Form **990**

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

| Α | For the | 2004 calendar year, or tax year beginning JUL 1, 2004 | and en | ding $JUN 30$, | <u>20</u> | 05 |
|------------|--------------------|--|-----------|---|-------------------|--|
| В | Check if applicabl | Please use IRS C Name of organization | | ļı | D Emplo | yer identification number |
| | Addrechang | ess label or | | | 23 | -2372152 |
| Ē | Name chang | type Number and street (or P.O. box if mail is not delivered to street address |) | Room/suite | | none number |
| | Initial return | Specific 30 HAMPSTEAD CIRCLE | | | - | 0-642-7200 |
| | Final | Instruc- tions City or town, state or country, and ZIP + 4 | | | | ing method X Cash Accrual |
| | Ameno | MYNNEWOOD, PA 19096 | | [| Oth (sp | ner ecify) |
| | Applic pendir | ing Coulon of italitation and totilally is nonexempt enamed to | sts | H and I are not applic | cable to | section 527 organizations |
| | | must attach a completed Schedule A (Form 990 or 990-EZ). | | H(a) Is this a group ret | turn for a | affiliates? |
| | | te: > WWW.ADOPTIONSFROMTHEHEART.ORG | | H(b) If "Yes," enter nun | | |
| _ | | zation type (check only one) ► X 501(c) (3) ◀ (insert no) 4947(a)(1) or | | H(c) Are all affiliates in (If "No," attach a li | | N/A Yes No |
| | | here if the organization's gross receipts are normally not more than \$25,000. | 1 | H(d) is this a separate | return fi | led by an or- |
| | | zation need not file a return with the IRS; but if the organization received a Form 990 Pai nail, it should file a return without financial data. Some states require a complete retur | | ganization covere | | |
| | in the m | nail, it should the a feturit without imancial data. Some states require a complete retur | II. | I Group Exemption | | ····· |
| | Groce re | receipts: Add lines 6b, 8b, 9b, and 10b to line 12 524234 | 10 | M Check ► L If Sch. 8 (Form 990 | _ | anization is not required to attach |
| _ | art I | Revenue, Expenses, and Changes in Net Assets or Fund | | | , 000 12 | 2, 01 300 11). |
| L <u>.</u> | 1 | Contributions, gifts, grants, and similar amounts received: | | | | |
| | ì | a Direct public support | 1a | 8665 | 52. | |
| | 1 . | b Indirect public support | 1b | 6455 | | |
| | C | Government contributions (grants) | 1c | | | |
| | d | d Total (add lines 1a through 1c) (cash \$ 151204. noncash \$ | | |) | 1d 151204. |
| | 2 | Program service revenue including government fees and contracts (from Part VII, III | ne 93) | | | 2 4967065. |
| | 3 | Membership dues and assessments | | | | 3 |
| | 4 | Interest on savings and temporary cash investments | | | _ | 4 87132. |
| | 5 | Dividends and interest from securities | 1 , | | _ | 5 |
| | 6 a | | 6a | 3090 | | |
| | þ | b Less: rental expenses See Statement 2 | 6b | 3169 | | |
| | | c Net rental income or (loss) (subtract line 6b from line 6a) | | | . - | 6c -794. |
| e | 7 | Other investment income (describe | Γ | (B) Oth | -}- }- | 7 |
| Revenue | 8 a | | - | (B) Other | | |
| Be | | than inventory b Less; cost or other basis and sales expenses | 8a 8b | | \dashv | |
| | 1 | c Gain or (loss) (attach schedule) | 8c | | | |
| | WEST- | Mattaging Milliage of the Mill | | ··············· | | 8d |
| Parent | re(| 5 5 6 6 6 12 12 12 12 12 12 12 12 12 12 12 12 12 | k here | ▶ □ | | ··· |
| ţ[] | a | a Gross revenue (not including \$ of contributions | | | | |
| 3 | CT | Зrefortөфөрнine 160 € | 9a | | | |
|] | b | b Less: direct expenses other than fundraising expenses | 9b | | | |
| | Cr | e Net income or (Hoss) from special events (subtract line 9b from line 9a) a Gross sales of inventory, less returns and allowances | 1 1 | | <u> </u> | 9c |
| | | | 10a | | | |
| | þ | b Less; cost of goods sold | 10b | <u> </u> | | |
| | | c Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b fro | om line 1 | 10a) | · | 10c |
| | 11 | Other revenue (from Part VII, line 103) | | | | 6039. |
| | 12 | Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11) | | | | 5210646. |
| S O | 13 | Program services (from line 44, column (B)) | | | - | 13 3682997. 14 1640818. |
| 3US | 14 | Management and general (from line 44, column (C)) Fundraising (from line 44, column (D)) | | | | 14 1640818. 15 |
| Expenses | 15 | Payments to affiliates (attach schedule) | | | r | 16 |
| ш | 17 | Total expenses (add lines 16 and 44, column (A)) | | • | _ | 5323815. |
| | 18 | Excess or (deficit) for the year (subtract line 17 from line 12) | | | | $\frac{17}{18}$ -113169 . |
| ئ ئ | 19 | Net assets or fund balances at beginning of year (from line 73, column (A)) | | | | 19 2647689. |
| Net | 20 | | ee : | Statement 3 | | 20 670. |
| ~ | 21 | Net assets or fund balances at end of year (combine lines 18, 19, and 20) | ' | | | 21 2535190. |
| 4230 | | LHA For Private Ast and Panaryark Reduction Ast Notice and the controls incl | | | | Form 000 (2004) |

ADOPTIONS FROM THE HEART. INC. 23-2372152 Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. Page 2 Do not include amounts reported on line (B) Program (C) Management (A) Total (D) Fundraising 6b, 8b, 9b, 10b, or 16 of Part I. 22 Grants and allocations (attach schedule) 22 ____noncash \$_ 23 Specific assistance to individuals (attach schedule) 23 24 Benefits paid to or for members (attach schedule) 24 607759. 417287 190472 25 Compensation of officers, directors, etc. 25 1541166. 1058165. 26 483001 26 Other salaries and wages 27 27 Pension plan contributions 28 422736. 290251 132485. Other employee benefits 29 176273. 121029. 55244. Payroll taxes Professional fundraising fees 30 Accounting fees 31 32 32 Legal fees 94045. 64571. 29474. 33 Supplies 33 65938. 45273. 20665. Telephone 34 42557. 19425. Postage and shipping 35 61982. 36 110699. 76006. 34693. Occupancy 37 104177 71528. 32649. Equipment rental and maintenance Printing and publications 48966. 33620. 15346. 38 60494. 88107. 27613. 39 39 40 7353 5049 2304 40 Conferences, conventions, and meetings 30008. 20603. 9405. 41 80207. 55070. 25137. 42 Depreciation, depletion, etc. (attach schedule) Other expenses not covered above (itemize): 43a 43b 43c 43d 562905 See Statement 4 1884399. 1321494. 43e Total functional expenses (add lines 22 through 43), Organizations completing columns (B)-(D), carry these totals to lines 13-15 5323815. 3682997. 1640818. 0. Joint Costs. Check > ____ if you are following SOP 98-2. Yes X No Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? If "Yes," enter (i) the aggregate amount of these joint costs \$; (ii) the amount allocated to Program services \$; and (iv) the amount allocated to Fundraising \$ (iii) the amount allocated to Management and general \$ Part III Statement of Program Service Accomplishments What is the organization's primary exempt purpose? Program Service Expenses (Required for 50 1(c)(3) and (4) orgs , and 4947(a)(1) trusts, but optional for others) Adoption assistance & education services All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and a Adoption services, Counseling & Education in the states of Pennsylvania, New Jersey, Delaware, Virginia, West Virginia Connecticut & New York 3682997. (Grants and allocations \$ (Grants and allocations \$ (Grants and allocations \$

► 3682997 • Form 990 (2004)

(Grants and allocations \$ (Grants and allocations \$

423011 01-13-05

e Other program services (attach schedule)

Total of Program Service Expenses (should equal line 44, column (B), Program services)

Part IV Balance Sheets

| Cash - non-interest-bearing Savings and temporary cash investments Accounts receivable Less: allowance for doubtful accounts Pledges receivable Less: allowance for doubtful accounts Grants receivable Receivables from officers, directors, trustees, and key employees Other notes and loans receivable Less: allowance for doubtful accounts | 47a 47b 48a 48b | 17739. | 1368086. | 45 46 47c | 1421400. 17739. |
|--|---|--|---|---|-----------------------------|
| Accounts receivable Less: allowance for doubtful accounts Pledges receivable Less: allowance for doubtful accounts Grants receivable Receivables from officers, directors, trustees, and key employees Other notes and loans receivable | 47b | 17739. | 10709. | | 17739. |
| Less: allowance for doubtful accounts Pledges receivable Less: allowance for doubtful accounts Grants receivable Receivables from officers, directors, trustees, and key employees Other notes and loans receivable | 47b | 17739. | 10709. | 47c | 17739. |
| Pledges receivable Less: allowance for doubtful accounts Grants receivable Receivables from officers, directors, trustees, and key employees Other notes and loans receivable | 48a | | 10709. | 47c | 17739. |
| Less: allowance for doubtful accounts Grants receivable Receivables from officers, directors, trustees, and key employees Other notes and loans receivable | | | , | | |
| Grants receivable Receivables from officers, directors, trustees, and key employees Other notes and loans receivable | 48b | | | 1 | |
| Receivables from officers, directors, trustees, and key employees Other notes and loans receivable | | | | 48c | |
| and key employees Other notes and loans receivable | | | | 49 | |
| Other notes and loans receivable | | | | | |
| | | <u> </u> | | 50 | |
| Less: allowance for doubtful accounts | 51a | | | | |
| | 51b | | · | 51c | |
| Inventories for sale or use | | L | i | 52 | |
| Prepaid expenses and deferred charges | | | 163194. | 53 | 113609 |
| Investments - securities Stmt 5 | ▶ [| Cost X FMV | 609298. | 54 | 176538 |
| Investments - land, buildings, and | | | | | |
| equipment: basis | 55a | | | | |
| | 1 1 | } | | | |
| Less: accumulated depreciation | 55b | | | 55c | |
| Investments - other | See Stat | · | 1128466. | 56 | 1688916 |
| Land, buildings, and equipment: basis | 57a | | | | |
| Less: accumulated depreciation | 57b | 351760. | | 57c | 1158456 |
| Other assets (describe DEPOSITS | | | 29243. | 58 | 8458 |
| Tatal accests (add lines 45 through 58) (must agual | lina 74) | | 4301271 | 50 | 4585116 |
| | mio (4) | | | | 535925 |
| | | }- | 300073. | | 333723 |
| · · | | - | | | |
| | inlovees | - | ···· | | |
| | pioyodo | <u> </u> | | | |
| • | | - | 536489 | | 696279 |
| | See Stat | ement 7 | | | 817722 |
| | | | | | |
| Total liabilities (add lines 60 through 65) | | | 1653582. | 66 | 2049926 |
| • | and complete | lines 67 through | | | |
| | | | 0547500 | | 0505400 |
| | | <u> </u> | 264/689. | | 2535190 |
| | | <u> </u> | | | |
| - | . — . | <u></u> | | 69 | · |
| | and co | implete lines | | | |
| | | ĺ | | | |
| | | } | | | |
| | | _ | | | |
| | | | ····· | /2 | |
| | | /U through /2; | 2647600 | 70 | 2525100 |
| | - | <u>,</u> | | | 2535190. 4585116. |
| | Inventories for sale or use Prepaid expenses and deferred charges Investments - securities Stmt 5 Investments - land, buildings, and equipment: basis Less: accumulated depreciation Investments - other Land, buildings, and equipment: basis Less: accumulated depreciation Other assets (describe DEPOSITS Total assets (add lines 45 through 58) (must equal Accounts payable and accrued expenses Grants payable Deferred revenue Loans from officers, directors, trustees, and key em Tax-exempt bond liabilities Mortgages and other notes payable Other liabilities (describe Deferred liabilities (describe Deferred revenue) Cother liabilities (add lines 60 through 65) zations that follow SFAS 117, check here Defermanently restricted Temporarily restricted Permanently restricted Permanently restricted Permanently restricted Payard in or capital surplus, or land, building, and equal capital stock, trust principal, or current funds Paid-in or capital surplus, or land, building, and equal retained earnings, endowment, accumulated incom Total net assets or fund balances (add lines 67 through (A) must equal line 19; column (B) | Inventories for sale or use Prepaid expenses and deferred charges Investments - securities Stmt 5 Investments - land, buildings, and equipment basis Less: accumulated depreciation Investments - other Land, buildings, and equipment: basis Less: accumulated depreciation Other assets (describe DEPOSITS Total assets (add lines 45 through 58) (must equal line 74) Accounts payable and accrued expenses Grants payable Deferred revenue Loans from officers, directors, trustees, and key employees Tax-exempt bond liabilities Mortgages and other notes payable Other liabilities (add lines 60 through 65) Zations that follow SFAS 117, check here See Stat Total liabilities (add lines 60 through 65) Zations that do not follow SFAS 117, check here and complete for through 74. Capital stock, trust principal, or current funds Permanently restricted Perman | Investments or sale or use Prepaid expenses and deferred charges Investments - securities Stmt 5 Investments - land, buildings, and equipment basis Less: accumulated depreciation Investments - other Land, buildings, and equipment basis Less: accumulated depreciation Investments - other Land, buildings, and equipment basis Less: accumulated depreciation Other assets (describe DEPOSITS Total assets (add lines 45 through 58) (must egual line 74) Accounts payable and accrued expenses Grants payable Deferred revenue Loans from officers, directors, trustees, and key employees Tax-exempt bond liabilities Mortgages and other notes payable Other liabilities (add lines 60 through 65) Total tiabilities (add lines 60 through 65) Total total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; | Inventories for sale or use Prepaid expenses and deferred charges Investments - Securities Stmt 5 Investments - Iand, buildings, and equipment basis Less: accumulated depreciation Investments - Other See Statement 6 Land, buildings, and equipment basis Less: accumulated depreciation Investments - Other See Statement 6 Land, buildings, and equipment basis Less: accumulated depreciation See Statement 6 1128466. 57a 1510216. Contract assets (describe ▶ DEPOSITS Total assets (add lines 45 through 58) (must equal line 74) Accounts payable and accrued expenses Grants payable and accrued expenses Grants payable and accrued expenses Grants payable and accrued expenses Tax-exempt bond liabilities Mortgages and other notes payable Other liabilities (describe ▶ See Statement 7) Total liabilities (dad lines 60 through 65) Zations that follow SFAS 117, check here ▶ X and complete lines 67 through 69 and lines 73 and 74. Unrestricted Temporarily restricted Temporarily restricted Permanently restricted Permanently restricted Zations that follow SFAS 117, check here ▶ And complete lines 70 through 74. Capital stock, trust principal, or current funds Paid-in or capital surplus, or land, building, and equipment fund Retained earnings, endowment, accumulated income, or other funds Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21) 2647689. | Inventories for sale or use |

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

| Form 990 (2004) ADOPTIONS FRO | | | iliation of Exp | <u>23-23721</u> enses per A | |
|--|--|--|---|--------------------------------|--|
| Financial Statements with Reve Return | enue per | Financia Return | al Statements | with Expen | ses per |
| a Total revenue, gains, and other support per audited financial statements | 5243010. | a Total expenses and lo audited financial state | ments | ▶ a | 5355509. |
| b Amounts included on line a but not on line 12, Form 990: | * , * | h Amounts included on line 17, Form 990: | line a but not on | | |
| (1) Net unrealized gains | , | (1) Donated services and use of facilities | \$ | | |
| on investments \$ 670. | * | (2) Prior year adjustment | s | į | |
| (2) Donated services | , | reported on line 20, | | | |
| and use of facilities \$ | | Form 990 | \$ | | |
| (3) Recoveries of prior year grants | | (3) Losses reported on line 20, Form 990 | e | | |
| (4) Other (specify): | × | (4) Other (specify): | Ψ | | |
| \$*` | | Stmt 8 | \$ 316 | 94. | |
| Add amounts on lines (1) through (4) | 670. | | (1) through (4) | ▶ b | 31694. |
| c Line a minus line b | 5242340. | c Line a minus line b | | ▶ c | <u>5323815.</u> |
| d Amounts included on line 12, Form 990 but not on line a; | * * | d Amounts included on 990 but not on line a: | line 17, Form : | | |
| (1) Investment expenses | | (1) Investment expenses | | | |
| not included on | * * * | not included on | | | |
| line 6b, Form 990 \$ | | line 6b, Form 990 | \$ | '- | • |
| (2) Other (specify): | | (2) Other (specify): | | | |
| Stmt 9 \$ -31694. | 31601 | | \$ | [,] | 0 |
| Add amounts on lines (1) and (2) | -31694. | Add amounts on lines | | ▶ d | 0. |
| e Total revenue per line 12, Form 990 (line c plus line d) | 5210646. | e Total expenses per lin (line c plus line d) | e 17, FUIII 990 | ▶ e | 5323815. |
| Part V List of Officers, Directors, Trustee | | | e even if not comper | | <u> </u> |
| (A) Name and address | | (B) Title and average hours per week devoted to position | (C) Compensation (If not paid, enter | plans & deferred | (E) Expense account and other allowances |
| MICHAEL OFFORD | | CHAIRMAN | | compensation | Other distractions |
| 30 HAMPSTEAD CIRCLE | | | | ľ | |
| WYNNEWOOD, PA 19096 | | 5 | 0. | 0. | 0. |
| FRANK MORGAN, ESQ | | SECRETARY | | | ļ. |
| 30 HAMPSTEAD CIRCLE | | _ | | | |
| WYNNEWOOD, PA 19096 | | 5 DEPERMON | 0. | 0. | 0. |
| JOSEPH D. GLICA | | DIRECTOR | | 1 | |
| 30 HAMPSTEAD CIRCLE WYNNEWOOD, PA 19096 | | 5 | 0. | 0. | 0. |
| DANIEL CLIFFORD | | DIRECTOR | | | |
| 30 HAMPSTEAD CIRCLE | | | | ì | |
| WYNNEWOOD, PA 19096 | | 5 | 0. | 0. | 0. |
| SHARON ARNOLD | | DIRECTOR | | | |
| 30 HAMPSTEAD CIRCLE | | | _ | | _ |
| WYNNEWOOD, PA 19096 | - | 5 | 0. | 0. | 0. |
| JERRY MCCREADY | | TREASURER | | | 1 |
| 30 HAMPSTEAD CIRCLE WYNNEWOOD, PA 19096 | | 5 | 0. | 0. | 0. |
| E JEFF JOHNSON | | DIRECTOR | <u> </u> | | <u></u> |
| 30 HAMPSTEAD CIRCLE | - | DIRECTOR | | ļ | |
| WYNNEWOOD, PA 19096 | | 5 | 0. | 0. | 0. |
| SHARI SHAW LEIBERT | | DIRECTOR | | | |
| 30 HAMPSTEAD CIRCLE | | | | } | |
| WYNNEWOOD, PA 19096 | | 5 | 0. | 0. | 0. |
| ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | | | | | |
| | | 1 | | | |
| 75 Did any officer, director, trustee, or key employee receive agg | renate compensati | Inn of more than \$100 000 from | m your organization | and all related | |
| organizations, of which more than \$10,000 was provided by | | | | X No | |
| U= | 3, 5, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, | | | | Form 000 (2004) |

| | rt VI Other Information | 3-2372 | <u>152</u> | | Page 5 |
|---------------------|--|------------------|---|------------|-------------|
| | | | | Yes | |
| 76 | Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity | ŀ | 76 | | X |
| 77 | Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes. | - | _77 | | X |
| 7R a | Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return? | | 78a | ! | х |
| b | If "Yes," has it filed a tax return on Form 990-T for this year? | /a | 78b | | - |
| 79 | Was there a liquidation, dissolution, termination, or substantial contraction during the year? | | 79 | | X |
| | If "Yes," attach a statement | | | | |
| 80 a | Is the organization related (other than by association with a statewide or nationwide organization) through common membership, | | | | |
| | governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization? | | 80a | | X |
| b | If "Yes," enter the name of the organization | | ' | | |
| | | onexempt. | | | |
| 81 a | · · · · · · · · · · · · · · · · · · · | 0. | | | |
| þ | Did the organization file Form 1120-POL for this year? | | 81b | | X |
| 82 a | Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less that | an | | | |
| | fair rental value? | | 82a | | X |
| D | If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an | /3 | | | |
| 02 - | expense in Part II. (See instructions in Part III.) Did the organization comply with the public inspection requirements for returns and exemption applications? | <u>A</u> | 000 | X | |
| 83 a b | Did the organization comply with the disclosure requirements relating to quid pro quo contributions? | - | 83a 83b | X | |
| 84 a | Did the organization solicit any contributions or gifts that were not tax deductible? | ŀ | 84a | Α | X |
| b b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not |] | U7a | | |
| • | tax deductible? | /A | 84b | | 1 |
| 85 | 501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members? | | 85a | | |
| b | Did the organization make only in-house lobbying expenditures of \$2,000 or less? | r | 85b | | |
| | If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for pr | oxy tax | | | |
| | owed for the prior year. | | | | 1 |
| C | Dues, assessments, and similar amounts from members 85c N/ | | | | |
| đ | Section 162(e) lobbying and political expenditures 85d N/ | | | | i |
| е | Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices 85e N/ | | | | |
| f | Taxable amount of lobbying and political expenditures (line 85d less 85e) 85f N | | | | ľ |
| g | Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? | r | 85g | | <u> </u> |
| h | If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate | I | | | ĺ |
| | allocable to nondeductible lobbying and political expenditures for the following tax year? N/ | r | 85h | | |
| 86 | 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on line 12 86a N/ | | | | |
| b o r | · · · · · · · · · · · · · · · · · · · | | | į | |
| 87 | | <u>A</u> | | | |
| b | Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) 87b N/ | / z | ļ | | |
| 88 | At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, | | | | |
| •• | or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? | | - 1 | i | ļ |
| | If "Yes," complete Part IX | 1 | 88 | ' | х |
| 89 a | 501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: | Ţ | | | |
| | section 4911▶ <u>0 .</u> ; section 4912 ▶ <u>0 .</u> ; section 4955 ▶ | 0. | - | i | |
| þ | 501(c)(3) and 501(c)(4) organizations Did the organization engage in any section 4958 excess benefit | 1 | | | |
| | transaction during the year or did it become aware of an excess benefit transaction from a prior year? | | | | |
| | If "Yes," attach a statement explaining each transaction | [| 89b | | X |
| C | Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under | | | | _ |
| | sections 4912, 4955, and 4958 | ▶ | | | <u>0.</u> |
| d | Enter: Amount of tax on line 89c, above, reimbursed by the organization | ▶ | | | 0. |
| 90 a | · · · · · · · · · · · · · · · · · · · | | | | |
| b | Number of employees employed in the pay period that includes March 12, 2004 | 510 64 | 2 7 | 200 | 42 |
| 91 | The books are in care of Organization Telephone no. > 6 |) T O - O 4. | 4-1 | <u> </u> | |
| | Located at ► 30 Hampstead Circle, Wynnewood, PA Z | IP + 4 ► 1 | ana | 6 | |
| | Location at P 30 Hampstead Clitte, Wyllifewood, FA 2 | ., ∓↑ / . | <u>, , , , , , , , , , , , , , , , , , , </u> | <u></u> | |
| 92 | Section 4947(a)(1) nonexempt chantable trusts filing Form 990 in lieu of Form 1041- Check here | | | ▶ [| _] |
| | and enter the amount of tax-exempt interest received or accrued during the tax year | | N/ | A. | |
| 42304 | | | | | (2004) |

| lote: Enter gross amounts unless otherwise indicated | (A) Business | (B) Amount | (C) Exclu- | y section 512, 513, or 514 (D) Amount | (E) Related or exempt |
|--|---|---|--|---|---------------------------|
| 3 Program service revenue: | code | | code | | function income |
| a ADOPTION SERVICES | | | | | 4967065 |
| b | 1 1 | | | | |
| C | 1 6 | | - | | |
| d | | | | | |
| Medicare/Medicaid payments | | | | - | |
| g Fees and contracts from government agencies | | | | | |
| 4 Membership dues and assessments | | | | | |
| 5 Interest on savings and temporary cash investme | ents | | 14 | 87132. | |
| 6 Dividends and interest from securities | | | | | |
| Net rental income or (loss) from real estate: | | | | · · · · · · · · · · · · · · · · · · · | |
| a debt-financed property | | | | | |
| b not debt-financed property | | | 16 | -794. | |
| 8 Net rental income or (loss) from personal propert | ty | | | | |
| Other investment income | | | | | |
| O Gain or (loss) from sales of assets | | ļ | - | | |
| other than inventory | | | _ | | |
| 1 Net income or (loss) from special events | | | | | |
| 2 Gross profit or (loss) from sales of inventory | | | | | |
| 3 Other revenue: | | | | | |
| a MISCELLANEOUS | | | 01 | 6039. | |
| b | | | | | |
| C | | | - | | |
| d | | · | _ | | |
| e | | | | | |
| 4 Subtotal (add columns (B), (D), and (E)) | | 0. | ; | 92377. | 4967065 |
| 5 Total (add line 104, columns (B), (D), and (E)) | | | | ▶_ | 5059442 |
| te: Line 105 plus line 1d, Part I, should equal t | | | . D | | |
| art VIII Relationship of Activities | | | | | |
| ine No. Explain how each activity for which income exempt purposes (other than by providing | | | ımportantly | to the accomplishment of | the organization's |
| 3 FEES ALLOW THE ORGA | | | OPTTO | NS AND RELAT | 'ED |
| EDUCATIONAL AND COU | | | | | |
| EXEMPT MISSION. | HODDING BEN | VICE WILLOW | | 21(111110 | 111111111 |
| | | | | ···· | |
| art IX Information Regarding Tax | xable Subsidiarie | s and Disregarde | d Entiti | es (See page 34 of the ins | structions.) |
| | (B) | (C) Nature of activities | | (D) | (E) End-of-year |
| | | Mature of activities | i | Total income | assets |
| (A) (Name, address, and EIN of corporation. Percei | nip interest | | | | |
| (A) Name, address, and EIN of corporation, Percei | | | | | |
| (A) (Name, address, and EIN of corporation. Percei | nip interest | | | | |
| (A) Name, address, and EIN of corporation, partnership, or disregarded entity (A) (B) (C) (C) (C) (C) (C) (C) (C) (C) (C) (C | nip interest % | | | | |
| (A) Name, address, and EIN of corporation, partnership, or disregarded entity (Percel ownersh | nip interest % % | | | | |
| Name, address, and EIN of corporation, partnership, or disregarded entity N/A N/A | % % % % | | Benefit | Contracts (See page | 34 of the instructions.) |
| Name, address, and EIN of corporation, partnership, or disregarded entity N/A Part X Information Regarding Tra | % % % % % ansfers Associate | ed with Personal | | | |
| Name, address, and EIN of corporation, partnership, or disregarded entity N/A Part X Information Regarding Tra (a) Did the organization, during the year, receive any | % % % % ansfers Associate y funds, directly or indirec | ed with Personal | a personal t | | |
| Name, address, and EIN of corporation, partnership, or disregarded entity N/A Part X Information Regarding Tra (a) Did the organization, during the year, receive any (b) Did the organization, during the year, pay premit | % % % % ansfers Associate y funds, directly or indirectly, | ed with Personal | a personal t | | Yes X No |
| Name, address, and EIN of corporation, partnership, or disregarded entity N/A Part X Information Regarding Tra (a) Did the organization, during the year, receive any (b) Did the organization, during the year, pay premit Note: If "Yes" to (b), file Form 8870 and Form 47 | % % % % ansfers Associate y funds, directly or indirect ums, directly or indirectly, 720 (persynstructions). | ed with Personal tly, to pay premiums on a on a personal benefit co | a personal t ntract? | nenefit contract? | Yes X No Yes X No |
| Name, address, and EIN of corporation, partnership, or disregarded entity N/A Part X Information Regarding Tra a) Did the organization, during the year, receive any b) Did the organization, during the year, pay premit Note: If "Yes" to (b), file Form 8870 and Form 47 | % % % % ansfers Associate y funds, directly or indirect ums, directly or indirectly, 720 (persynstructions). | ed with Personal tly, to pay premiums on a on a personal benefit co | a personal t ntract? | nenefit contract? | Yes X No Yes X No |
| Name, address, and EIN of corporation, partnership, or disregarded entity N/A Percei ownersh N/A Part X Information Regarding Tra a) Did the organization, during the year, receive any b) Did the organization, during the year, pay premiulate: If "Yes" to (b), file Form 8870 and Form 47 | mp interest % % % % % ansfers Associate y funds, directly or indirect ums, directly or indirectly, 720 (per ynstructions). aminfd this return, including activities officerly is based on all | ed with Personal ty, to pay premiums on a on a personal benefit co | a personal t ntract? statements, a has any know | nenefit contract? | Yes X No |
| Name, address, and EIN of corporation, partnership, or disregarded entity N/A Part X Information Regarding Tra (a) Did the organization, during the year, receive any (b) Did the organization, during the year, pay premit Note: If "Yes" to (b), file Form 8870 and Form 47 | mp interest % % % % % ansfers Associate y funds, directly or indirect ums, directly or indirectly, 720 (per ynstructions). aminfd this return, including activities officerly is based on all | ed with Personal ty, to pay premiums on a on a personal benefit co | a personal t ntract? talements, a has any know pe or print i | nenefit contract? | Yes X No Yes X No |

SCHEDULE A

(Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information-(See separate instructions.)

► MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

2004

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Name of the organization

Employer identification number

ADOPTIONS FROM THE HEART, INC. 23 2372152 Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees (See page 1 of the instructions. List each one. If there are none, enter "None.") (b) Title and average hours per week devoted to (e) Expense account and other allowances d) Contributions to (a) Name and address of each employee paid employee benefit plans & deferred (c) Compensation more than \$50,000 position compensation Maxine Chalker Executive Dir 234671 28000. Mary Daily Dir of Soc Se 40 98750. 16760. Irina Sprishen Dir of Bus Se 40 139070 26364. Heidi Gonzalez Dir of Comm 40 83000. 17013 Robert Evantash For Prog Coor 40 66650 10205 Total number of other employees paid over \$50,000 Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services (See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.") (a) Name and address of each independent contractor paid more than \$50,000 (b) Type of service (c) Compensation None Total number of others receiving over \$50,000 for professional services

423101/11-24-04

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 and Form 990-EZ.

Schedule A (Form 990 or 990-EZ) 2004

| _ | rt III | Statements About Activities (See page 2 of the instructions.) | <u> </u> | Yes | No |
|----------------|---|---|-------------|------------------|--------|
| 1 | obbying | e year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence inion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the activities \$ \$ (Must equal amounts on line 38, Part VI-A, f Part VI-B.) | 1 | | х |
| 2 I | Organizat Yes," mu Ouring th rustees, person is | ions that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking st complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities. e year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," detailed statement explaining the transactions) | , | | |
| a | Sale, excl | nange, or leasing of property? | 2a | | Х |
| b l | ending o | of money or other extension of credit? | 2b | | х |
| c i | urnishin | g of goods, services, or facilities? | 2c | <u> </u> | X |
| d l | Payment | of compensation (or payment or reimbursement of expenses if more than \$1,000)? | 2d | - | х |
| e | Fransfer (| of any part of its income or assets? | 2e | ļ | x |
| 3 | ou deter | ake grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how mine that recipients qualify to receive payments.) ave a section 403(b) annuity plan for your employees? | 3a 3b | | X |
| 1 | on the us | naintain any separate account for participating donors where donors have the right to provide advice e or distribution of funds? | 4a | | X |
| | o you pi | rovide credit counseling, debt management, credit repair, or debt negotiation services? Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions.) | 4b | <u> </u> | X |
| | | | | | |
| 1 ne c | rganizati | on is not a private foundation because it is: (Please check only ONE applicable box.) A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i). | | | |
| 6 | | A school. Section 170(b)(1)(A)(II). (Also complete Part V.) | | | |
| 7 | | A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii). | | | |
| 8 | | A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v). | | | |
| 9 | | A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state | | | |
| 10 | | An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv (Also complete the Support Schedule in Part IV-A.) |). | | |
| 11a | | An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.) | | | |
| 11b | | A community trust Section 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.) | | | |
| 12 | $\overline{\mathbf{x}}$ | An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross | | | |
| 12 | | receipts from activities related to its charitable, etc., functions - subject to certain exceptions, and (2) no more than 33 1/3% of | | | |
| | | | | | |
| | | its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the Support Schedule in Part IV-A.) | | | |
| 13 | | An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations desc (1) lines 5 through 12 above; or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). (See section 509(a)(3).) | ribed in: | | |
| | | Provide the following information about the supported organizations. (See page 5 of the instructions.) | | | |
| | | (a) Name(s) of supported organization(s) | | ne num om abo | |
| | | | | | |
| | *** | | | | |
| | | | | | |
| 14 | | An organization organized and operated to test for public safety. Section 509(a)(4). (See page 5 of the instructions.) | | | |
| 42311 12-03 | 1 ∙04 | Schedule A (Form | 990 or | 990-EZ |) 2004 |

| Pa | rt IV-A Support Schedule (C Note: You may use th | Complete only if you chec e worksheet in the instru | ked a box on line 10 |), 11, or 12.) Use cash | method of acc | ounting. | ntına. |
|-----|--|---|---|------------------------------|-----------------------|---------------|----------------------|
| | ndar year (or fiscal year ning in) | (a) 2003 | (b) 2002 | (c) 2001 | (d) 2000 | | (e) Total |
| 15 | Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.) | 123648. | 142137. | | | 771. | 460189 |
| 16 | Membership fees received | | | | | | |
| 17 | Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose | 4798061. | 4193218. | 3906298. | 33874 | 156 | 16285033 |
| 18 | Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975 | | 88141. | 88408. | 1035 | | 366988 |
| 19 | Net income from unrelated business | 1 | | | | | |
| 20 | activities not included in line 18 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf | | | | | | |
| 21 | The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge | | | | | | |
| 22 | Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets | 5094. | 147338. | See Stateme 149581. | nt 10 1548 | 12. | 456825 |
| 23 | Total of lines 15 through 22 | 5013644. | 4570834. | | 37416 | | 17569035 |
| 24 | Line 23 minus line 17 | 215583. | 377616. | | 3541 | | 1284002. |
| 25 | Enter 1% of line 23 | 50136. | 45708. | | | 16. | |
| 26 | Organizations described on lines 1 | | | | > | 26a | N/A |
| b | Prepare a list for your records to she unit or publicly supported organizati Do not file this list with your return | ow the name of and amount ion) whose total gifts for 200 | contributed by each pe 00 through 2003 excee | erson (other than a govern | | 26b | N/A |
| | Total support for section 509(a)(1) t | | | | | 26c | N/A |
| ď | Add: Amounts from column (e) for I | · · | ., 19 | | | 200 | 11/11 |
| · | yida, yillodiko il oyil oolaliili (oyileli i | 22 | 26b | | | 26d | N/A |
| e | Public support (line 26c minus line 2 | | | | | 26e | N/A |
| f | Public support percentage (line 26 | | ne 26c (denominator)) | | • | 26f | N/A % |
| 27 | Organizations described on line 12 | | | | isqualified persor | | |
| | records to show the name of, and to | | | | | | |
| | such amounts for each year: | | , , | • | • | | |
| | (2003) | . (2002) | 0. (2 | 001) | 0. (200 | 00) | 0. |
| b | For any amount included in line 17 t | • • | • | • | are a list for your r | ecords to | show the name of, |
| | and amount received for each year, | that was more than the larg | er of (1) the amount o | n line 25 for the year or (2 | 2) \$5,000. (Includ | le in the lis | t organizations |
| | described in lines 5 through 11, as v | | • | | | | |
| | the larger amount described in (1) o (2003) | or (2) , enter the sum of these (2002) | e differences (the exces | | : 0. (200 | 10) | 0. |
| C | Add: Amounts from column (e) for I | | 460189. | • | , | , | • |
| • | | | | | | 27c | 16745222. |
| ď | Add: Line 27a total | | line 27b total | | 0. | 27d | 0. |
| e | Public support (line 27c total minus | | | | > | 27e | 16745222. |
| f | Total support for section 509(a)(2) t | • | 3, column (e) | ▶ 27f 1 | 7569035. | | |
| g | Public support percentage (lin | | | | > | 27g | 95.3110% |
| _ h | Investment income percentag | | | | tor)) > | 27h | 2.0888% |
| | Inusual Grants: For an organization | | | | | | ist for your records |

(To be completed ONLY by schools that checked the box on line 6 in Part IV)

Part V Private School Questionnaire (See page 7 of the instructions.)

N/A

| 9 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing | | Yes | No |
|--|------------|----------|--|
| instrument, or in a resolution of its governing body? | 29 | | |
| Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, | | | |
| and other written communications with the public dealing with student admissions, programs, and scholarships? | 30 | <u> </u> | |
| Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of | | | |
| solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known | | | |
| to all parts of the general community it serves? | 31 | <u> </u> | |
| If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.) | | | |
| | | | |
| Does the organization maintain the following: Records indicating the racial composition of the student body, faculty, and administrative staff? | 32a | | |
| b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? | 32a 32b | | \vdash |
| c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student | 320 | <u> </u> | |
| admissions, programs, and scholarships? | 32c | | 1 |
| d Copies of all material used by the organization or on its behalf to solicit contributions? | 32d | \vdash | |
| If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.) | - OZu | | |
| Does the organization discriminate by race in any way with respect to: | | | |
| a Students' rights or privileges? | 33a | <u> </u> | |
| b Admissions policies? | 33b | | |
| c Employment of faculty or administrative staff? | 33c | <u> </u> | <u> </u> |
| d Scholarships or other financial assistance? | 336 | <u> </u> | ┕ |
| e Educational policies? | 33e_ | <u> </u> | _ |
| f Use of facilities? | 33f | | _ |
| g Athletic programs? | 33g | | <u> </u> |
| h Other extracurricular activities? | 33h | ļ | _ |
| If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.) | | | |
| | | | |
| Does the organization receive any financial aid or assistance from a governmental agency? | 34a | | |
| b Has the organization's right to such aid ever been revoked or suspended? | 34b | | |
| If you answered "Yes" to either 34a or b, please explain using an attached statement. | | | |
| Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, | | | |
| 1975-2 C B. 587, covering racial nondiscrimination? If "No," attach an explanation | 35 | 1 | 1 |

Schedule A (Form 990 or 990-EZ) 2004

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 9 of the instructions.)

| cobbying Expenditures by Lieoting I ublic offaithes | (See page 5 of the i |
|--|----------------------|
| To be completed ONLY by an eligible organization that filed Form 5768) | |

A/I

| Che | ck a if the organization belo | ngs to an affiliated group. Check b | | you ch | ecked "a" and "limited control | " provisions apply. |
|-----|--|--|---|--------|-----------------------------------|--|
| | | n Lobbying Expenditures litures' means amounts paid or incurred.) | | | (a) Affiliated group totals | (b) To be completed for ALL electing organizations |
| | | | | | N/A | |
| 36 | Total lobbying expenditures to influence | e public opinion (grassroots lobbying) | | 36 | | |
| 37 | Total lobbying expenditures to influence | e a legislative body (direct lobbying) | | 37 | | |
| 38 | Total lobbying expenditures (add lines | 36 and 37) | | 38_ | | |
| 39 | Other exempt purpose expenditures | | | 39_ | <u> </u> | |
| 40 | Total exempt purpose expenditures (ad | d lines 38 and 39) | | 40 | <u> </u> | |
| 41 | Lobbying nontaxable amount. Enter the | amount from the following table - | | | , , | |
| | If the amount on line 40 is - | The lobbying nontaxable amount is - | | " | * | |
| | Not over \$500,000 | 20% of the amount on line 40 |) | | ` ` ` ` | |
| | Over \$500,000 but not over \$1,000,000 | \$100,000 plus 15% of the excess over \$500,000 | | . ` | *** | |
| | Over \$1,000,000 but not over \$1,500,000 | \$175,000 plus 10% of the excess over \$1,000,000 | • | 41 | | |
| | Over \$1,500,000 but not over \$17,000,000 | \$225,000 plus 5% of the excess over \$1,500,000 | | | , , , | ` * |
| | Over \$17,000,000 | \$1,000,000 |) | } ~ | · · · · | · |
| 42 | Grassroots nontaxable amount (enter 2 | 5% of line 41) | | 42 | | |
| 43 | Subtract line 42 from line 36. Enter -0- | if line 42 is more than line 36 | | 43 | | <u> </u> |
| 44 | Subtract line 41 from line 38. Enter -0- | ıf line 41 ıs more than lıne 38 | | 44 | | |
| | | | | , | | ^ |
| | Caution: If there is an amount on ea | ther line 43 or line 44, you must file Form 4720. | | Ì | | |

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50 on page 11 of the instructions.)

| | | Lobbying Ex | penditures During 4-Year Ave | eraging Period | N/A |
|---|---------------------------------------|--------------------|------------------------------|----------------|--------------|
| Calendar year (or fiscal year beginning in) | (a) 2004 | (b) 2003 | (c) 2002 | (d) 2001 | (e) Total |
| 45 Lobbying nontaxable amount | | | | | 0. |
| 46 Lobbying ceiling amount (150% of line 45(e)) | , , , , , , , , , , , , , , , , , , , | | | | 0. |
| 47 Total lobbying expenditures | | | | | 0. |
| 48 Grassroots nontaxable amount | | | | | 0. |
| 49 Grassroots ceiling amount (150% of line 48(e)) | | * . | | | 0. |
| 50 Grassroots lobbying expenditures | | | | | 0. |

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions.)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:

- a Volunteers
- b Paid staff or management (Include compensation in expenses reported on lines c through h.)
- c Media advertisements
- d Mailings to members, legislators, or the public
- e Publications, or published or broadcast statements
- f Grants to other organizations for lobbying purposes
- g Direct contact with legislators, their staffs, government officials, or a legislative body
- h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i Total lobbying expenditures (Add lines c through h.)

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities.

| Yes | No | Amount |
|----------|-------------|--------|
| ļ | | |
| | | |
| | | |
| | | |
| <u> </u> | | |
| | | |
| <u></u> | | 0 |

423141 11-24-0 Schedule A (Form 990 or 990-EZ) 2004

| Part VII | | | | d Relationships With Nonchari | table | | |
|--------------------|-----------------------------|---|----------------------------|--|--------------|-------|--------|
| | | zations (See page 11 of the instr | | | | | |
| | | rectly or indirectly engage in any of | | _ | | | |
| | | section 501(c)(3) organizations) or it | | olitical organizations? | | | |
| | | ganization to a noncharitable exempt | organization of: | | | Yes | No |
| (i) Cas | | | | | 51a(i) | | X |
| | ner assets | | | | a(ii) | | _X_ |
| | ansactions: | | | | 1 | | 1 |
| | = | its with a noncharitable exempt organ | nization | | b(i) | | X |
| | | noncharitable exempt organization | | | b(ii) | | X |
| | ntal of facilities, equipme | | | | b(iii) | | X |
| | mbursement arrangeme | ents | | | b(iv) | | Х |
| | ans or loan guarantees | | | | b(v) | | X |
| - • | | membership or fundraising solicitat | | | b(vi) | | X |
| | | mailing lists, other assets, or paid er | · • | | C | | _X_ |
| | | | • • | always show the fair market value of the | | | |
| | | given by the reporting organization. | | _ | | | |
| | | nent, show in column (d) the value of | the goods, other assets, o | T | <u>N</u> | 1/A | |
| (a) Line no. | (b) Amount involved | (c) Name of noncharitable ex | amnt organization | Description of transfers, transactions, and | charina arra | naam | ante |
| | Amount myored | Hame of Honoral Habic Ox | shipt organization | bescription of transfers, transactions, and | Sharing arra | ingen | 101119 |
| | | | | | | | |
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| | | | | L | | | |
| | | | ne or more tax-exempt org | janizations described in section 501(c) of the | | | _ |
| • | ther than section 501(c) | · · · · | | ▶ ∟ | Yes | X | No |
| b If "Yes," | complete the following s | schedule: N/A | | | | | |
| | (a) |) | (b) | (c) | | | |
| | Name of org | ganization | Type of organization | Description of relations | nip ————— | | |
| | | | | | | | |
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| | ····· | | | | | | |
| 423151 11-24-04 | | | <u> </u> | Schedule A (For | m 990 or 99 | 0-EZ) | 2004 |

| Form 990 | Renta | 1 | Income | | Statement | 1 |
|--|----------------------|---|--------------------|--|---------------------|-----|
| Kind and Locat | ion of Property | | | Activity Number | Gross Rental Inc | ome |
| Hazlet Wynnewood | | | | 1 2 | 122 186 | |
| Total to Form | 990, Part I, line 6a | | | | 309 | 00. |
| Form 990 | Renta | 1 | Expenses | | Statement | 2 |
| Description | | | Activity Number | Amount | Total | |
| Maintenance Real Estate Tax Interest Utilities Depreciation Interest Utilities Telephone | x - SubTotal | - | 1 | 2475. 3896. 7570. 1115. 6975. 3965. 3093. 2605. | 150 | 56. |
| - | - SubTotal | - | 2 | | 166 | 38. |
| Total to Form | 990, Part I, line 6b | | | | 316 | 94. |
| Form 990 | Other Changes in Net | A | ssets or Fund | d Balances | Statement | 3 |
| Description | | | | | Amount | |
| UNREALIZED GAI | N | | | | 6 | 70. |
| Total to Form | 990, Part I, line 20 | | | | 6 | 70. |

| Web Development 502. 345. 157. Internet Access 14373. 9869. 4504. Consultants 120266. 82575. 37691. Advertising 1107604. 760481. 347123. Auto Expense 9010. 6186. 2824. Bank Charges 2348. 1612. 736. Dues & Subscriptions 10290. 7065. 3225. Insurance 126109. 86586. 39523. Employee Recruitment 6885. 4727. 2158. Payroll Services 5077. 3486. 1591. Professional Fees 96633. 66348. 30285. Staff Development 4328. 2972. 1356. Entertainment 43344. 29760. 13584. Birth Mother Expenses 88269. 88269. Small Office Equipment 17235. 11834. 5401. Miscellaneous 230778. 158453. 72325. Real Estate Tax 1348. 926. 422. Total to Fm 990, ln 43 1884399. | Form 990 | | Other Expenses | | | Statement | 4 |
|--|------------------------|----------|----------------|--------------|----------------------|-----------|----|
| Internet Access | Description | | | Program | Management | | ng |
| Internet Access | Web Development | | 502. | 345. | 157. | | |
| Consultants | | | | | | | |
| Advertising 1107604. 760481. 347123. Auto Expense 9010. 6186. 2824. Bank Charges 2248. 1612. 736. Dues & Subscriptions 10290. 7065. 3225. Insurance 126109. 86586. 39523. Employee Recruitment 6885. 4727. 2158. Payroll Services 5077. 3486. 1591. Professional Fees 96633. 66348. 30285. Staff Development 4328. 2972. 1356. Entertainment 43344. 29760. 13584. Birth Mother Expenses 88269. 88269. Small Office Equipment 17235. 11834. 5401. Miscellaneous 230778. 158453. 72325. Real Estate Tax 1348. 926. 422. Total to Fm 990, ln 43 1884399. 1321494. 562905. Form 990 Non-Government Securities Statement Corporate Sourities Statement Security Description Cost/FMV Stocks Bonds Scurities Securities Stocy't Stock's Stock's Stocy't Stocy' | | 1 | | | | | |
| Auto Expense 9010. 6186. 2824. Bank Charges 2348. 1612. 736. Dues & Subscriptions 10290. 7065. 3225. Insurance 126109. 86586. 39523. Employee Recruitment 6885. 4727. 2158. Payroll Services 5077. 3486. 1591. Professional Fees 96633. 66348. 30285. Staff Development 4328. 2972. 1356. Entertainment 43344. 29760. 13584. Birth Mother Expenses 88269. 88269. Small Office Equipment 17235. 11834. 5401. Miscellaneous 230778. 158453. 72325. Real Estate Tax 1348. 926. 422. Total to Fm 990, In 43 1884399. 1321494. 562905. Form 990 Non-Government Securities Statement Corporate Corporate Corporate Traded Securities STOCKS FMV 4098. BONDS FMV 4098. 172440. 172440. 172440 | _ | | | | | | |
| Bank Charges 2348. 1612. 736. Dues & Subscriptions 10290. 7065. 3225. Insurance 126109. 86586. 39523. Employee Recruitment 6885. 4727. 2158. Payroll Services 5077. 3486. 1591. Professional Fees 96633. 66348. 30285. Staff Development 4328. 2972. 1356. Entertainment 43344. 29760. 13584. Birth Mother Expenses 88269. 88269. Small Office Equipment 17235. 11834. 5401. Miscellaneous 230778. 158453. 72325. Real Estate Tax 1348. 926. 422. Total to Fm 990, ln 43 1884399. 1321494. 562905. Form 990 Non-Government Securities Statement Securities Securities Securities Securities Securities Securities | | | | | | | |
| Dues & Subscriptions 10290. 7065. 3225. | | | | | | | |
| Insurance | | | | | | | |
| Employee Recruitment 6885. 4727. 2158. Payroll Services 5077. 3486. 1591. Professional Fees 96633. 66348. 30285. Staff Development 4328. 2972. 1356. Entertainment 43344. 29760. 13584. Birth Mother Expenses 88269. 88269. Small Office Equipment 17235. 11834. 5401. Miscellaneous 230778. 158453. 72325. Real Estate Tax 1348. 926. 422. Total to Fm 990, ln 43 1884399. 1321494. 562905. Form 990 Non-Government Securities Statement Corporate Corporate Publicly Total Non-Gov't Security Description Cost/FMV Stocks Bonds Securities Securities Securities STOCKS FMV 4098. BONDS FMV 172440. 172440. 172440 | - | 1 | | | | | |
| Payroll Services 5077. 3486. 1591. Professional Fees 96633. 66348. 30285. Staff Development 4328. 2972. 1356. Entertainment 43344. 29760. 13584. Birth Mother Expenses 88269. 88269. Small Office Equipment 17235. 11834. 5401. Miscellaneous 230778. 158453. 72325. Real Estate Tax 1348. 926. 422. Total to Fm 990, ln 43 1884399. 1321494. 562905. Form 990 Non-Government Securities Statement Security Description Cost/FMV Corporate Stocks Bonds Securities Securities STOCKS FMV 4098. 172440. 172440. 4098 BONDS FMV 172440. 172440. 172440 | | _ | | | | | |
| Professional Fees 96633. 66348. 30285. Staff Development 4328. 2972. 1356. Entertainment 43344. 29760. 13584. Birth Mother Expenses 88269. 88269. Small Office Equipment 17235. 11834. 5401. Miscellaneous 230778. 158453. 72325. Real Estate Tax 1348. 926. 422. Total to Fm 990, ln 43 1884399. 1321494. 562905. Form 990 Non-Government Securities Statement Security Description Cost/FMV Corporate Stocks Corporate Bonds Securities Securities STOCKS FMV 4098. 172440. 172440. 172440 | | | | | | | |
| Staff Development | | | | 66348. | | | |
| Entertainment 43344. 29760. 13584. Birth Mother Expenses 88269. 88269. Small Office Equipment 17235. 11834. 5401. Miscellaneous 230778. 158453. 72325. Real Estate Tax 1348. 926. 422. Total to Fm 990, ln 43 1884399. 1321494. 562905. Form 990 Non-Government Securities Statement Corporate Security Description Cost/FMV Stocks Bonds Securities Securities STOCKS FMV 4098. BONDS FMV 4098. BONDS FMV 172440. 172440. | | | | | | | |
| ### Birth Mother Expenses | | | | 29760. | | | |
| Expenses 88269. 88269. Small Office Equipment 17235. 11834. 5401. Miscellaneous 230778. 158453. 72325. Real Estate Tax 1348. 926. 422. Total to Fm 990, ln 43 1884399. 1321494. 562905. Form 990 Non-Government Securities Statement Corporate Corporate Publicly Total Non-Gov't Security Description Cost/FMV Stocks Bonds Securities Securities STOCKS FMV 4098. BONDS FMV 4098. 172440. 4098. | | | | | | | |
| Small Office Equipment 17235. 11834. 5401. Miscellaneous 230778. 158453. 72325. Real Estate Tax 1348. 926. 422. Total to Fm 990, ln 43 1884399. 1321494. 562905. Form 990 Non-Government Securities Statement Security Description Cost/FMV Stocks Bonds Other Publicly Total Non-Gov't Securities STOCKS FMV 4098. Securities Securities BONDS FMV 4098. 172440. 172440 | | | 88269. | 88269. | | | |
| Equipment 17235. 11834. 5401. Miscellaneous 230778. 158453. 72325. Real Estate Tax 1348. 926. 422. Total to Fm 990, ln 43 1884399. 1321494. 562905. Form 990 Non-Government Securities Statement Corporate Corporate Publicly Total Non-Gov't Stocks Bonds Securities Securities STOCKS FMV 4098. BONDS FMV 4098. 172440. 172440. | <u>-</u> | | | | | | |
| Miscellaneous 230778. 158453. 72325. Real Estate Tax 1348. 926. 422. Total to Fm 990, ln 43 1884399. 1321494. 562905. Form 990 Non-Government Securities Statement Corporate Security Description Cost/FMV Corporate Stocks Corporate Bonds Other Publicly Total Non-Gov't Securities STOCKS FMV FMV 4098. Securities Securities BONDS FMV 172440. 172440. 172440 | | | 17235. | 11834. | 5401. | | |
| Total to Fm 990, ln 43 1884399. 1321494. 562905. Form 990 Non-Government Securities Statement Corporate Corporate Publicly Total Non-Gov't Security Description Cost/FMV Stocks Bonds Securities Securities STOCKS FMV 4098. 172440. 4098. 172440. | Miscellaneous | 2 | 30778. | 158453. | 72325. | | |
| Form 990 Non-Government Securities Statement Corporate Corporate Publicly Total Non-Gov't Security Description Cost/FMV Stocks Bonds FMV 4098. BONDS FMV 4098. 172440. Statement Other Publicly Total Non-Gov't Securities Securities 172440. | Real Estate Tax | | 1348. | 926. | 422. | | |
| Security Description Cost/FMV Stocks Bonds Publicly Total Non-Gov't Securities STOCKS FMV 4098. BONDS FMV 172440. | Total to Fm 990, ln 43 | 3 18 | 84399. | 1321494. | 562905. | | |
| Security Description Cost/FMV Stocks Corporate Bonds Publicly Total Non-Gov't Securities Securities Securities STOCKS FMV 4098. BONDS FMV 172440. | Form 990 | Non-G | overnmen | t Securities | | Statement | 5 |
| BONDS FMV 172440. 172440 - 172440 | Security Description (| Cost/FMV | | _ | Publicly e Traded | Non-Gov | |
| To Form 990, line 54, Col B 4098. 172440. 176538 | | | 409 | | .0. | | |
| | To Form 990, line 54, | Col B | 409 | 98. 17244 | .0. | 1765 | 38 |

| Form 990 | Other Investments | | Statement | 6 |
|-------------------------------|-----------------------------|---------------------|--------------|-----|
| Description | | Valuation Method | Amount | |
| | | Market Value | 16889 | 16. |
| Total to Form 990, | Part IV, line 56, Column B | | 16889 | 16. |
| Form 990 | Other Liabilities | | Statement | 7 |
| Description | | | Amount | |
| ESCROW FUNDS DEFERRED FEES | | | 5952 2225 | |
| Total to Form 990, | 817722. | | | |
| Form 990 | Other Expenses Not Included | on Form 990 | Statement | 8 |
| Description | | | Amount | |
| Rental expenses | | | 3169 | 94. |
| Total to Form 990, | Part IV-B | | 3169 | 94. |
| Form 990 | Other Revenue Included on F | orm 990 | Statement | 9 |
| Description | | | Amount | |
| Rental expenses | | | -316 | 94. |
| Total to Form 990, | Part IV-A | | -316 | 94. |

| Schedule A | Other Income | | | Statement | |
|------------------------------|----------------|----------------|----------------|----------------|-----|
| Description | 2003 Amount | 2002 Amount | 2001 Amount | 2000 Amount | |
| MISCELLANEOUS | 5094. | 147338. | 149581. | 1548 | 12. |
| Total to Schedule A, line 22 | 5094. | 147338. | 149581. | 1548 | 12. |