

Form 990
Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

2006

Open to Public Inspection

The organization may have to use a copy of this return to satisfy state reporting requirements

A For the 2006 calendar year, or tax year beginning 10-01-2006 and ending 09-30-2007

- B Check if applicable
Address change
Name change
Initial return
Final return
Amended return
Application pending

Please use IRS label or print or type. See Specific Instructions.

C Name of organization: FOCUS ON THE FAMILY
Number and street (or P O box if mail is not delivered to street address): 8605 EXPLORER DRIVE
City or town, state or country, and ZIP + 4: COLORADO SPRINGS, CO 809201049

D Employer identification number: 95-3188150
E Telephone number: (719) 531-3400
F Accounting method: Cash [] Accrual [x] Other []

Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

G Web site: wwwfamilyorg

J Organization type (check only one) [x] 501(c) (3) (insert no) [] 4947(a)(1) or [] 527

K Check here [] if the organization is not a 509(a)(3) supporting organization and its gross receipts are normally not more than 25,000

L Gross receipts Add lines 6b, 8b, 9b, and 10b to line 12 144,817,821

H and I are not applicable to section 527 organizations
H(a) Is this a group return for affiliates? Yes [x] No []
H(b) If "Yes" enter number of affiliates
H(c) Are all affiliates included? Yes [] No [x]
H(d) Is this a separate return filed by an organization covered by a group ruling? Yes [] No [x]
I Group Exemption Number
M Check [] if the organization is not required to attach Sch B (Form 990, 990-EZ, or 990-PF)

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions.)

Table with columns for Revenue, Expenses, and Net Assets. Rows include Contributions, Program service revenue, Membership dues, Interest on savings, Dividends, Gross rents, Other investment income, Gross amount from sales of assets, Special events and activities, Gross sales of inventory, Other revenue, Program services, Management and general, Fundraising, Payments to affiliates, Excess or (deficit) for the year, Net assets or fund balances at beginning of year, Other changes in net assets, and Net assets or fund balances at end of year.

Part II Statement of Functional Expenses

All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others (See the instructions.)

<i>Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.</i>		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22a	Grants paid from donor advised funds (attach Schedule) (cash \$ _____ noncash \$ _____) If this amount includes foreign grants, check here <input type="checkbox"/>	22a			
22b	Other grants and allocations (attach schedule) (cash \$ _____ noncash \$ _____) If this amount includes foreign grants, check here <input type="checkbox"/>	22b			
23	Specific assistance to individuals (attach schedule)	23			
24	Benefits paid to or for members (attach schedule)	24			
25a	Compensation of current officers, directors, key employees etc Listed in Part V-A (attach schedule)	25a	1,404,064	813,270	528,641
b	Compensation of former officers, directors, key employees etc listed in Part V-B (attach schedule)	25b			
c	Compensation and other distributions not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) (attach schedule)	25c			
26	Salaries and wages of employees not included on lines 25a, b and c	26	56,094,837	45,875,780	5,909,464
27	Pension plan contributions not included on lines 25a, b and c	27	1,830,188	1,058,673	693,997
28	Employee benefits not included on lines 25a - 27	28	9,166,009	7,682,683	575,828
29	Payroll taxes	29	3,915,179	3,152,294	404,265
30	Professional fundraising fees	30	893,221		893,221
31	Accounting fees	31	52,495		52,495
32	Legal fees	32	1,277,953	664,799	613,139
33	Supplies	33	1,140,459	865,995	192,239
34	Telephone	34	556,343	494,735	33,455
35	Postage and shipping	35	7,713,935	6,389,053	2,684
36	Occupancy	36	2,784,415	2,094,905	575,744
37	Equipment rental and maintenance	37	2,366,023	2,078,321	176,158
38	Printing and publications	38	8,888,015	7,704,070	14,865
39	Travel	39	2,806,614	1,981,453	221,536
40	Conferences, conventions, and meetings	40	1,157,281	1,151,464	5,501
41	Interest	41			
42	Depreciation, depletion, etc (attach schedule)	42	5,047,707	4,345,025	459,515
43	Other expenses not covered above (itemize)				
a	RADIO TV & FILM	43a	13,910,128	13,734,518	169
b	OUTSIDE SERVICES	43b	13,253,383	12,180,100	1,066,099
c	BENEVOLENCE	43c	4,949,355	4,702,265	120,902
d	TAXES PAID	43d	559		559
e	OTHER EXPENSES	43e	2,481,735	1,087,397	585,196
f	PREMIUM PRODUCTS	43f	3,173,518	3,059,545	
g		43g			
44	Total functional expenses. Add lines 22a through 43g (Organizations completing columns (B)-(D), carry these totals to lines 13-15)	44	144,863,416	121,116,345	12,232,451

Joint Costs. Check if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? **Yes** **No**
 If "Yes," enter (i) the aggregate amount of these joint costs \$ 23,527,391, (ii) the amount allocated to Program services \$ 21,117,967, (iii) the amount allocated to Management and general \$ _____, and (iv) the amount allocated to Fundraising \$ 2,409,424

Part III Statement of Program Service Accomplishments (See the instructions.)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's primary exempt purpose? **▶** FOCUS ON THE FAMILY (FOF) IS A NONDENOMINATIONAL RELIGIOUS ORGANIZATION WHOSE PRIMARY OBJECTIVE IS TO SPREAD THE GOSPEL OF JESUS CHRIST BY HELPING TO PRESERVE TRADITIONAL VALUES AND THE INSTITUTION OF THE FAMILY THE PRIMARY MEANS OF ACCOMPLISHING THESE GOALS ARE RADIO BROADCASTS, PERIODICALS BOOKS, FILMS, VIDEOS, INTERNET AND EVENTS WHICH SHARE THE MESSAGE WITH CONSTITUENTS, SCHOOLS, CHURCHES AND THE PUBLIC AT LARGE IN THE UNITED STATES AS WELL AS AROUND THE WORLD

Program Service Expenses
(Required for 501(c)(3) and (4) orgs, and 4947(a)(1) trusts, but optional for others.)

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

a See Additional Data Table

(Grants and allocations \$ _____) If this amount includes foreign grants, check here **▶**

b _____

(Grants and allocations \$ _____) If this amount includes foreign grants, check here **▶**

c _____

(Grants and allocations \$ _____) If this amount includes foreign grants, check here **▶**

d _____

(Grants and allocations \$ _____) If this amount includes foreign grants, check here **▶**

e Other program services (attach schedule)
(Grants and allocations \$ _____) If this amount includes foreign grants, check here **▶**

f Total of Program Service Expenses (should equal line 44, column (B), Program services) **▶** 121,116,345

Part IV Balance Sheets (See the instructions.)

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A)		(B)		
		Beginning of year		End of year		
Assets	45 Cash—non-interest-bearing		9,500	45	9,500	
	46 Savings and temporary cash investments		10,595,696	46	9,690,847	
	47a Accounts receivable	47a	1,637,868			
	b Less allowance for doubtful accounts	47b	2,310	1,737,318	47c	1,635,558
	48a Pledges receivable	48a	2,048,927			
	b Less allowance for doubtful accounts	48b		2,482,099	48c	2,048,927
	49 Grants receivable				49	
	50a Receivables from current and former officers, directors, trustees, and key employees (attach schedule)				50a	
	b Receivables from other disqualified persons (as defined under section 4958(c)(3)(B) (attach schedule)				50b	
	51a Other notes and loans receivable (attach schedule)	51a				
	b Less allowance for doubtful accounts	51b			51c	
	52 Inventories for sale or use		3,861,804	52	3,697,890	
	53 Prepaid expenses and deferred charges		2,716,600	53	3,055,453	
	54a Investments—publicly-traded securities <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV		53,770	54a	41,123	
	b Investments—other securities (attach schedule) <input type="checkbox"/> Cost <input type="checkbox"/> FMV			54b		
55a Investments—land, buildings, and equipment basis	55a					
b Less accumulated depreciation (attach schedule)	55b			55c		
56 Investments—other (attach schedule)		17,761,981	56	<input type="checkbox"/>	16,115,108	
57a Land, buildings, and equipment basis	57a	107,832,277				
b Less accumulated depreciation (attach schedule)	57b	59,858,599	49,504,325	57c	<input type="checkbox"/> 47,973,678	
58 Other assets, including program-related investments (describe <input type="checkbox"/> _____)		6,276,091	58	<input type="checkbox"/>	8,159,139	
59 Total assets (must equal line 74) Add lines 45 through 58		94,999,184	59		92,427,223	
Liabilities	60 Accounts payable and accrued expenses		10,980,077	60	11,357,241	
	61 Grants payable			61		
	62 Deferred revenue		1,196,158	62	1,264,573	
	63 Loans from officers, directors, trustees, and key employees (attach schedule)			63		
	64a Tax-exempt bond liabilities (attach schedule)			64a		
	b Mortgages and other notes payable (attach schedule)			64b		
	65 Other liabilities (describe <input type="checkbox"/> _____)		3,506,659	65	<input type="checkbox"/>	3,485,364
66 Total liabilities Add lines 60 through 65		15,682,894	66		16,107,178	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74					
	67 Unrestricted		72,809,393	67	69,531,605	
	68 Temporarily restricted		6,415,897	68	6,697,440	
	69 Permanently restricted		91,000	69	91,000	
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74					
	70 Capital stock, trust principal, or current funds			70		
	71 Paid-in or capital surplus, or land, building, and equipment fund			71		
	72 Retained earnings, endowment, accumulated income, or other funds			72		
	73 Total net assets or fund balances Add lines 67 through 69 or lines 70 through 72 (Column (A) must equal line 19 and column (B) must equal line 21)		79,316,290	73		76,320,045
	74 Total liabilities and net assets / fund balances Add lines 66 and 73		94,999,184	74		92,427,223

Part IV-A Reconciliation of Revenue per Audited Financial Statements With Revenue per Return (See the instructions.)

a	Total revenue, gains, and other support per audited financial statements	a	144,913,283
b	Amounts included on line a but not on Part I, line 12		
1	Net unrealized gains on investments	b1	
2	Donated services and use of facilities	b2	146,732
3	Recoveries of prior year grants	b3	
4	Other (specify) _____	b4	2,899,380
	Add lines b1 through b4	b	3,046,112
c	Subtract line b from line a	c	141,867,171
d	Amounts included on Part I, line 12, but not on line a :		
1	Investment expenses not included on Part I, line 6b	d1	
2	Other (specify) _____	d2	
	Add lines d1 and d2	d	3,046,112
e	Total revenue (Part I, line 12) Add lines c and d	e	141,867,171

Part IV-B Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

a	Total expenses and losses per audited financial statements	a	147,909,528
b	Amounts included on line a but not on Part I, line 17		
1	Donated services and use of facilities	b1	146,732
2	Prior year adjustments reported on Part I, line 20	b2	
3	Losses reported on Part I, line 20	b3	
4	Other (specify) _____	b4	2,899,380
	Add lines b1 through b4	b	3,046,112
c	Subtract line b from line a	c	144,863,416
d	Amounts included on Part I, line 17, but not on line a :		
1	Investment expenses not included on Part I, line 6b	d1	
2	Other (specify) _____	d2	
	Add lines d1 and d2	d	
e	Total expenses (Part I, line 17) Add lines c and d	e	144,863,416

Part V-A Current Officers, Directors, Trustees, and Key Employees (List each person who was an officer, director, trustee, or key employee at any time during the year even if they were not compensated.) (See the instructions.)

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
See Additional Data Table				

Part VI Other Information *(continued)*

		Yes	No
82a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a	Yes	
b If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III)	82b		146,732
83a Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	Yes	
b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	Yes	
84a Did the organization solicit any contributions or gifts that were not tax deductible?	84a		No
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	84b		
85 <i>501(c)(4), (5), or (6) organizations.</i> a Were substantially all dues nondeductible by members?	85a		
b Did the organization make only in-house lobbying expenditures of \$2,000 or less?	85b		
If "Yes," was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed the prior year.			
c Dues assessments, and similar amounts from members	85c		
d Section 162(e) lobbying and political expenditures	85d		
e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices	85e		
f Taxable amount of lobbying and political expenditures (line 85d less 85e)	85f		
g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g		
h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h		
86 <i>501(c)(7) orgs.</i> Enter a Initiation fees and capital contributions included on line 12	86a		
b Gross receipts, included on line 12, for public use of club facilities	86b		
87 <i>501(c)(12) orgs.</i> Enter a Gross income from members or shareholders	87a		
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	87b		
88a At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX	88a		No
b At any time during the year, did the organization directly or indirectly own a controlled entity within the meaning of section 512(b)(13)? If yes complete Part XI	88b		No
89a <i>501(c)(3) organizations</i> Enter Amount of tax imposed on the organization during the year under section 4911 <input type="checkbox"/> _____ 0, section 4912 <input type="checkbox"/> _____ 0, section 4955 <input type="checkbox"/> _____ 0			
b <i>501(c)(3) and 501(c)(4) orgs.</i> Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction	89b		No
c Enter Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 <input type="checkbox"/> _____ 0			
d Enter Amount of tax on line 89c, above, reimbursed by the organization <input type="checkbox"/> _____			
e <i>All organizations.</i> At any time during the tax year was the organization a party to a prohibited tax shelter transaction?	89e		No
f <i>All organizations.</i> Did the organization acquire direct or indirect interest in any applicable insurance contract?	89f		No
g <i>For supporting organizations and sponsoring organizations maintaining donor advised funds.</i> Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	89g		No
90a List the states with which a copy of this return is filed <input type="checkbox"/> CA,GA,IN,DC,CO			
b Number of employees employed in the pay period that includes March 12, 2006 (See instructions)	90b		1,237
91a The books are in care of <input type="checkbox"/> FOCUS ON THE FAMILY Telephone no <input type="checkbox"/> (719) 531-3400 8605 EXPLORER DRIVE Located at <input type="checkbox"/> COLORADO SPRINGS, CO ZIP + 4 <input type="checkbox"/> 809201049			
b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	91b	Yes	No
If "Yes," enter the name of the foreign country <input type="checkbox"/> _____			
See the instructions for exceptions and filing requirements for Form TD F 90-22.1 , Report of Foreign Bank and Financial Accounts			

Part VI Other Information (continued)

c At any time during the calendar year, did the organization maintain an office outside of the United States? **91c** Yes No

If "Yes," enter the name of the foreign country

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041—Check here and enter the amount of tax-exempt interest received or accrued during the tax year **92**

Part VII Analysis of Income-Producing Activities (See the instructions.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue					
a ROYALTIES & LICENSING					1,756,209
b EVENT REVENUE					1,498,693
c FOF INSTITUTE					1,660,654
d DR DOBSON SOLID ANSWERS					96,725
e					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	2,202,505	
96 Dividends and interest from securities			14	13,439	
97 Net rental income or (loss) from real estate					
a debt-financed property					
b non debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	-14,183	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					2,300,789
103 Other revenue a FOFA REIMBURSEMENT					3,082,106
b CAFETERIA SALES			03	547,656	
c TELEVISION STUDIO	515100	10,310			
d MISCELLANEOUS			01	241,379	
e					
104 Subtotal (add columns (B), (D), and (E))		10,310		2,990,796	10,395,176
105 Total (add line 104, columns (B), (D), and (E))					13,396,282

Note: Line 105 plus line 1e, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See the instructions.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
	See Additional Data Table

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See the instructions.)

(a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No

(b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No

NOTE: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

Part XI **Information Regarding Transfers To and From Controlled Entities** *Complete only if the organization is a controlling organization as defined in section 512(b)(13)*

106 Did the reporting organization make any transfers to a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity	Yes	No
--	------------	-----------

	(A) Name and address of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
Totals				

107 Did the reporting organization receive any transfers from a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity	Yes	No
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	(A) Name and address of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
Totals				

108 Did the organization have a binding written contract in effect on August 17, 2006 covering the interests, rents, royalties and annuities described in question 107 above?	Yes	No
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Please Sign Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

***** Signature of officer	2008-03-11 Date
WADE CROW CFO Type or print name and title	

Paid Preparer's Use Only	Preparer's signature DAVE MOJA	Date	Check if self-employed <input checked="" type="checkbox"/>	Preparer's SSN or PTIN (See Gen Inst W)
	Firm's name (or yours if self-employed), address, and ZIP + 4 RSM MCGLADREY INC 7351 OFFICE PARK PL MELBOURNE, FL 32940			EIN Phone no (321) 751-6200

**SCHEDULE A
(Form 990 or
990EZ)**

**Organization Exempt Under Section 501(c)(3)
(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or 4947(a)(1) Nonexempt Charitable Trust
Supplementary Information—(See separate instructions.)**

OMB No 1545-0047
2006

Department of the
Treasury
Internal Revenue
Service

MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

Name of the organization
FOCUS ON THE FAMILY

Employer identification number
95-3188150

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See page 2 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
PAUL L HETRICK 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	VP-MEDIA RELATIONS 45 00	135,396	1,494	0
ROBERT F FLANEGIN 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	VP-STRATEGY 45 00	120,768	7,167	0
WILLIAM J MAIER 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	RESIDENT PSYCH 45 00	117,486	5,677	0
JACQUELINE Y MAHER 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	VP-SANCTITY OF LIFE 45 00	110,594	5,278	0
HOLLAND B LONDON 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	VP-CHURCH 45 00	110,353	6,608	0
Total number of other employees paid over \$50,000	422			

Part II-A Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
HOLLAND KNIGHT 2115 HARDEN BLVD LAKELAND, FL 338022092	LEGAL SERVICES	1,174,936
MASTERWORKS 19265 POWDER HILL PLACE NE POULSBO, WA 98370	CREATIVE SERVICES	873,516
TIER1 INNOVATION LLC 7979 E TUFTS AVE STE 1100 DENVER, CO 80237	CONTRACT SERVICES	539,983
ADIZES USA LLC 6404 VIA REAL CARPINTERIA, CA 930132925	CONSULTING SVCS	472,540
LIFETOGETHER PUBLISHING LLC 29801 SANTA MARGARITA PKWY STE 200 RANCHO SANTA MARGARITA, CA 92688	CONSULTING SVCS	462,500
Total number of others receiving over \$50,000 for professional services	9	

Part II-B Compensation of the Five Highest Paid Independent Contractors for Other Services
(List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter "None". See page 2 for instructions.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
ATLANTICNET 440 WEST KENNEDY BLVD STE 3 ORLANDO, FL 32810	WEB HOSTING	394,176
NORBERG CONSULTING SVCS 317 SHADY OAKS DRIVE MURPHY, TX 75094	ULTRASOUND CNSLT	126,778
JEPSON KERRY 8444 BOWEN STREET RANCHO CUCAMONGA, CA 91730	CONSULTING SVCS	115,561
HEXMATRIX LLC 3318 S ONEIDA WAY DENVER, CO 80224	CONSULTING SVCS	93,837
HIGHPOINT SOLUTIONS 2209 PACIFIC AVENUE TACOMA, WA 98402	CONSULTING SVCS	90,220
Total number of other contractors receiving over \$50,000 for other services	11	

Part III Statements About Activities (See page 2 of the instructions.)

Yes No

<p>1 During the year, has the organization attempted to influence national, state, or local legislation, include any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ <u>101,902</u> (Must equal amounts on line 38, Part VI-A, or line 1 of Part VI-B)</p> <p>Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities</p>	1	Yes	
<p>2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.) 📄</p> <p>a Sale, exchange, or leasing property?</p>	2a	Yes	
<p>b Lending of money or other extension of credit?</p>	2b		No
<p>c Furnishing of goods, services, or facilities?</p>	2c	Yes	
<p>d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? 📄</p>	2d	Yes	
<p>e Transfer of any part of its income or assets?</p>	2e		No
<p>3a Did the organization make grants for scholarships, fellowships, student loans, etc ? (If "Yes," attach an explanation of how the organization determines that recipients qualify to receive payments)</p>	3a		No
<p>b Did the organization have a section 403(b) annuity plan for its employees?</p>	3b	Yes	
<p>c Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment , historic land areas or structures? If "Yes" attach a detailed statement</p>	3c		No
<p>d Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services?</p>	3d		No
<p>4a Did the organization maintain any donor advised funds? If "Yes," complete lines 4b through 4g If "No," complete lines 4f and 4g</p>	4a		No
<p>b Did the organization make any taxable distributions under section 4966?</p>	4b		
<p>c Did the organization make a distribution to a donor, donor advisor, or related person?</p>	4c		
<p>d Enter the total number of donor advised funds owned at the end of the tax year ▶ _____</p>			
<p>e Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year ▶ _____</p>			
<p>f Enter the total number of separate funds or accounts owned at the end of the tax year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts ▶ <u>0</u></p>			
<p>g Enter the aggregate value of assets held in all funds or accounts included on line 4f at the end of the tax year ▶ <u>0</u></p>			

Part IV Reason for Non-Private Foundation Status (See pages 4 through 7 of the instructions.)

I certify that the organization is not a private foundation because it is (Please check only **ONE** applicable box)

- 5** A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)
- 6** A school Section 170(b)(1)(A)(ii) (Also complete Part V)
- 7** A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)
- 8** A federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)
- 9** A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) **Enter the hospital's name, city, and state** ▶
- 10** An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A)
- 11a** An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)
- 11b** A community trust Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)
- 12** An organization that normally receives **(1) more than 33 1/3%** of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc , functions—subject to certain exceptions, and **(2) no more than 33 1/3%** of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A)
- 13** An organization that is not controlled by any disqualified persons (other than foundation managers) and otherwise meets the requirements of section 509(a)(3) Check the box that describes the type of supporting organization

Type I Type II Type III - Functionally Integrated Type III - Other

Provide the following information about the supported organizations. (see page 7 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Employer identification number	(c) Type of organization (described in lines 5 through 12 above or IRC section)	(d) Is the supported organization listed in the supporting organization's governing documents?		(e) Amount of support?
			Yes	No	
Total					

- 14** An organization organized and operated to test for public safety Section 509(a)(4) (See page 7 of the instructions)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12) **Use cash method of accounting.**

Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in)	(a) 2005	(b) 2004	(c) 2003	(d) 2002	(e) Total
15 Gifts, grants, and contributions received (Do not include unusual grants See line 28)	126,893,000	125,215,125	126,532,296	118,263,318	496,903,739
16 Membership fees received					0
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	7,232,541	8,855,101	9,197,408	8,909,603	34,194,653
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	3,925,353	1,219,439	2,801,829	3,591,699	11,538,320
19 Net income from unrelated business activities not included in line 18					0
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					0
21 The value of services or facilities furnished to the organization by a governmental unit without charge Do not include the value of services or facilities generally furnished to the public without charge					0
22 Other income Attach a schedule Do not include gain or (loss) from sale of capital assets	3,656,301	4,541,747	573,616	593,814	9,365,478
23 Total of lines 15 through 22	141,707,195	139,831,412	139,105,149	131,358,434	552,002,190
24 Line 23 minus line 17	134,474,654	130,976,311	129,907,741	122,448,831	517,807,537
25 Enter 1% of line 23	1,417,072	1,398,314	1,391,051	1,313,584	

26 Organizations described on lines 10 or 11:	a Enter 2% of amount in column (e), line 24	26a	
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2002 through 2005 exceeded the amount shown in line 26a Do not file this list with your return. Enter the total of all these excess amounts		26b	0
c Total support for section 509(a)(1) test Enter line 24, column (e)		26c	
d Add Amounts from column (e) for lines 18 _____ 19 _____ 22 _____ 26b _____		26d	
e Public support (line 26c minus line 26d total)		26e	
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))		26f	

27 Organizations described on line 12:	a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person " Do not file this list with your return. Enter the sum of such amounts for each year (2005) <u>100,986</u> (2004) <u>314,983</u> (2003) <u>798,606</u> (2002) <u>975,830</u>		
b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000 (Include in the list organizations described in lines 5 through 11b, as well as individuals) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2) , enter the sum of these differences (the excess amounts) for each year (2005) <u>2,943,334</u> (2004) <u>1,516,129</u> (2003) <u>2,374,814</u> (2002) <u>3,739,847</u>			
c Add Amounts from column (e) for lines 15 <u>496,903,739</u> 16 <u>0</u> 17 <u>34,194,653</u> 20 <u>0</u> 21 <u>0</u>		27c	531,098,392
d Add Line 27a total <u>2,190,405</u> and line 27b total <u>10,574,124</u>		27d	12,764,529
e Public support (line 27c total minus line 27d total)		27e	518,333,863
f Total support for section 509(a)(2) test Enter amount from line 23, column (e)	27f	552,002,190	
g Public support percentage (line 27e (numerator) divided by line 27f (denominator))	27g		9390 07 %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))	27h		209 03 %

28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2002 through 2005, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant **Do not file this list with your return.** Do not include these grants in line 15

Part V Private School Questionnaire (See page 7 of the instructions.)
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

		Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement)		
32	Does the organization maintain the following		
a	Records indicating the racial composition of the student body, faculty, and administrative staff?		
b	Records documenting that scholarships and other financial assistance are awarded on racially nondiscriminatory basis?		
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?		
d	Copies of all material used by the organization or on its behalf to solicit contributions?		
	If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement)		
33	Does the organization discriminate by race in any way with respect to		
a	Students' rights or privileges?		
b	Admissions policies?		
c	Employment of faculty or administrative staff?		
d	Scholarships or other financial assistance?		
e	Educational policies?		
f	Use of facilities?		
g	Athletic programs?		
h	Other extracurricular activities?		
	If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement)		
34a	Does the organization receive any financial aid or assistance from a governmental agency?		
b	Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement		
35	Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation		

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 10 of the instructions.)(To be completed **ONLY** by an eligible organization that filed Form 5768)Check **a** if the organization belongs to an affiliated group Check **b** if you checked "a" and "limited control" provisions apply**Limits on Lobbying Expenditures**

(The term "expenditures" means amounts paid or incurred)

		(a) Affiliated group totals	(b) To be completed for all electing organizations
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)		0
37	Total lobbying expenditures to influence a legislative body (direct lobbying)		101,902
38	Total lobbying expenditures (add lines 36 and 37)		101,902
39	Other exempt purpose expenditures		133,246,894
40	Total exempt purpose expenditures (add lines 38 and 39)		133,348,796
41	Lobbying nontaxable amount Enter the amount from the following table— If the amount on line 40 is— The lobbying nontaxable amount is— Not over \$500,000 20% of the amount on line 40 Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,000,000		1,000,000
42	Grassroots nontaxable amount (enter 25% of line 41)		250,000
43	Subtract line 42 from line 36 Enter -0- if line 42 is more than line 36		0
44	Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38		0

Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.**4-Year Averaging Period Under Section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below)

See the instructions for lines 45 through 50 on page 13 of the instructions)

Calendar year (or fiscal year beginning in) ▶	Lobbying Expenditures During 4-Year Averaging Period				
	(a) 2006	(b) 2005	(c) 2004	(d) 2003	(e) Total
45 Lobbying nontaxable amount	1,000,000	1,000,000	1,000,000	1,000,000	4,000,000
46 Lobbying ceiling amount (150% of line 45(e))					6,000,000
47 Total lobbying expenditures	101,902	732,202	212,413	416,844	1,463,361
48 Grassroots nontaxable amount	250,000	250,000	250,000	250,000	1,000,000
49 Grassroots ceiling amount (150% of line 48(e))					1,500,000
50 Grassroots lobbying expenditures	0	0	4,268	248,280	252,548

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See page 13 of the instructions.)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

- a** Volunteers
- b** Paid staff or management (Include compensation in expenses reported on lines **c** through **h**.)
- c** Media advertisements
- d** Mailings to members, legislators, or the public
- e** Publications, or published or broadcast statements
- f** Grants to other organizations for lobbying purposes
- g** Direct contact with legislators, their staffs, government officials, or a legislative body
- h** Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i** Total lobbying expenditures (Add lines **c** through **h**.)

Yes	No	Amount

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

Form 4562

Depreciation and Amortization (Including Information on Listed Property)

OMB No 1545-0172

2006

Department of the Treasury Internal Revenue Service

See separate instructions. Attach to your tax return.

Attachment Sequence No 67

Table with 3 columns: Name(s) shown on return, Business or activity to which this form relates, Identifying number.

Part I Election to Expense Certain Property Under Section 179

Note: If you have any listed property, complete Part V before you complete Part I.

Table with 2 columns: Description, Amount. Rows 1-5.

Table with 3 columns: (a) Description of property, (b) Cost (business use only), (c) Elected cost. Rows 6-13.

Note: Do not use Part II or Part III below for listed property. Instead, use Part V.

Part II Special Depreciation Allowance and Other Depreciation (Do not include listed property) (See instructions)

Table with 2 columns: Description, Amount. Rows 14-16.

Part III MACRS Depreciation (Do not include listed property.) (See instructions.)

Section A

Table with 2 columns: Description, Amount. Rows 17-18.

Table with 7 columns: (a) Classification of property, (b) Month and year placed in service, (c) Basis for depreciation, (d) Recovery period, (e) Convention, (f) Method, (g) Depreciation deduction. Rows 19a-i.

Section C—Assets Placed in Service During 2006 Tax Year Using the Alternative Depreciation System

Table with 7 columns: (a) Class life, (b) Recovery period, (c) Convention, (d) Method, (e) Depreciation deduction. Rows 20a-c.

Part IV Summary (see instructions)

Table with 2 columns: Description, Amount. Rows 21-23.

Part V Listed Property (Include automobiles, certain other vehicles, cellular telephones, certain computers, and property used for entertainment, recreation, or amusement.)

Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete only 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable.

Section A-Depreciation and Other Information (Caution: See the instructions for limits for passenger automobiles.)

24a Do you have evidence to support the business/investment use claimed? Yes No 24b If "Yes," is the evidence written? Yes No

Table with 9 columns: (a) Type of property, (b) Date placed in service, (c) Business/investment use percentage, (d) Cost or other basis, (e) Basis for depreciation, (f) Recovery period, (g) Method/Convention, (h) Depreciation/deduction, (i) Elected section 179 cost. Includes rows 25-29.

Section B-Information on Use of Vehicles

Complete this section for vehicles used by a sole proprietor, partner, or other "more than 5% owner," or related person. If you provided vehicles to your employees, first answer the questions in Section C to see if you meet an exception to completing this section for those vehicles.

Table with 6 main columns: (a) Vehicle 1, (b) Vehicle 2, (c) Vehicle 3, (d) Vehicle 4, (e) Vehicle 5, (f) Vehicle 6. Includes rows 30-36.

Section C-Questions for Employers Who Provide Vehicles for Use by Their Employees

Answer these questions to determine if you meet an exception to completing Section B for vehicles used by employees who are not more than 5% owners or related persons (see instructions)

Table with 2 columns: Yes, No. Includes rows 37-41 and a Note: If your answer to 37, 38, 39, 40, or 41 is "Yes," do not complete Section B for the covered vehicles.

Part VI Amortization

Table with 6 columns: (a) Description of costs, (b) Date amortization begins, (c) Amortizable amount, (d) Code section, (e) Amortization period or percentage, (f) Amortization for this year. Includes rows 42-44.

Additional Data

Software ID:
Software Version:
EIN: 95-3188150
Name: FOCUS ON THE FAMILY

Form 990, Part III - Program Service Accomplishments:

<p>All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)</p>	<p>Program Service Expenses (Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)</p>
<p>a RESOURCES-FOCUS ON THE FAMILY PRODUCES AND/OR DISTRIBUTES A NUMBER OF FILMS, VIDEO PRODUCTS, AUDIO PRODUCTS AND BOOKS THAT ARE USED TO SPREAD THE GOSPEL OF JESUS CHRIST BY HELPING TO PRESERVE TRADITIONAL VALUES AND THE INSTITUTION OF THE FAMILY THESE PRODUCTS DISCUSS MANY ISSUES THAT AFFECT THE FAMILY AND ARE GEARED TO SERVE MANY AGE GROUPS FOCUS ON THE FAMILY BEGAN PUBLISHING BOOKS IN 1985 CURRENTLY, MANY OF THE PRODUCTS ARE CREATED FROM IN-HOUSE WRITERS AND EDITORS, AND ARE SUPPORTED BY CONTRIBUTIONS FROM TALENTED AUTHORS FILM PRODUCTION BEGAN IN 1986 AND HAS CONTINUED PRODUCING NEW PROGRAMS THAT HAVE BEEN TRANSLATED IN OVER 20 LANGUAGES SEE THE MINISTRY ATTACHMENT FOR MORE DETAIL ON THE PRODUCTS DEVELOPED AND DISTRIBUTED BY FOCUS ON THE FAMILY</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	<p style="text-align: right;">32,013,607</p>
<p>b BROADCASTS-11 DIFFERENT BROADCASTS ARE PRODUCED BY FOCUS ON THE FAMILY INCLUDING "FOCUS ON THE FAMILY" AND THE POPULAR CHILDREN'S DRAMA, "ADVENTURES IN ODYSSEY " THE REACH OF FOCUS ON THE FAMILY NOW EXTENDS TO OVER 156 COUNTRIES FOCUS BROADCASTS CAN BE HEARD FROM OVER 4,500 FACILITIES FROM VANCOUVER TO BUENOS AIRES TO FINLAND, FROM SOUTH AFRICA TO MELBOURNE TO CHINA, AND BY A TOTAL OF 220 MILLION LISTENERS LIKEWISE, FOCUS ON THE FAMILY ALSO BROADCASTS 90 SECOND TELEVISION FEATURES THAT BRING INSIGHTFUL COMMENTARY FROM DR BILL MAIER TO MAINSTREAM, MAJOR NETWORK TELEVISION AFFILIATES ACROSS THE UNITED STATES SEE PAGES ONE AND TWO OF THE MINISTRIES ATTACHMENT FOR MORE DETAIL ON EACH BROADCAST</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	<p style="text-align: right;">24,462,906</p>
<p>c PUBLICATIONS-FOCUS ON THE FAMILY DISTRIBUTES MONTHLY AND BI-MONTHLY 11 MAGAZINES AND NEWSLETTERS FOR EXAMPLE, FAMILY NEWS FROM DR JAMES DOBSON THIS PUBLICATION, WHICH CONSISTS OF PERSONAL THOUGHTS FROM DR DOBSON ON A VARIETY OF TIMELY AND CULTURAL TOPICS, GOES OUT TO AS MANY AS ONE MILLION INDIVIDUALS FOCUS ON THE FAMILY REACHES MANY SPECIFIC INTERESTS AND AGES THROUGH ITS PUBLICATIONS SEE PAGES FOUR THROUGH FIVE OF THE MINISTRIES ATTACHMENT FOR MORE DETAIL ON EACH PERIODICAL/PUBLICATION</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	<p style="text-align: right;">14,114,780</p>
<p>d CORRESPONDENCE-DURING THE FISCAL YEAR ENDED SEPTEMBER 30, 2007, FOCUS ON THE FAMILY ANSWERED MORE THAN 2 2 MILLION LETTERS, E-MAILS, WEBSITE CONTACTS, AND TELEPHONE CALLS, EACH OF WHICH CAME SEEKING A SPECIFIC RESPONSE TO A UNIQUE REQUEST OR A QUESTION ABOUT RELATIONSHIPS AND FAMILY LIFE THIS DIRECT COMMUNICATION IS A VITAL LINK TO THE PEOPLE WE DESIRE TO SERVE THE MANY INQUIRIES FOR INFORMATION, ADVICE, AND ENCOURAGEMENT ARE FIELDDED BY AN EXPERT STAFF OF OVER 250, MANY OF WHICH HOLD EARNED DEGREES</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	<p style="text-align: right;">7,605,514</p>
<p>e OTHER MINISTRIES OF FOF INCLUDE</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	
<p>f PUBLIC POLICY AWARENESS</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	<p style="text-align: right;">7,338,929</p>
<p>g INTERNET CONTENT AND MAINTENANCE</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	<p style="text-align: right;">4,362,263</p>
<p>h PRO-FAMILY EVENTS</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	<p style="text-align: right;">2,672,364</p>
<p>i VARIOUS OTHER MINISTRY EFFORTS</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	<p style="text-align: right;">28,545,982</p>
<p>j (SUCH AS FOF INSTITUTE, INTERNATIONAL OUTREACH,</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	
<p>k CRISIS PREGNANCY CENTERS, ETHNIC MINISTRIES,</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	
<p>l DRUG PROOF YOUR KIDS, MY FAMILY AND OPTION ULTRASOUND</p> <p>(Grants and allocations \$) If this amount includes foreign grants, check here <input type="checkbox"/></p>	

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
JAMES C DOBSON PHD 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	CHAIRMANBOARD MEMBER 40 00	0	0	0
LT GEN PATRICK P CARUANA MS 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	VICE CHAIRMANBOARD MEMBER 5 00	0	0	0
SHIRLEY M DOBSON 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SECRETARYBOARD MEMBER 25 00	0	0	0
STU MENDELSON 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	ASSISTANT SECRETARY 5 00	0	0	0
JAMES D DALY 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	PRESIDENTBOARD MEMBER 45 00	0	0	0
WADE D CROW 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	CFOTREASURER 45 00	0	0	0
BOBB BIEHL MA 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 5 00	0	0	0
ROBERT E HAMBY CPA 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 10 00	0	0	0
DANIEL VILLANUEVA 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 5 00	0	0	0
ELSA PRINCE BROEKHUIZEN 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 5 00	0	0	0

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
DR R ALBERT MOHLER JR 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 5 00	0	0	0
DR KATHLEEN NIELSON 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 5 00	0	0	0
ERIC PILLMORE 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 5 00	0	0	0
LEE TORRENCE 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 5 00	0	0	0
PAUL NELSON 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	BOARD MEMBER 5 00	0	0	0
BUFFORD D TACKETT III 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	174,589	22,968	0
STANLEY R JOHN 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	142,997	19,496	0
GLENN A WILLIAMS 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	164,020	16,798	0
THOMAS A MINNERY 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	0	0	0
KENT K KIEFER 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	130,186	18,146	0

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
STEVEN M MAEGDLIN 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	130,141	16,051	0
RONALD E WILSON 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	139,960	20,743	0
BOB WOOD 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	119,981	11,048	0
CLARK MILLER 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 45 00	124,750	17,276	0
DIANE S PASSNO 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 80920	SENIOR VICE PRESIDENT 25 00	127,338	7,576	0

Form 990, Part VIII - Relationship of Activities to the Accomplishment of Exempt Purposes:

Line No. ▼	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
93A	ROYALTIES AND LICENSING INCOME FROM FILM AND BOOKS DESIGNED TO STRENGTHEN AND PRESERVE TRADITIONAL VALUES OF THE FAMILY
93B	EVENTS STRENGTHEN AND EDUCATE OUR CONSTITUENTS AND THE PUBLIC TO SPREAD THE GOSPEL OF JESUS CHRIST THROUGH THE WITNESS OF THEIR LIVES
93C	FOF INSTITUTE EXISTS TO PROVIDE A UNIQUE CHRISTIAN EDUCATIONAL COMMUNITY THAT NURTURES PASSIONATE AND PERSUASIVE LEADERS WHO ARE COMMITTED TO JESUS CHRIST, EQUIPPING THEM TO PROMOTE HEALTHY FAMILIES, VIBRANT CHURCHES AND A CIVIL SOCIETY (JUNIORS AND SENIORS IN COLLEGE)
93D	"DR DOBSON'S SOLID ANSWERS" IS A NEWSPAPER COLUMN THAT GENERATES SPONSORSHIP INCOME THAT IS DIRECTLY RELATED TO THE ORGANIZATION'S EXEMPT PURPOSE SPONSORS OF THIS COLUMN ARE GIVEN ACKNOWLEDGEMENT AND NO ADVERTISING IS PROVIDED THEREFORE, INCOME IS EXEMPT FROM BUSINESS INCOME
102	NET PROFIT FROM THE SALE OF INVENTORY PRODUCTS CONSISTING OF BOOKS, TAPES, CDS and CLOTHING PROMOTING AND STRENGTHENING THE FAMILY
103A	REPRESENTS THE AMOUNT OF REIMBURSEMENTS AT FAIR MARKET VALUE FOR THE USE OF FACILITIES,EQUIPMENT, AND MEDIA CHANNELS FROM FOCUS ON THE FAMILY ACTION, INC , A RELATED ENTITY HAVING THE SAME BOARD OF DIRECTORS AND OFFICERS AS FOCUS ON THE FAMILY

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

TY 2006 Compensation Schedule

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Name	Related Organization		Relationship	Compensation Amount	Benefit Plan Contributions	Expense Account	Compensation Description
	Name	EIN					
JAMES D DALY	FOCUS ON THE FAMILY ACTION	20-0960855	COMMON CONTROL ENTITY - SAME OFFICERS AND DIRECTORS	217,272	25,246		
WADE D CROW	FOCUS ON THE FAMILY ACTION	20-0960855	COMMON CONTROL ENTITY - SAME OFFICERS AND DIRECTORS	132,114	20,208		
THOMAS A MINNERY	FOCUS ON THE FAMILY ACTION	20-0960855	COMMON CONTROL ENTITY - SAME OFFICERS AND DIRECTORS	138,797	20,627		

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

TY 2006 Gain/Loss from Sale of Other Assets Schedule

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Name	Date Acquired	How Acquired	Date Sold	Purchaser Name	Gross Sales Price	Basis	Sales Expenses	Total (net)	Accumulated Depreciation
Various assets	2006-03	PURCHASED	2006-03		37,087	51,270	0	-14,183	

TY 2006 Investments - Other Schedule**Name:** FOCUS ON THE FAMILY**EIN:** 95-3188150

Description	Book Value	Cost/FMV
COMMERCIAL PAPER	1,996,400	F
CORPORATE NOTES	7,979,722	F
CALIFORNIA SEGREGATED GIFT ANNUITY SECURITIES	731,771	F
WISCONSIN SEGREGATED GIFT ANNUITY SECURITIES	127,012	F
NATIONAL SEGREGATED GIFT ANNUITY SECURITIES	5,256,822	F
OTHER	23,381	F

TY 2006 Land etc. Schedule**Name:** FOCUS ON THE FAMILY**EIN:** 95-3188150

Category/Item	Cost/Other Basis	Accumulated Depreciation	Book Value
PRIOR YR ADDITIONS	102,442,962	64,368,536	38,074,426
3 YR ADDITIONS	1,069,596	178,266	891,330
5 YR ADDITIONS	2,892,685	289,269	2,603,416
7 YR ADDITIONS	796,982	56,927	740,055
15 YR ADDITIONS	168,378	5,613	162,765
30 YR ADDITIONS	461,674	7,695	453,979

TY 2006 Other Assets Schedule

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Description	Beginning of Year Amount	End of Year Amount
FILM PRODUCTION COSTS - NET	2,347,419	2,409,175
CASH VALUE OF LIFE INSURANCE POLICY	3,629,956	3,965,648
NOTES RECIEVABLE	149,032	147,754
MISCELLANEOUS OTHER ASSETS	58,684	15,774
ENDOWMENT FUNDS	91,000	91,000
CONSTRUCTION IN PROGRESS		1,529,788

TY 2006 Other Expenses Included Schedule

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Description	Amount
COST OF GOODS SOLD	2,899,380

TY 2006 Other Liabilities Schedule

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Description	Beginning of Year Amount	End of Year Amount
DEFERRED ANNUITIES	3,506,659	3,485,364

TY 2006 Other Revenues Included Schedule

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Description	Amount
COST OF GOODS SOLD	2,899,380

TY 2006 Relationship Schedule

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Person Name / Business Name	Title or Role	Person Name 2 / Business Name 2	Title or Role 2	Relationship
DR JAMES C DOBSON	CHAIRMAN	SHIRLEY M DOBSON	BOARD MEMBER	HUSBAND/WIFE

TY 2006 Other Income Schedule**Name:** FOCUS ON THE FAMILY**EIN:** 95-3188150

Description	2003	2002	2001	2000	Total
CAFETERIA SALES	544,305	523,584	539,496	527,285	2,134,670
MISCELLANEOUS	196,134	38,190	14,582	47,354	296,260
ADVERTISING					
TELEVISION STUDIO	23,188	12,788	19,538	19,175	74,689
FOFA REIMBURSEMENT	2,892,674	3,967,185			6,859,859

TY 2006 Self Dealing Statement

Name: FOCUS ON THE FAMILY

EIN: 95-3188150

Line Number	Explanation
2a	<p>JAMES DOBSON, INC. (JDI) A PROFESSIONAL CORPORATION OF DR. JAMES DOBSON (DIRECTOR), HAS AGREED TO PAY FOCUS ON THE FAMILY (FOF) \$5,000 MONTHLY TOWARD RADIO COSTS, DUE TO VISIBILITY PROVIDED TO DR. DOBSON ON FOCUS RADIO PROGRAMS AND OTHER EXPENSES INCURRED ON HIS BEHALF. TOTAL PAYMENTS MADE BY JDI UNDER THIS AGREEMENT AMOUNTED TO \$60,000 DURING FYE 9/30/2007. THROUGHOUT THE YEARS, FOCUS ON THE FAMILY (FOF) HAS OFFERED MANY OF DR. JAMES DOBSON'S BOOKS AND TAPES FOR DISTRIBUTION. THESE MATERIALS HAVE BEEN PURCHASED FORM THE PUBLISHERS OF THE BOOKS (NOT FROM DR. DOBSON, NOR JAMES DOBSON, INC.), AT MUCH GREATER DISCOUNTS THAN USUAL, BECAUSE OF THE NATURE OF THE MINISTRY AND DISTRIBUTION OF MATERIALS AT FOF (ROYALTIES HAVE BEEN WAIVED BY DR. DOBSON IN ORDER TO GUARANTEE MAXIMUM DISCOUNTS TO FOF ON PURCHASES). FOF ALSO OFFERS PRODUCTS AUTHORED BY SHIRLEY M. DOBSON (DIRECTOR), AS WELL AS DANAE AND RYAN DOBSON (CHILDREN OF DR. JAMES AND SHIRLEY DOBSON), UNDER SIMILAR AGREEMENTS. PURCHASES OF THE DOBSON'S PRODUCTS WHICH WERE MADE BY FOF DURING FYE 9/30/07 WERE: DR. DOBSON'S BOOKS, TAPES, ETC. \$268,314. DR. & MRS. DOBSON'S BOOKS, TAPES, ETC. 12,307. SHIRLEY DOBSON'S BOOKS, CALENDARS, ETC. 8,760. DANAE DOBSON'S BOOKS, TAPES, ETC. 4,739. RYAN DOBSON'S BOOKS, TAPES, ETC. 15,062. TOTAL \$309,182.</p>

Line Number	Explanation
2c	SHIRLEY M. DOBSON (DIRECTOR) SERVED AS AN EX-OFFICIO MEMBER OF ANOTHER NON-PROFIT ORGANIZATION, THE NATIONAL DAY OF PRAYER COMMITTEE (NPC), SERVING AS CHAIRMAN OF THE NATIONAL DAY OF PRAYER TASK FORCE (NDPTF), AND SEPARATELY AS A BOARD MEMBER OF FOCUS ON THE FAMILY (FOF). FOF IN FURTHERING ITS EXEMPT PURPOSE PROVIDED CERTAIN SERVICES (ACCOUNTING, WAREHOUSING, SHIPPING, ETC.) TO NPC. NPC PAID FOCUS \$13,992 DURING THE YEAR TO OFFSET THE COST TO FOCUS IN PROVIDING THE SERVICES LISTED ABOVE. NPC ALSO UTILIZED FOF STAFF TO PERFORM ALL FUNCTIONS. THE ACTUAL COST OF WAGES AND BENEFITS WAS REIMBURSED TO FOF BY NPC. ADDITIONALLY, NPC REIMBURSES FOF FOR CERTAIN DIRECT EXPENSES INCURRED ON NPC'S BEHALF, AND NPC UTILIZED OFFICE SPACE IN FOF'S FACILITIES AT NO COST.

Line Number	Explanation
2d	<p>FOCUS ON THE FAMILY BOARD OF DIRECTORS MEMBER BOBB BEIHL IS THE PRESIDENT OF MASTERPLANNING GROUP INTERNATIONAL. FOCUS ON THE FAMILY MADE PAYMENTS TO MASTERPLANNING GROUP INTERNATIONAL TOTALING \$5,215 FOR A COMBINATION OF A SPEAKING ENGAGEMENT AND THE REIMBURSEMENT OF TRAVEL EXPENSES FOR MR. BEIHL TO ATTEND BOARD MEETINGS. HOLLAND AND KNIGHT LLP, A LAW FIRM IN WHICH STU MENDELSON, ASSISTANT CORPORATE SECRETARY FOR FOCUS ON THE FAMILY (FOF), IS A PARTNER, PROVIDES LEGAL COUNSEL FOR FOF. COMPENSATION PAID TO HOLLAND AND KNIGHT LLP DURING FYE 9/30/07 WAS \$1,174,936, WHICH INCLUDES REIMBURSEMENT OF EXPENSES. THE BOARD AT LARGE HAS CONSIDERED THESE FEES AND HOLDS THAT THEY ARE AT OR BELOW MARKET RATES FOR THE SERVICES PERFORMED. REED & BROWN LLP, A LAW FIRM WHICH STEPHEN W. REED, FORMER ASSISTANT CORPORATE SECRETARY FOR FOCUS ON THE FAMILY (FOF), IS A PARTNER, PROVIDES LEGAL COUNSEL FOR FOF. COMPENSATION PAID TO REED & BROWN LLP DURING FYE 9/30/07 WAS \$83,114, WHICH INCLUDES REIMBURSEMENT OF EXPENSES. THE BOARD AT LARGE HAS CONSIDERED THESE FEES AND HOLDS THAT THEY ARE AT OR BELOW MARKET RATES FOR THE SERVICES PERFORMED. FOCUS ON THE FAMILY (FOF) OFFERS VARIOUS BOOKS AND TAPES FOR DISTRIBUTION THAT HAVE BEEN WRITTEN BY EMPLOYEES AND OTHER BOARD MEMBERS OF FOF. SUCH EMPLOYEES AND BOARD MEMBERS HAVE WAIVED ROYALTIES ON PRODUCTS DISTRIBUTED BY FOF. TOTAL PURCHASES OF EMPLOYEE AND BOARD MEMBER (INCLUDING FORMER BOARD MEMBERS) BOOKS AMOUNTED TO \$608,408 DURING FYE 9/30/07. THIS DOES NOT INCLUDE ADVANCES GIVEN FOR BOOKS NOT YET WRITTEN. BUFORD D. TACKETT IV, BUFORD D. TACKETT III'S SON, RECEIVED \$41,050 OF WAGES RELATED TO HIS EMPLOYMENT AS A PROGRAMMER ANALYST FOR FOCUS ON THE FAMILY.</p>

THE MINISTRIES OF FOCUS ON THE FAMILY

Reaching out to Families • Neighborhoods • Churches • Caring Professionals • The World Community

FOCUS ON THE FAMILY • COLORADO SPRINGS, CO 80995 • 719/531-5181
P O BOX 9800 • STN TERMINAL • VANCOUVER, BC V6B 4G3 • 604/539-7900
<http://www.family.org> • <http://www.fotf.ca>

There's more to Focus on the Family than meets the eye (or ear) Even those who listen regularly to our radio broadcast and have a fairly solid acquaintance with our purposes and philosophy might be surprised at the actual scope of our activities and involvement From humble and simple beginnings—a book on child discipline and a 25-minute weekly broadcast which first aired in 1977, Focus on the Family has grown and expanded over the years to include a wide array of separate ministries under its umbrella The following descriptions are intended to provide just a taste of the diversity of these programs, projects, and outreaches

BROADCAST MINISTRIES

FOCUS ON THE FAMILY BROADCAST (www.family.org)

The vast radio network carrying the daily *Focus on the Family* (FOF) broadcast continues to expand in the number of facilities and programs offered Every week it is aired on over 1,900 facilities throughout the U S with approximately 650 facilities around the world These timely programs cover concerns facing today's families and provide a welcome source of encouragement and direction From the daily English program, a daily 15-minute program is excerpted, scripted and then translated into French, Russian and Spanish, airing on over 2000 facilities across Europe, the Commonwealth of Independent States (CIS), and Latin America In addition to daily broadcast host, Dr James Dobson, this broadcast features a lineup of guest hosts that include psychologist-in-residence Dr Bill Maier This daily broadcast is offered as a resource on audio CD, Pod cast, MP3 or online streaming audio

FAMILY NEWS IN FOCUS BROADCAST (www.citizenlink.org/fmf)

This daily radio news and commentary program informs citizens about current events, and challenges them to take action on pro-family matters Approximately 1,500 facilities carry this feature, which is released via four formats: two separate daily 60-second versions, daily two-minute or five-minute versions, and a weekly 30-minute version News segments are posted daily online and archived for over six weeks

FOCUS ON THE FAMILY COMMENTARY BROADCAST

This 90-second practical "family help" spot, featuring commentary by Dr James Dobson, is now carried every day by over 300 general market radio stations Families around the world are finding Dr Dobson's advice meeting needs in their lives, as well Not only is the English language commentary heard in dozens of cities such as Singapore and Johannesburg, it is also translated into 20 languages and airs in countries such as Argentina, Indonesia, mainland China, and Slovakia The broadcast is carried every day across the world from around 2,300 facilities

JAMES DOBSON FAMILY MINUTE (JDFM) BROADCAST

This 60-second radio feature is composed of excerpts from the 30-minute broadcast It presents a gem of useful family-related information while also serving as an introduction for new listeners to the daily program JDFM has grown dramatically since its inception, now airing on over 1,600 facilities in the United States and with around 330 facilities overseas

FOCUS ON THE FAMILY WITH DR. BILL MAIER TV

This short form television feature of roughly 90 seconds in length airs three times per week on local news stations across the country It is currently airing on 59 stations which are affiliated with major TV networks The feature is set-up in a news story format consisting of a host (Dr Maier) covering family or parenting oriented stories and content Focus on the Family experts are used as well as information from Focus on the Family sources, such as Focus on Your Child or Troubledwith.com

BILL MAIER FAMILY MINUTE

This daily 1-minute customized commentary airs on 151 Christian music stations and networks with huge audiences Dr Maier offers encouragement and advice on topics relevant to parenting and marriage

THE MINISTRIES OF FOCUS ON THE FAMILY

WEEKEND MAGAZINE (Christian) BROADCAST

Airing on over 1,200 facilities nationwide and Canada, plus 15 facilities across the world, this weekly broadcast provides a smorgasbord of advice and encouragement about marriage, parenting, health, finances and entertainment. Designed for the “soccer mom” on the go, this program addresses a variety of topics in a fast-paced, educational and easy-to-listen-to format. This version is hosted by psychologist Dr. Bill Maier.

WEEKEND MAGAZINE (General Market) BROADCAST

Weekend Magazine also airs on approximately 140 non-religious radio stations across the United States. This version is nearly identical, minus 7-minutes of content to accommodate the longer commercial breaks on general market stations. A CD copy of the program is distributed to these stations each week.

ADVENTURES IN ODYSSEY BROADCAST

It’s hard to believe 20 years have passed since Dr. James Dobson first had a burden for young audiences faced with not-so-family-friendly programming. Since that time, *Adventures in Odyssey* has offered thousands of families hope, encouragement and important life lessons based on biblical truths applicable to people of all ages. On November 21, *Adventures in Odyssey* celebrates its 20th birthday. And did you know that the show is about to set a world record? In March of 2008, when the program airs its recently-recorded 634th episode, *Adventures in Odyssey* will be the longest-running weekly drama with a consistent cast of characters! *Adventures in Odyssey* is now heard on over 2,000 radio stations worldwide.

PLUGGED IN MOVIE REVIEW BROADCAST

Currently airing on more than 400 radio stations, the *Plugged In Movie Review* highlights a motion picture release each week and breaks down the content into a 60-second and a 120-second snapshot (radio stations are free to choose which version they prefer). The latest Arbitron figures show that 6.1 million people each week hear the minute-long feature. An additional 516,000 listen to the longer version. Plans are in the works to add a second PIMR radio feature in March 2008 that will highlight a current DVD release.

ENFOQUE A LA FAMILIA BROADCAST

Enfoque a la Familia's mission is to reach the Hispanic community of the United States with the truth of the Gospel through strengthening and upholding the Hispanic family. The *Enfoque a la Familia* radio broadcast is currently airing on about 200 facilities throughout the U.S. and on approximately 1650 facilities outside the U.S.

ONLINE MINISTRIES

FOCUS ON THE FAMILY WEB SITE (www.family.org)

The flagship Web site for Focus on the Family draws an average daily audience of about 34,400 unique visitors per day, providing a powerful potential to extend the reach of the best family materials available through an instant-access medium. Information provided online serves to supplement the resource requests received via phone or letter. This includes the creation of special collections of articles, resources, and links to give visitors the latest and best resources available already sorted by topic. With the introduction of streaming media technology, bulletin boards, and live chat events, these online ministries will provide more up-to-date information than ever before.

MARRIAGE (www.family.org/marriage)

While the very definition of marriage is debated, couples everywhere continue to face the challenge of building and preserving a strong commitment. Our Strategic Marriage ministry helps develop a biblical vision for marriage, find ways to help it thrive through every season of life, and empower it to last for a lifetime.

PARENTING (www.family.org/parenting, www.focusonyourchild.com, www.pluggedinonline.com)

It’s impossible to estimate the number of letters we’ve received over the years from parents thanking Dr. Dobson and Focus for helping them raise their children. Our ministry has long been known for its parenting resources, and the Parents ministry team continues the tradition by reformatting timeless materials and developing new ones to meet the needs of the 21st century family.

THE MINISTRIES OF FOCUS ON THE FAMILY

CHILDREN (www.clubhousemagazine.com, www.whitsend.org)

Focus on the Family meets the needs of kids of all ages while providing a safe place to grow in their faith. The sites for younger kids provide fun articles, recipes, activity suggestions, poems, and games.

TEENS (www.brionmag.com, www.breakawaymag.com)

Bombarded by peer pressure and misleading media messages, teens desperately need someone to stand in the gap and provide positive direction and mentoring in the areas of evangelism, discipleship, worldview, media, and culture.

PLUGGEDINONLINE.COM

Now reaching over 1 million visits per month, this Focus website posts timely reviews of what's playing in theaters each week (and an ongoing archive), television programming, popular CDs and video games. These reviews focus on the messages being conveyed, both positively and negatively. The PI website also tackles many of the most popular questions being asked by our readership as well as offering practical advice about becoming more discerning regarding today's media.

COLLEGE STUDENT MINISTRY

Focus on the Family Institute (www.focusinstitute.org)

Launched in 1995, the Institute offers college students a life-changing, semester-long experience that helps them develop a healthy Christian worldview and equips them to use this understanding to shape their culture. Participants receive college credit while undergoing intensive training on topics like public policy, the decline of the family, and the church in society.

The Boundless Project (www.boundless.org)

Sponsored by Focus on the Family, Boundless is a ministry for those in the transitional years between high school graduation and parenthood. While research warns us of an inherent spiritual wanderlust during these years, Boundless offers young adults a consistent Christian community and motivation to remain firm in their faith and plugged into a local church body. From college to career to relationships, Boundless offers a vibrant vision for young adults seeking to experience the abundant Christian life in the midst of discovery and change.

TrueU (www.trueu.org)

TrueU.org is an online community for students who want to know and confidently discuss the Christian worldview. Our hope is that students will graduate with their faith not only intact, but stronger than it was before.

ENFOQUE A LA FAMILIA (<http://www.enfoque.org>)

Enfoque a la Familia's mission is to reach the Hispanic community of the United States with the truth of the Gospel through strengthening and upholding Hispanic families.

BRIARGATE MEDIA (www.briargatemediacom)

This Web site serves in the placement and promotion of Focus on the Family media products, such as various radio and TV programs and print publications, to the broadcast and print media—both general market and religious.

GOVERNMENT AND PUBLIC POLICY

Now more than ever, we at Focus recognize the need to make our voices heard in the public square. Judicial tyranny, the homosexual agenda, pornography and gambling are among the front burner issues that threaten the foundation of the family. In a nation where individual "rights" increasingly trump biblical truth, abortions continue to be performed at alarming rates. On a larger scale, a world unschooled in the value of premarital abstinence is fraught with diseases like AIDS. Our Government and Public Policy outreach addresses these issues through a number of venues. In-house experts grapple with contemporary social issues and then produce print pieces and talking points for the Focus audience and the media.

Family News In Focus Online (www.citizenlink.org/fnif/)

The Family News In Focus (FNIF) website exists to provide a resource for our listeners. The site contains transcripts of our radio reports as well as an archive of stories that we've covered. The daily radio news and commentary broadcast program informs citizens about current events, and challenges them to take action.

THE MINISTRIES OF FOCUS ON THE FAMILY

on pro-family matters. They are posted daily online and archived for over 6 weeks

Focus on Social Issues (www.citizenlink.org/fosi/)

This web site serves to bring timely, critical analysis to bear on the most important cultural and policy issues of the day. Written and edited by some of the country's most knowledgeable family advocates, the resources featured here are designed to educate and energize concerned citizens within religious, political, educational and activist spheres working to apply Christian principles to the struggles that face our nation.

Citizenlink and Citizen Magazine (www.citizenlink.org/, www.citizenlink.org/citizenMag/)

Citizen magazine and our *Citizenlink* Web site provide a biblical perspective on national and local news as well as offer techniques for grassroots activism. The *Citizenlink* daily email, created by the Public Policy staff, offers a Christian perspective on significant current events and legislation, as well as "Action items" that offers resources for further involvement.

The Parsonage (www.parsonage.org)

The website was created to come alongside pastors as they endeavor to serve the Lord in these most difficult days. The mission is to facilitate spiritual restoration and renewal for ministry families through resources and services that will assist in bringing balance to their personal and professional lives.

PERIODICALS

FOCUS ON THE FAMILY MAGAZINE (<http://www.focusonthefamily.com/focusmagazine/>)

Our flagship publication is the ministry's official voice in print, providing approximately 734,000 households with articles on topics of crucial relevance to the family, monthly programming updates, and Dr. James Dobson's unique insights. Special editions of the magazine are produced for the unique needs of couples (married 1-5 years, no children), parents, single parents, midlife and beyond, and pastors.

FAMILY NEWS FROM DR. JAMES DOBSON MONTHLY NEWSLETTER

(www.focusonthefamily.com/docestudy)

This monthly newsletter serves as the major avenue for expression of Dr. Dobson's own personal concerns and thoughts on a variety of issues. The newsletter is sent to approximately one million individuals and has proven to be an effective means of sharing comments on the home, faith, and freedom. It also serves to highlight available family-building resources.

FOCUS ON YOUR CHILD MEMBERSHIPS (www.focusonyourchild.com)

The *Focus on Your Child* Program is designed to equip parents to enjoy the journey of raising confident, God-honoring children. The program consists of eight 12-page newsletters, quarterly audio journals on CD, and online benefits including book reports and a parenting assessment. *Focus on Your Child* is made up of four different age segments: the Early Years, ages 0-3; the Discovery Years, ages 4-7; the Tween Years, ages 8-12, and the Teen Years, ages 13-18. Members receive one or up to all four segments based on the ages of their children. We currently have over 23,000 members.

FOCUS ON THE FAMILY CITIZEN MAGAZINE (<http://www.citizenlink.org/citizenmag/>)

Focus on the Family Citizen is a 32-page, four-color, monthly newsmagazine with a circulation of 50,000. It seeks to inform readers about how God is working through faithful believers to display His redemptive power in issues such as abortion, religious liberty, homosexual activism, and sex education.

BREAKAWAY MAGAZINE (www.breakawaymag.com)

Breakaway is our magazine outreach to teen boys. With a subscription base of around 79,000, it showcases positive male role models and offers sound advice on avoiding the pitfalls of adolescence. Every month young men learn to maintain their faith in God and to develop a deep-rooted Christian character.

BRIO MAGAZINES (www.briomag.com)

Brio Magazine and *Brio & Beyond Magazine* are style-setting magazines read by over 171,000 teen girls who rely on them for tips, advice, and spiritual guidance in dealing with the storms of life common to the teenage years. It presents positive role models and emphasizes making right choices. An award-winning publication, *Brio* is our most popular periodical.

THE MINISTRIES OF FOCUS ON THE FAMILY

FOCUS ON THE FAMILY CLUBHOUSE MAGAZINE (www.clubhousemagazine.com)

In serving nearly 89,000 of our intermediate readers, ages eight to twelve, *Focus on the Family Clubhouse* presents a fun mix of contemporary and classic fiction, personality stories, fact articles, quizzes, crafts and games all from a Christian worldview

FOCUS ON THE FAMILY CLUBHOUSE, JR. MAGAZINE (www.clubhousemagazine.com/club_jr/)

This colorful, high-quality magazine, geared for ages four to eight, contains simple stories, crafts, and puzzles designed to delight the 66,000 children who receive it. An emphasis on Christian values makes this an ideal resource for our youngest readers

FOCUS ON THE FAMILY PLUGGED IN MAGAZINE (www.pluggedinonline.com)

Plugged In is a Focus on the Family publication reaching 33,000 homes helping equip parents, youth leaders, ministers and teens with the essential tools and practical information that will enable them to understand, navigate and impact the culture in which they live. Because entertainment is a potent influence on our culture for both good and evil, our reviews and discussions are designed to spark intellectual thought, family discussion, spiritual growth and a strong desire to follow the command of Colossians 2:8 "See to it that no one takes you captive through hollow and deceptive philosophy, which depends on human tradition and the basic principles of this world rather than on Christ "

PASTOR TO PASTOR CD AUDIO SERIES

This resource is especially designed to meet the specific needs of busy pastors and church leaders. *Pastor to Pastor* is a bimonthly audio series featuring interviews with leading pastors and Christian leaders on important topics for those in ministry. Hosted by Rev. H. B. London Jr., a respected senior pastor for over 30 years, numerous guests offer their solid biblical insights on topics such as finances, parenting stages, burnout, suffering, conflict, personal devotions and restoration. Ninety-two editions have been produced since 1992 and are now available online for listening or downloading.

PASTOR'S WEEKLY BRIEFING NEWSLETTER (www.parsonage.org)

Designed with the busy pastor and church leader in mind, this weekly newsletter is compiled by our Pastoral Ministries staff and is available online or by e-mail. It provides the latest information on developments in Washington, DC, cultural patterns, trends in American churches and schools, court decisions, and much more. This resource provides excellent material for use in sermons, bulletins, letters, and discussions. Pastors and church leaders also find fascinating facts, insightful statistics, prayer concerns, and resource suggestions that will save them time and help them serve their congregations better. At present, over 22,000 ministers and church leaders receive the online newsletter.

FAMILY RESOURCES

BOOK PUBLISHING (resources.family.org/)

Focus on the Family partners with several Christian publishers to create products ranging from fiction for children and teens to marriage-building resources, parenting helps, and inspirational books for men and women. More than half of these products are created by an in-house team of writers and editors, and are supported by contributions from talented authors.

FILMS AND VIDEOS (resources.family.org/)

Focus on the Family began its first film production in 1986 and has continued producing new programs that have been translated in over 20 languages. Focus on the Family continues to seek the widest possible audiences for its videos. All of our original videos are scripted and filmed with Christian audiences in mind. However, with careful editing, many of our videos are also appropriate for viewing by non-Christian audiences where an overtly religious message would not be accepted. Solid, moral advice and information on improving family life is still much needed. Thus, Focus has been very successful over the years in marketing secular versions to public schools, civic organizations, corporations, and national/international television broadcasts!

THE MINISTRIES OF FOCUS ON THE FAMILY

PERSONAL TOUCH MINISTRIES

ACQUIRE

The Acquisition team is finding new, innovative ways to introduce Focus on the Family to people who we believe share our passion for families and children, but are not currently taking advantage of what we have to offer. The team is working to help Focus on the Family form strategic alliances, develop new markets outside of the Christian sub-culture and partner effectively with local churches. Acquisition is about more than just running people through the Focus product mill. It is about coming alongside them in relationship and equipping them to bear fruit for God's kingdom.

AFRICAN AMERICAN OUTREACH

The African American Outreach ministry reaches out to African-American pastors across the nation through the Church and Clergy division. This department comes alongside pastors and their families and offers encouragement, pertinent resources, and support. Attendance at major denominational conventions and pastor's gatherings are an integral part of this vital ministry. While statistics substantiate that faith matters a great deal to African-Americans, studies also show that most children in this group grow up in single parent households, many with young and inexperienced mothers. The outreach seeks to develop relationships with African-American churches and pastors, create new resources specifically designed for the unique needs of African-American families, partner with other African-American family ministries, and facilitate more culturally sensitive outreach throughout all aspects of our ministry.

BRIARGATE MEDIA

This department serves in the placement and promotion of Focus on the Family media products, such as various radio and TV programs and print publications to the broadcast and print media—both general market and religious markets.

CHAPLAINCY MINISTRY

Chaplains in all areas of ministry including the military can receive prayer and encouragement from our staff of pastoral counselors. Our pastors make contact by phone with those who are spiritually confused, terminally ill, lonely, suffering from medical difficulties, or needing special assistance. Benevolent gifts are often distributed to those in need through this ministry.

CHRISTIAN WORLDVIEW MINISTRY (www.thetruthproject.org)

At Focus, we believe that every aspect of our lives—the way we manage our families, carry out our work, enjoy our free time, and relate to others—stems from our understanding of who God is and who we are in Him. The goal of the Christian Worldview team is to awaken our constituents to God's Truth, character, design, and purpose for all of life by creating a curriculum for small group study, training facilitators, and providing support for those teaching these vital concepts and serving as impact partners in our society.

CORRESPONDENCE

Each week brings thousands of contacts, via email, letters and phone calls, each seeking a response to unique requests. This direct communication is a vital link to the people we desire to serve. We also moderate some of Focus' Forums and Blogs, which occasionally provides opportunities to reach out to this community as well. Those who contact us are treated with dignity, care, and expertise. The many inquiries for information, advice, and encouragement are fielded and supported by a well-trained staff of over 70, predominantly with earned degrees; a large number hold a master's level of education.

COUNSELING

Many of those who come to us require specialized care. Focus on the Family is increasingly called upon to assist those experiencing painful and often destructive situations. Potential suicides, cases of spouse abuse, and child molestation are not uncommon. These pleas receive a reply by phone on a one-to-one basis. Most contacts are prompted by our radio broadcasts, which touch off an avalanche of "pain mail" and cries for help. Our staff of 16 state-licensed counselors, and 3 chaplains, that handle the critical letters and calls too complex for a mail response. Following the free consultation, callers are referred to counselors in their geographical area who have been approved through a screening process for our National Referral Network. Focus on the Family does not provide a categorical "endorsement" of therapists on the referral network. No charge is made for counselor consultation.

THE MINISTRIES OF FOCUS ON THE FAMILY

FOCUS ON THE FAMILY INSTITUTE (www.focusinstitute.org)

This specialized semester program of intense study, which was launched in September of 1995, is offered three times a year to selected college students who are already enrolled at an accredited institution. As they participate in classroom sessions, individual research, and internships under the leadership of family specialists, unique emphasis is placed upon the integration of Judeo-Christian principles and academic disciplines. Not only is it envisioned that these future leaders will impact their peers once they return to the college campus, but also that they will ultimately make a difference within society. Significant components of the program include a community learning environment where mentoring and accountability are stressed. In developing this groundbreaking endeavor, Focus on the Family has relied on the input of university presidents, deans, and faculty from 110 Christian colleges. Students are also afforded opportunities to interact with renowned religious and political leaders and to complete an internship related to their future career field.

"FOCUS ON THE FAMILY WITH DR. JAMES DOBSON" NEWSPAPER COLUMN

Each week millions of readers search for the answers to questions about family life. This question-and-answer column now appears weekly in approximately 350 newspapers.

GENERAL BENEVOLENT FUND

Over \$5.5 million is earmarked in our annual budget to provide tangible support to those in need, primarily through distribution of various resources by our Correspondence, Counseling, Pastoral and Chaplaincy ministries.

HOW TO DRUG PROOF YOUR KIDS[®] – "DPYK" (<http://www.drugproofyourkids.com>)

DPYK works together with parents, taking them through one of the best drug prevention curriculums around. You will learn why kids use drugs, strategies for communication, how to identify warning signs, tools to help your kids respond to peer pressure, how to deal with current drug use and more. Most importantly, you will learn how to strengthen relationships with your kids that act as a constant preventative against drug use. By putting it all into practice, you will be closer to saying "not my kid" with confidence.

LOVE WON OUT CONFERENCES (www.lovewonout.com)

The Love Won Out ministry provides Christ-centered, comprehensive conferences enlightening, empowering, and equipping families, church and youth leaders, educators, counselors, policy-makers, and the gay community on the truth about homosexuality and its impact on our culture.

PASTORAL MINISTRIES (www.parsonage.org)

Relevant materials, referrals, and "hands-on" ministry aid the Pastoral Ministries department in facilitating the spiritual renewal of ministers and their families. Time, financial, and relational pressures that are unique to ministry in today's fast-paced culture are placing pastors' homes under attack as never before. As a means of providing insight and encouragement to counteract these destructive influences, several timely resources are offered. Among them are the bimonthly *Pastor to Pastor* audio series, *The Pastor's Weekly Briefing*, an e-newsletter loaded with facts, trends, and current events affecting the family, Pastor's Gatherings and Pastor and Spouse Retreats, held in strategic locations across the U.S. and Canada to encourage, inform, and support the local pastor and spouse. Disaster Relief efforts provide Focus on the Family resources to pastors and churches at a time of devastation to support and encourage those involved in a crisis such as the September 11 terror attack, tornado, hurricanes or earthquake. This department has also spearheaded the effort to promote observance of *Clergy Appreciation Month* each October with materials translated into Spanish to reach the Hispanic community, as well. The In House Ministry of Concern provides support for Focus on the Family employees at times of death, illness, and other serious personal issues, the *Pastoral Care Online Directory* offers a list of care giving ministries, books, tapes, videos, and other resources, the *Pastoral Care Line* provides a listening ear, referrals, and advice to pastoral family members in crisis, and the *Pastors Advocate Series* of booklets help congregations better understand and care for their pastoral families.

PHYSICIANS RESOURCE COUNCIL

Over thirty U.S. and Canadian physicians representing diverse medical specialties serve as volunteers on the Focus on the Family Physicians Resource Council (PRC). The PRC works closely with our Medical Review department staff, and functions in a supportive, advisory capacity by providing Dr. James