Reference	Explanation
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among the front burner issues thathreaten the foundation of the family In a nation w here individual rights increasingly trump bibli caltruth, abortions continue to be performed at alarming rates On a larger scale, a w orld unschooled in thevalue of premarital abstinence is fraught w ith diseases like AIDS Our G overnment and Public Policy outreach addresses these issues through a number of venues In -house experts grapple w ith contemporary social issues and then produce print pieces and t alking points for the Focus audience and the media Family New s In Focus Online (w w w citize nlink org/fnif/)The Family New s In Focus (FNIF) websi te exists to provide a resource for o ur listeners The site containstranscripts of our radio reports as w ell as an archive of s tories that w e've covered The daily radio new s andcommentary broadcast program informs ci tizens about current events, and challenges them to take actionon pro-family matters They are posted daily online and archived for four days Issue Analysis (w w w citizenlink org/fo si/)This w eb site serves to bring timely, critical analysis to bear on the most important cultural and policyissues of the day Written and edited by some of the country's most kno w ledgeable family advocates, theresources featured here are designed to educate and energize concerned citizens w ithin religious, political,educational and activist spheres w orking to apply Christian principles to the struggles that face our nation Citizenlink and Citiz en Magazine (w w w citizenlink org/, w w w citizenlink org/citizenMag/)Citizen magazine and ou r Citizenlink Web site provide a biblical perspective on national and local new s asw ell as offer techniques for grassroots activism The Citizenlink daily email, created by the Pub lic Policy staff, offers a Christian perspective on significant current events and legisla tion, as w ell as Action items that offers resources for further involvement The Parsonage (w w w parsonage org)The website w as created to come alongside pastors as they endeavor to s erve the Lord in these mostdifficult days The mission is to facilitate spiritual restorat ion and renew al for ministry families throughresources and services that w ill assist in br inging balance to their personal and professional lives PERIODICALSFOCUS ON THE FAMILY MAG AZINE (http //w w w focusonthefamily com/focusmagazine/) Our flagship publication is the mini stry's official voice in print, providing approximately 728,000households w ith articles on topics of crucial relevance to the family, monthly programming updates, andDr James Dobs on's unique insights Special editions of the magazine are produced for the unique needs o f couples (married 1-5 years, no children), parents, single parents, midlife and beyond, a nd pastors FAMILY NEWS FROM DR JAMES DOBSON MONTHLY NEWSLETTER(w w w focusonthefamily com/d ocstudy)This monthly new sletter serves as the major avenue for expression of Dr Dobson's ow n personal concernsand thoughts on a variety of issues The new sletter is mailed to appr oximately 700,000 and e-mailed to approximately 400,000 individuals and has proven to be a n effective means of sharing comments on the home, faith, and freedom It also serves to h ighlight available family-building resources FOCUS ON YOUR CHILD MEMBERSHIPS (w w w focusony ourchild com)The Focus on Your Child Program is designed to equip parents to enjoy the jou rney of raising confident, God-honoring children The program consists of eight 12-page ne w sletters, quarterly audio journals on CD, and online benefits including book reports and a parenting assessment Focus on Your Child is made up of four different age segments the Early Years, ages 0-3, the Discovery Years, ages 4-7, the Tw een Years, ages 8-12, and the Teen Years, ages 13-18 Members receive one or up to all four segments based on the ages of their children We currently have over 17,000 members FOCUS ON THE FAMILY CITIZEN MAGAZ INE (http //w w w citizenlink org/citizenmag/)Focus on the Family Citizen is a 32-page, four -color, monthly new s magazine w ith a circulation o</p>

Identifier	Return Reference	Explanation
MINISTRY ATTACHMENT	MINISTRY ATTACHMENT	<p>f 50,000 It seeks to inform readers about how God is working through faithful believers to display His redemptive power in issues such as abortion, religious liberty, homosexual activism, and sex education</p> <p>BREAKAWAY MAGAZINE (www.breakawaymag.com) Breakaway is our magazine outreach to teen boys. With a subscription base of around 75,000, it showcases positive male role models and offers sound advice on avoiding the pitfalls of adolescence. Every month young men learn to maintain their faith in God and to develop a deep-rooted Christian character.</p> <p>BRIO MAGAZINES (www.briomag.com) Brio Magazine and Brio & Beyond Magazine are style-setting magazines read by over 162,000 teen girls who rely on them for tips, advice, and spiritual guidance in dealing with the storms of life common to the teenage years. It presents positive role models and emphasizes making right choices. An award-winning publication, Brio is our most popular periodical.</p> <p>FOCUS ON THE FAMILY CLUBHOUSE MAGAZINE (www.clubhousemagazine.com) In serving nearly 87,000 of our intermediate readers (ages eight to twelve) every month, Focus on the Family Clubhouse presents a fun mix of contemporary and historical fiction, personality stories, fact and apologetics articles, quizzes and crafts all from a Christian worldview.</p> <p>FOCUS ON THE FAMILY CLUBHOUSE, JR. MAGAZINE (www.clubhousemagazine.com/club_jr/) This colorful, high-quality monthly magazine, geared for ages four to eight, contains simple stories, crafts, Bible stories and puzzles designed to delight the 65,000 children who receive it. An emphasis on Christian values makes this an ideal resource for our youngest readers.</p> <p>FOCUS ON THE FAMILY PLUGGED IN MAGAZINE (www.pluggedinonline.com) Plugged In is a Focus on the Family publication reaching 33,000 homes helping equip parents, youth leaders, ministers and teens with the essential tools and practical information that will enable them to understand, navigate and impact the culture in which they live. Because entertainment is a potent influence on our culture for both good and evil, our reviews and discussions are designed to spark intellectual thought, family discussion, spiritual growth and a strong desire to follow the command of Colossians 2:8 "See to it that no one takes you captive through hollow and deceptive philosophy, which depends on human tradition and the basic principles of this world rather than on Christ."</p> <p>PASTOR TO PASTOR CD AUDIO SERIES This resource is especially designed to meet the specific needs of busy pastors and church leaders. Pastor to Pastor is a bimonthly audio series featuring interviews with leading pastors and Christian leaders on important topics for those in ministry. Hosted by Rev. H.B. London Jr., a respected senior pastor for over 30 years, numerous guests offer their solid biblical insights on topics such as finances, parenting stages, burnout, suffering, conflict, personal devotions and restoration. Ninety-seven editions have been produced since 1992 and are now available online for listening or downloading.</p> <p>PASTOR'S WEEKLY BRIEFING NEW SLETTER (www.parsonage.org) Designed with the busy pastor and church leader in mind, this weekly new sletter is compiled by our Pastoral Ministries staff and is available online or by e-mail. It provides the latest information on developments in Washington, DC, cultural patterns, trends in American churches and schools, court decisions, and much more. This resource provides excellent material for use in sermons, bulletins, letters, and discussions. Pastors and church leaders also find fascinating facts, insightful statistics, prayer concerns, and resource suggestions that will save them time and help them serve their congregations better. At present, over 22,000 ministers and church leaders receive the online new sletter.</p> <p>FAMILY RESOURCES BOOK PUBLISHING (resourcesfamily.org/) Focus on the Family partners with several Christian publishers to create products ranging from fiction for children and teens to marriage-building resources, parenting helps, and inspirational books for men and women. More than half of these products are created by an in-house team of writers and editors, and are supported by contributions from talented authors.</p> <p>FILMS AND VIDEOS (resourcesfamily.org/) Focus on the Family began its first film production in 1986 and has continued producing new programs that have been translated in over 20 languages. Focus on the Family continues to seek the widest possible audiences for its videos. All of our original videos are scripted and filmed with multiple audiences in mind providing solid, moral advice and information on improving family life.</p> <p>PERSONAL TOUCH MINISTRIES ADOPTION / ORPHAN CARE INITIATIVE (www.iCareAboutOrphans.org) Currently, the United States has approximately 127,000 legal orphans waiting in foster care for adoptive families to call their own. At Focus on the Family, we believe that every child deserves to know the love of a forever family. Therefore, our goal is to raise awareness of and rec</p>

Identifier	Return Reference	Explanation
MINISTRY ATTACHMENT	MINISTRY ATTACHMENT	<p>ruit families for these waiting children Given the number of churches throughout the US , every waiting child in foster care could have a family today if less than one family per church opened their home and hearts To that end, we are working collaboratively with state, county, church and adoption agency leaders to help find families for waiting children and youth in foster care To date, 260 families have initiated the process of adoption of a waiting child as a result of our efforts In addition, our awareness and recruiting efforts are complemented by desperately needed post-placement resources for adoptive families ? resources that are both biblically-based and relevant to their unique struggles These resources also provide practical ways for churches and individuals to support the adoptive families in their communities</p> <p>AFRICAN AMERICAN OUTREACHThe African American Outreach ministry reaches out to African-American pastors across the nation through the Church and Clergy division This department comes alongside pastors and their families and offers encouragement, pertinent resources, and support Attendance at major denominational conventions and pastor's gatherings are an integral part of this vital ministry While statistics substantiate that faith matters a great deal to African-Americans, studies also show that most children in this group grow up in single parent households, many with young and inexperienced mothers The outreach seeks to develop relationships with African-American churches and pastors, create new resources specifically designed for the unique needs of African-American families, partner with other African-American family ministries, and facilitate more culturally sensitive outreach throughout all aspects of our ministry</p> <p>BENEVOLENT MINISTRYOne of the most vital ministries at Focus on the Family is to provide benevolent resources to our constituents facing a variety of challenges We offer cash assistance to families who need help paying rent, buying food, etc We also send books and other resources, free of charge, to constituents who cannot afford to pay for them Among the many that need our help, prisoners often contact Focus on the Family to request specific books or devotional resources Whatever the circumstances our constituents are facing, Focus on the Family considers it a privilege to serve and help in any way we can Benevolent assistance is coordinated primarily through our Relationship Services, Counseling Services and Pastoral Care ministries</p> <p>BRIARGATE MEDIAThis department serves in the placement and promotion of Focus on the Family media products, such as various radio and TV programs and print publications to the broadcast and print media-both general market and religious</p> <p>CHAPLAINCY MINISTRYChaplains in all areas of ministry including the military can receive prayer and encouragement from our staff of pastoral counselors Our pastors make contact by phone with those who are spiritually confused, terminally ill, lonely, suffering from medical difficulties, or needing special assistance Benevolent gifts are often distributed to those in need through this ministry</p> <p>CHRISTIAN WORLDVIEW MINISTRY (www.thetruthproject.org)At Focus, we believe that every aspect of our lives the way we manage our families, carry out our work, enjoy our free time, and relate to others stems from our understanding of who God is and who we are in Him The goal of the Christian Worldview team is to awaken our constituents to God's Truth, character, design, and purpose for all of life by creating a curriculum for small group study, training facilitators, and providing support for those teaching these vital concepts and serving as impact partners in our society</p> <p>COUNSELINGMany of those who come to us require specialized care Focus on the Family is increasingly called upon to assist those experiencing painful and often destructive situations Potential suicides, cases of spouse abuse, and child molestation are not uncommon These pleas receive a reply by phone on a one-to-one basis Most contacts are prompted by our radio broadcasts, which touch off an avalanche of "pain mail" and cries for help Our staff of 16 state-licensed counselors, and 2 chaplains, that handle the critical letters and calls too complex for a mail response Following the free consultation, callers are referred to counselors in their geographical area who have been approved through a screening process for our National Referral Network Focus on the Family does not provide a categorical endorsement of therapists on the referral network No charge is made for counselor consultation</p> <p>FOCUS ON THE FAMILY INSTITUTE (www.focusinstitute.org)This specialized semester program of intense study, which was launched in September of 1995, is offered three times a year to selected college students who are already enrolled at an accredited institution As they participate in classroom sessions, individual research, and internships under the leadership of f</p>

Identifier	Return Reference	Explanation
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This question-and-answer column now appears weekly in approximately 350 newspapers.</p> <p>HOW TO DRUG PROOF YOUR KIDS DPYK (http://www.drugproofyourkids.com) DPYK works together with parents, taking them through one of the best drug prevention curriculums around. You will learn why kids use drugs, strategies for communication, how to identify warning signs, tools to help your kids respond to peer pressure, how to deal with current drug use and more. Most importantly, you will learn how to strengthen relationships with your kids that act as a constant preventative against drug use. By putting it all into practice, you will be closer to saying "not my kid" with confidence.</p> <p>LOVE WON OUT CONFERENCES (www.lovewonout.com) The Love Won Out ministry provides Christ-centered, comprehensive conferences enlightening, empowering, and equipping families, church and youth leaders, educators, counselors, policy-makers, and the gay community on the truth about homosexuality and its impact on our culture.</p> <p>PASTORAL MINISTRIES (www.parsonage.org) Relevant materials, referrals, and "hands-on" ministry aid the Pastoral Ministries department in facilitating the spiritual renewal of ministers and their families. Time, financial, and relational pressures that are unique to ministry in today's fast-paced culture is placing pastors' homes under attack as never before. As a means of providing insight and encouragement to counteract these destructive influences, several timely resources are offered. Among them are the bimonthly Pastor to Pastor audio series, The Pastor's Weekly Briefing, an e-newsletter loaded with facts, trends, and current events affecting the family, Pastor's Gatherings, Pastors Roundtable discussions and Pastor and Spouse Retreats, held in strategic locations across the U.S. and Canada to encourage, inform, and support the local pastor and spouse. This department has also spearheaded the effort to promote observance of Clergy Appreciation Month each October with materials translated into Spanish to reach the Hispanic community, as well. The Pastoral Care Line provides a listening ear, referrals, and advice to pastoral family members in crisis. The In House Ministry of Concern provides support for Focus on the Family employees at times of death, illness, and other serious personal issues, the Pastoral Care Online Directory offers a list of care-giving ministries, books, tapes, videos, and other resources, and the Pastors Advocate Series of booklets help congregations better understand and care for their pastoral families.</p> <p>Disaster Relief efforts provide Focus on the Family resources to pastors and churches at a time of devastation to support and encourage those involved in a crisis such as the September 11 terror attack, tornados, hurricanes or earthquakes.</p> <p>PHYSICIANS RESOURCE COUNCIL Over thirty U.S. and Canadian physicians representing diverse medical specialties serve as volunteers on the Focus on the Family Physicians Resource Council (PRC). The PRC works closely with our Medical Review department staff, and functions in a supportive, advisory capacity by providing Dr. James Dobson and our ministry with expert counsel regarding medical issues that relate to our broadcasts, publications, films, and other media. The PRC also helps Focus on the Family identify and address the needs and concerns of physicians and other medical professionals, and assists both as they work together in bringing the truth of Jesus Christ to families everywhere.</p> <p>RELATIONSHIP SERVICES CENTER Each week brings thousands of contacts, via email, letters and phone calls, each seeking a response to unique requests. This direct communication is a vital link to the people we desire to serve. We also moderate some of Focus Forums and Blogs, which occasionally provides opportunities to reach out to this community as well. Those who contact us are treated with dignity, care, and expertise. The many inquiries for information, advice, and encouragement are fielded and supported by a well-trained staff of over 150, predominantly with earned degrees, and a number of staff holding a master's level.</p>

Identifier	Return Reference	Explanation
MINISTRY ATTACHMENT	MINISTRY ATTACHMENT	<p>f education SANCITY OF HUMAN LIFE(w w w BEaVOICE net, w w w HeartLink org, and w w w iCareAbout Orphans org)The SOHL division is dedicated to increasing aw areness of the inherent value o f each human life through national initiatives such as the Option Ultrasound Program, whic h provides grants for ultrasound machines and sonography training to equip Pregnancy Medic al Clinics (PMCs) to better serve w omen at-risk for abortion We also provide over \$500,00 0 of booklets, DVDs and fetal models to pregnancy centers and maternity homes free-of-char ge each year, in order to provide medically-accurate information to their clients Our Ado ption and Orphan Care Initiative works w ith churches as w ell as private and state agencies to raise aw areness and recruit adoptive families for children waiting in foster care and to provide post-placement support for those adoptive families At BEaVOICE net we equip in dividuals to be a voice for life, providing resources that prepare and motivate them to nu rture and defend the sanctty of human life fromconception to natural death STATE FAMILY POLICY COUNCILS (w w w citizenlink org/fpc/)Since 1988, business and community leaders from across the nation have formed state-level organizationsto invest in the future of America' s families Each Family Policy Council conducts policy analysis,promote responsible and in formed citizenship, facilitates strategic leadership involvement, and influencespublic opi nion Many of these councils also perform community and statew ide work to foster a movemen tto affirm families These councils are independent entities w ith no corporate or financia l relationship to each other or to Focus on the Family However, they have a uniform purpo se serving as a voice for the family and assisting advocates for family ideals w ho aim to recapture the moral and intellectual high ground in the public arena THE SHEPHERDS COVENA NTPastors are increasingly facing a crisis of integrty, righteousness and credibility Ma ny need to regain their focus and to recommit themselves to a lifestyle pleasing to the Lo rd, their families and congregations To that end we offer complimentary the Shepherds Cov enant, a simple commtment by spiritual leaders to aspire to a new level of holiness and a ccountability based on the acronym G R A C E (Genuine accountability, Right relationships , A servants heart, Constant Safeguards, Embracing God intimately) A w eekly e-new sletter is included WELCOME CENTER / BOOKSTORE / WHIT'S END (http //w w w focusonthefamily com/visitu s/A000000482.cfm)More than 200,000 people visit Focus on the Family's Welcome Center every year, w here they canexplore our 10,000 square foot Bookstore and Gift Shopfilled w ith pow erful resources and w holesomeentertainment Other attractions include the Kids Korner and Discovery Emporiumfeaturing slides, videos, touch-screen coloring books, a B-17 aircraft, and a puppet stage and costume closet, Whit's End turn-of-the century soda shoppeinspired by the popular radio drama series Adventures in Odyssey, a three-story slideproviding kids and adults w ith a thrill, KYDS Radio Stationallow ing children and families to record thei r voices onto a personalized Adventures in Odyssey radio drama CD, a recently remodeled To ddler Room, an exciting Narnia Exhibitincluding an actual wardrobe, the Solid Grounds coff ee shop, the G Harvey Gallery, an impressive display of artcreated especially for Focus o n the Family, and our spacious Theaterfeaturing a video presentation on the history and mi ssion of Focus on the Family Daily guided tours of the Administration Building are also p rovidedincluding the Gallery w here our daily radio broadcasts are recorded YOUTH OUTREACH (w w w briomag com, w w w breakaw aymag com, w w w clubhouse magazine com,w w w w hitsend org, w w w p luggedinonline com)The Youth Outreach department seeks to equip parents, youth leaders/mn isters, and youth (ages 4-18)w ith the essential tools that w ill enable them to help youth understand, navigate, and impact the culture in w hich they live Primary avenues for minis try are Big Dig apologetics conferences, the Dig Deeper conferences, various Father-Son an d Mother-Daughter events, a youth missions trip, and various magazines and w ebsites for ch ildren and teens INTERNATIONAL OUTREACHThe reach of Focus on the Family now extends to mor e than 156 countries Focus broadcasts can be heard from more than 3,300 facilities fromV ancouver to Buenos Aires to Finland, from South Africa to Melbourne to China The distribu tion of print, audio, and video resources enhances our international family-strengthening outreach ASSOCIATE OFFICESThrough Focus on the Family's Partner offices, the international outreach of the ministry continues toexpand These independent entities, founded and staf fed by over 350 nationals, are w orking to bring amessage of hope to their country We now have Focus Partner offices in 11 countries, w hich include Australia, Canada, Costa Rica, E gypt, Indonesia, Ireland, Malaysia, New Zealand, S</p>

Identifier	Return Reference	Explanation
MINISTRY ATTACHMENT	MINISTRY ATTACHMENT	<p>ingapore, SouthAfrica, and Taw an In addition, there is a field office located in Covina, California that addresses the needs of Chinese speaking families We also have partnered with more than 70 like-minded ministry partner organizations in another 40 countries to further expand our reach by offering our resources For more information regarding our associate offices, please visit our Web site at www focusonthefamily com INTERNATIONAL RESOURCE SAn increasing number of Dr Dobson and Focus on the Family print and video resources are finding their way into homes all over the globe Currently, our resources have been translated into more than 37 different languages, including Afrikaans, Japanese, Bulgarian, Chinese, Czech, Romanian, Russian, Spanish, and Italian Radio OutreachWe currently have 3,300 facilities in 149 countries with an estimated global audience of 238 million We are currently broadcasting in 26 languages including Afrikaans, Albanian, Arabic, Armenian, Cantonese, English, Finnish, French, German, Hindi, Indonesian, Korean, Mandarin, Mongolian, Norwegian, Polish, Portuguese, Romanian, Russian, Serbo-Croatian, Slovak, Spanish, Tamil, Telugu, Xhosa and Zulu Print OutreachWe currently serve 38 publications in 12 countries with Dr Dobsons newspaper column Newspaper and magazine languages include English, Chinese, French, Polish, Portuguese, Spanish, and Slovenian Television OutreachInternational television is currently placed in 70 countries There are 13 TV products on the air, our most prominent products are Focus on the Family Commentary with Dr Dobson, Adventures in Odyssey, and That the World May Know series Most of our current product placements are in English, but other language placements are in process 1 http //w w w icareaboutorphans org/Default.aspx? Menu=2&SubMenu=66FEIN 95-3188150THE MINISTRIES OF FOCUS ON THE FAMILY- 10 -FEIN 95-3188150THE MINISTRIES OF FOCUS ON THE FAMILY</p>

TY 2007 Investments - Other Schedule

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Description	Book Value	Cost/FMV
AUCTION RATE SECURITIES	15,400,000	F
CALIFORNIA SEGREGATED GIFT ANNUITY SECURITIES	706,554	F
WISCONSIN SEGREGATED GIFT ANNUITY SECURITIES	129,353	F
NATIONAL SEGREGATED GIFT ANNUITY SECURITIES	4,774,277	F
OTHER	12,110	F

TY 2007 Land etc. Schedule

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Category/Item	Cost/Other Basis	Accumulated Depreciation	Book Value
Prior yr additions	98,431,255	63,517,386	34,913,869
3 yr additions	608,370	101,395	506,975
5 yr additions	1,431,146	143,115	1,288,031
7 yr additions	938,200	67,014	871,186
15 yr additions	13,663	455	13,208
30 yr additions	60,309	1,005	59,304
LAND	8,239,310		8,239,310

TY 2007 Other Assets Schedule**Name:** FOCUS ON THE FAMILY**EIN:** 95-3188150

Description	Beginning of Year Amount	End of Year Amount
WEBSITE AND FILM PRODUCTION COSTS - NET	2,409,175	4,889,277
CASH VALUE OF LIFE INSURANCE POLICY	3,965,648	4,318,067
NOTES RECIEVABLE	147,754	5,045
MISCELLANEOUS OTHER ASSETS	15,774	9,311
ENDOWMENT FUNDS	91,000	91,000
CONSTRUCTION IN PROGRESS	1,529,788	2,065,793

TY 2007 Other Expenses Included Schedule

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Description	Amount
COST OF GOODS SOLD	3,807,333

TY 2007 Other Liabilities Schedule

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Description	Beginning of Year Amount	End of Year Amount
DEFERRED ANNUITIES	3,485,364	3,674,715

TY 2007 Other Revenues Included Schedule

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Description	Amount
COST OF GOODS SOLD	3,807,333

TY 2007 Relationship Schedule

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Person Name / Business Name	Title or Role	Person Name 2 / Business Name 2	Title or Role 2	Relationship
DR JAMES C DOBSON	CHAIRMAN	SHIRLEY M DOBSON	BOARD MEMBER	HUSBAND / WIFE
Buford D Tackett III	Senior Vice President	Buford D Tackett IV	Programmer Analyst	Father / SonBuford IV received \$49,214 of wages related to his employment as a Programmer Analyst for Focus on the Family
Daniel Villanueva	Board Member	Sara D Woodard	Publicist	Father / DaughterSara received \$38,313 of wages related to her employment as a Publicist for Focus on the Family

TY 2007 Other Income Schedule

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Description	2006	2005	2004	2003	Total
CAFETERIA SALES	547,656	544,305	523,584	539,496	2,155,041
MISCELLANEOUS	241,379	196,134	38,190	14,582	490,285
ADVERTISING					
TELEVISION STUDIO	10,310	23,188	12,788	19,538	65,824
FOFA REIMBURSEMENT	3,082,106	2,892,674	3,967,185		9,941,965

TY 2007 Self Dealing Statement

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Line Number	Explanation
2a	<p>JAMES DOBSON, INC. (JDI) A PROFESSIONAL CORPORATION OF DR. JAMES DOBSON (DIRECTOR), HAS PAID \$43,000 DURING FYE 9/30/2008 TO FOCUS ON THE FAMILY (FOCUS) TOWARD RADIO COSTS (DUE TO VISIBILITY PROVIDED TO DR. DOBSON ON FOCUS RADIO PROGRAMS) AND OTHER EXPENSES INCURRED ON HIS BEHALF. THROUGHOUT THE YEARS, FOCUS ON THE FAMILY (FOCUS) HAS OFFERED MANY OF DR. JAMES DOBSON'S BOOKS AND TAPES FOR DISTRIBUTION. THESE MATERIALS HAVE BEEN PURCHASED FROM THE PUBLISHERS OF THE BOOKS (NOT FROM DR. DOBSON, NOR JAMES DOBSON, INC.), AT MUCH GREATER DISCOUNTS THAN USUAL, BECAUSE OF THE NATURE OF THE MINISTRY AND DISTRIBUTION OF MATERIALS AT FOCUS (ROYALTIES HAVE BEEN WAIVED BY DR. DOBSON IN ORDER TO GUARANTEE MAXIMUM DISCOUNTS TO FOCUS ON PURCHASES). FOCUS ALSO OFFERS PRODUCTS AUTHORED BY SHIRLEY M. DOBSON (DIRECTOR), AS WELL AS DANAE AND RYAN DOBSON (CHILDREN OF DR. JAMES AND SHIRLEY DOBSON), UNDER SIMILAR AGREEMENTS. PURCHASES OF THE DOBSON'S PRODUCTS WHICH WERE MADE BY FOCUS DURING FYE 9/30/2008 WERE: DR. DOBSON'S BOOKS, TAPES, ETC. \$176,668. DR. & MRS. DOBSON'S BOOKS, TAPES, ETC. 13,730. SHIRLEY DOBSON'S BOOKS, CALENDARS, ETC. 2,194. DANAE DOBSON'S BOOKS, TAPES, ETC. 7,981. RYAN DOBSON'S BOOKS, TAPES, ETC. 6,370. TOTAL \$206,943.</p>
2c	<p>SHIRLEY M. DOBSON (DIRECTOR) SERVED AS AN EX-OFFICIO MEMBER OF ANOTHER NON-PROFIT ORGANIZATION, THE NATIONAL DAY OF PRAYER COMMITTEE (NPC), SERVING AS CHAIRMAN OF THE NATIONAL DAY OF PRAYER TASK FORCE (NDPTF), AND SEPARATELY AS A BOARD MEMBER OF FOCUS ON THE FAMILY (FOCUS). FOCUS IN FURTHERING ITS EXEMPT PURPOSE PROVIDED CERTAIN SERVICES (ACCOUNTING, WAREHOUSING, SHIPPING, ETC.) TO NPC. NPC PAID FOCUS \$13,992 DURING THE YEAR TO OFFSET THE COST TO FOCUS IN PROVIDING THE SERVICES LISTED ABOVE. NPC ALSO UTILIZED FOCUS STAFF TO PERFORM ALL FUNCTIONS. THE ACTUAL COST OF WAGES AND BENEFITS WAS REIMBURSED TO FOCUS BY NPC. ADDITIONALLY, NPC REIMBURSES FOCUS FOR CERTAIN DIRECT EXPENSES INCURRED ON NPC'S BEHALF, AND NPC UTILIZED OFFICE SPACE IN FOCUS' FACILITIES AT NO COST. NPC MADE A DONATION OF \$50,000 TO FOCUS DURING FYE 9/30/2008.</p>
2d	<p>FOCUS ON THE FAMILY BOARD OF DIRECTORS MEMBER BOBB BIEHL IS THE PRESIDENT OF MASTERPLANNING GROUP INTERNATIONAL. FOCUS ON THE FAMILY MADE PAYMENTS TO MASTERPLANNING GROUP INTERNATIONAL TOTALING \$5,793 FOR A COMBINATION OF A SPEAKING ENGAGEMENT AND THE REIMBURSEMENT OF TRAVEL EXPENSES FOR MR. BIEHL TO ATTEND BOARD MEETINGS. HOLLAND AND KNIGHT LLP, A LAW FIRM IN WHICH STU MENDELSON, ASSISTANT CORPORATE SECRETARY FOR FOCUS ON THE FAMILY (FOCUS), IS A PARTNER, PROVIDES LEGAL COUNSEL FOR FOCUS. COMPENSATION PAID TO HOLLAND AND KNIGHT LLP DURING FYE 9/30/2008 WAS \$743,825, WHICH INCLUDES REIMBURSEMENT OF EXPENSES. THE BOARD AT LARGE HAS CONSIDERED THESE FEES AND HOLDS THAT THEY ARE AT OR BELOW MARKET RATES FOR THE SERVICES PERFORMED. REED & BROWN LLP, A LAW FIRM WHICH STEPHEN W. REED, FORMER ASSISTANT CORPORATE SECRETARY FOR FOCUS ON THE FAMILY (FOCUS), IS A PARTNER, PROVIDES LEGAL COUNSEL FOR FOCUS. COMPENSATION PAID TO REED & BROWN LLP DURING FYE 9/30/2008 WAS \$12,536, WHICH INCLUDES REIMBURSEMENT OF EXPENSES. THE BOARD AT LARGE HAS CONSIDERED THESE FEES AND HOLDS THAT THEY ARE AT OR BELOW MARKET RATES FOR THE SERVICES PERFORMED. FOCUS ON THE FAMILY (FOCUS) OFFERS VARIOUS BOOKS AND TAPES FOR DISTRIBUTION THAT HAVE BEEN WRITTEN BY EMPLOYEES AND OTHER BOARD MEMBERS OF FOCUS. SUCH EMPLOYEES AND BOARD MEMBERS HAVE WAIVED ROYALTIES ON PRODUCTS DISTRIBUTED BY FOCUS. TOTAL PURCHASES OF EMPLOYEE AND BOARD MEMBER (INCLUDING FORMER BOARD MEMBERS) BOOKS AMOUNTED TO \$1,012,815 DURING FYE 9/30/2008. THIS DOES NOT INCLUDE ADVANCES GIVEN FOR BOOKS NOT YET WRITTEN. SEE STATEMENT 15 FOR EXPLANATION OF COMPENSATION PAID TO FAMILY MEMBERS OF DIRECTORS, OFFICERS AND KEY EMPLOYEES.</p>