

Return of Organization Exempt From Income Tax

1999

Department of the Treasury Internal Revenue Service

Under section 501(c) of the Internal Revenue Code (except black lung benefit trust or private foundation) or section 4947(a)(1) nonexempt charitable trust

Note: The organization may have to use a copy of this return to satisfy state reporting requirements.

This Form is Open to Public Inspection

A For the 1999 calendar year, OR tax year period beginning and ending

B Check it: Change of address, Initial return, Final return, Amended return. C Name of organization: COUNCIL FOR NATIONAL POLICY. D Employer identification number: 72-0921017. E Telephone number: (703) 525-8822. F Check: if exemption application is pending.

G Type of organization: Exempt under 501(c) (3) (insert number) OR section 4947(a)(1) nonexempt charitable trust

Note: Section 501(c)(3) exempt organizations and 4947(a)(1) nonexempt charitable trusts MUST attach a completed Schedule A (Form 990).

H(a) Is this a group return filed for affiliates? Yes No

(b) If "Yes," enter the number of affiliates for which this return is filed:

(c) Is this a separate return filed by an organization covered by a group ruling? Yes No

I If either box in H is checked "Yes," enter four-digit group exemption number (GEN)

J Accounting method: Cash Accrual Other (specify)

K Check here if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS; but if it received a Form 990 Package in the mail, it should file a return without financial data. Some states require a complete return.

Note: Form 990-EZ may be used by organizations with gross receipts less than \$100,000 and total assets less than \$250,000 at end of year.

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances

Table with 21 rows and multiple columns. Rows include: 1 Contributions, gifts, grants, and similar amounts received; 2 Program service revenue including government fees and contracts; 3 Membership dues and assessments; 4 Interest on savings and temporary cash investments; 5 Dividends and interest from securities; 6 Gross rents; 7 Other investment income; 8 Gross amount from sale of assets other than inventory; 9 Special events and activities; 10 Gross sales of inventory, less returns and allowances; 11 Other revenue; 12 Total revenue; 13 Program services; 14 Management and general; 15 Fundraising; 16 Payments to affiliates; 17 Total expenses; 18 Excess or (deficit) for the year; 19 Net assets or fund balances at beginning of year; 20 Other changes in net assets or fund balances; 21 Net assets or fund balances at end of year.

Revenue Expenses Net Assets

8

Part II Statement of Functional Expenses		All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others.			
Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22	Grants and allocations (attach schedule)				
	cash \$ _____ noncash \$ _____	22			
23	Specific assistance to individuals (attach schedule)	23			
24	Benefits paid to or for members (attach schedule)	24			
25	Compensation of officers, directors, etc.	25	75,694.	60,555.	15,139.
26	Other salaries and wages	26	138,644.	67,446.	71,198.
27	Pension plan contributions	27			
28	Other employee benefits	28			
29	Payroll taxes	29	16,565.	9,608.	6,957.
30	Professional fundraising fees	30			
31	Accounting fees	31	8,902.		8,902.
32	Legal fees	32	2,108.		2,108.
33	Supplies	33	12,623.		12,623.
34	Telephone	34	10,896.		10,896.
35	Postage and shipping	35	16,303.	7,168.	9,135.
36	Occupancy	36	31,622.		31,622.
37	Equipment rental and maintenance	37	7,371.		7,371.
38	Printing and publications	38	40,900.	32,572.	8,328.
39	Travel	39	33,567.	33,567.	
40	Conferences, conventions, and meetings	40	404,693.	404,693.	
41	Interest	41	5,486.		5,486.
42	Depreciation, depletion, etc. (attach schedule) ...	42	11,704.		11,704.
43	Other expenses (itemize):				
a	_____	43a			
b	_____	43b			
c	_____	43c			
d	_____	43d			
e	SEE STATEMENT 4	43e	69,783.	41,704.	28,079.
44	Total functional expenses (add lines 22 through 43) Organizations completing columns (B)-(D), carry these totals to lines 13-15	44	886,861.	657,313.	229,548.

Reporting of Joint Costs. - Did you report in column (B) (Program services) any joint costs from a combined educational campaign and fundraising solicitation? Yes No

If "Yes," enter (i) the aggregate amount of these joint costs \$ _____; (ii) the amount allocated to Program services \$ _____; (iii) the amount allocated to Management and general \$ _____; and (iv) the amount allocated to Fundraising \$ _____

Part III Statement of Program Service Accomplishments

What is the organization's primary exempt purpose? **SEE STATEMENT 5**

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

Program Service Expenses
(Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)

a	EDUCATIONAL CONFERENCES AND SEMINARS FOR NATIONAL LEADERS IN THE FIELDS OF BUSINESS, GOVERNMENT, RELIGION AND ACADEMIA TO EXPLORE NATIONAL POLICY ALTERNATIVES. (Grants and allocations \$ _____)	612,450.
b	WEEKLY NEWSLETTERS ARE DISTRIBUTED TO ALL MEMBERS TO KEEP THEM APPRISED OF MEMBER ACTIVITIES AND PUBLIC POLICY ISSUES. A SEMI-ANNUAL JOURNAL IS PRODUCED FROM MEMBERSHIP MEETING SPEECHES. (Grants and allocations \$ _____)	44,863.
c	_____ (Grants and allocations \$ _____)	
d	_____ (Grants and allocations \$ _____)	
e	Other program services (attach schedule) (Grants and allocations \$ _____)	
f	Total of Program Service Expenses (should equal line 44, column (B), Program services)	657,313.

Part IV Balance Sheets

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A) Beginning of year		(B) End of year
Assets	45 Cash - non-interest-bearing	142,963.	45	87,621.
	46 Savings and temporary cash investments		46	
	47 a Accounts receivable	39,255.		
	b Less: allowance for doubtful accounts		47c	39,255.
	48 a Pledges receivable			
	b Less: allowance for doubtful accounts		48c	
	49 Grants receivable		49	
	50 Receivables from officers, directors, trustees, and key employees		50	
	51 a Other notes and loans receivable			
	b Less: allowance for doubtful accounts		51c	
	52 Inventories for sale or use		52	
	53 Prepaid expenses and deferred charges	9,589.	53	9,060.
	54 Investments - securities	STMT 6	54	90,993.
	55 a Investments - land, buildings, and equipment: basis			
b Less: accumulated depreciation		55c		
56 Investments - other		56		
57 a Land, buildings, and equipment: basis	155,047.			
b Less: accumulated depreciation	100,169.	57c	54,878.	
58 Other assets (describe ► SEE STATEMENT 7)		58	22,996.	
59 Total assets (add lines 45 through 58) (must equal line 74)	289,424.	59	304,803.	
Liabilities	60 Accounts payable and accrued expenses	13,995.	60	20,113.
	61 Grants payable		61	
	62 Deferred revenue	31,875.	62	
	63 Loans from officers, directors, trustees, and key employees		63	
	64 a Tax-exempt bond liabilities		64a	
	b Mortgages and other notes payable	STMT 8	64b	30,397.
65 Other liabilities (describe ►)		65		
66 Total liabilities (add lines 60 through 65)	77,332.	66	50,510.	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.			
	67 Unrestricted	93,015.	67	182,951.
	68 Temporarily restricted	119,077.	68	71,342.
	69 Permanently restricted		69	
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74			
	70 Capital stock, trust principal, or current funds		70	
	71 Paid-in or capital surplus, or land, building, and equipment fund		71	
	72 Retained earnings, endowment, accumulated income, or other funds		72	
73 Total net assets or fund balances (add lines 67 through 69 OR lines 70 through 72; column (A) must equal line 19 and column (B) must equal line 21)	212,092.	73	254,293.	
74 Total liabilities and net assets / fund balances (add lines 66 and 73)	289,424.	74	304,803.	

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

Part VI Other Information

76 Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity
77 Were any changes made in the organizing or governing documents but not reported to the IRS?
78a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?
78b If "Yes," has it filed a tax return on Form 990-T for this year?
79 Was there a liquidation, dissolution, termination, or substantial contraction during the year?
80a Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?
80b If "Yes," enter the name of the organization
81a Enter the amount of political expenditures, direct or indirect, as described in the instructions for line 81
81b Did the organization file Form 1120-POL for this year?
82a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?
82b If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II.
83a Did the organization comply with the public inspection requirements for returns and exemption applications?
83b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?
84a Did the organization solicit any contributions or gifts that were not tax deductible?
84b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?
85 501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?
85b Did the organization make only in-house lobbying expenditures of \$2,000 or less?
85c Dues, assessments, and similar amounts from members
85d Section 162(e) lobbying and political expenditures
85e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices
85f Taxable amount of lobbying and political expenditures (line 85d less 85e)
85g Does the organization elect to pay the section 6033(e) tax on the amount in 85f?
85h If section 6033(e)(1)(A) dues notice were sent, does the organization agree to add the amount in 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?
86 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on line 12
86b Gross receipts, included on line 12, for public use of club facilities
87 501(c)(12) organizations. Enter:
87a Gross income from members or shareholders
87b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)
88 At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3?
89a 501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911; section 4912; section 4955
89b 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year? If "Yes," attach a statement explaining each transaction
89c Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958
89d Enter: Amount of tax in 89c, above, reimbursed by the organization
90a List the states with which a copy of this return is filed
90b Number of employees employed in the pay period that includes March 12, 1999

91 The books are in care of ORGANIZATION Telephone no. 703-525-8822
Located at ARLINGTON, VA ZIP +4 22201

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041-Check here and enter the amount of tax-exempt interest received or accrued during the tax year

Part VII Analysis of Income-Producing Activities

Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclu- sion code	(D) Amount	
93 Program service revenue:					
(a) CONFERENCE FEES					225,800.
(b)					
(c)					
(d)					
(e)					
(f) Medicare/Medicaid payments					
(g) Fees and contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments					
96 Dividends and interest from securities			14	9,449.	
97 Net rental income or (loss) from real estate:					
(a) debt-financed property					
(b) not debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	<3,284.>	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue:					
a MISCELLANEOUS					1,132.
b					
c					
d					
e					
104 Subtotal (add columns (B), (D), and (E))		0.		6,165.	226,932.
105 TOTAL (add line 104, columns (B), (D), and (E))					233,097.

Note: (Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.)

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
93A	EDUCATE CONFERENCE ATTENDEES IN THE FIELDS OF BUSINESS, GOVERNMENT, RELIGION AND ACADEMIA TO EXPLORE NATIONAL POLICY ALTERNATIVES.
103A	SAME AS LINE 93A

Part IX Information Regarding Taxable Subsidiaries (Complete this Part if the "Yes" box on 88 is checked.)

Name, address, and employer identification number of corporation or partnership	Percentage of ownership interest	Nature of business activities	Total income	End-of-year assets
N/A	%			
	%			
	%			
	%			

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. (Important: See General Instruction U.)

Please

Date 1/15/00 **Morton C. Blackwell, Executive Director**

Type or print name and title

Date 5/15/00 Check if self-employed Preparer's SSN or PTIN

(Except Private Foundation) and Section 501(a), 501(f), 501(k),
501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

1999

Department of the Treasury
Internal Revenue Service

Supplementary Information

▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ.**

Name of the organization

COUNCIL FOR NATIONAL POLICY

Employer identification number

72 0921017

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees

(See instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
JENNIFER A. RUTLEDGE ----- CHANTILLY, VA 20151	FINANCE DIR. 45 HRS./WEEK	73,430.	0.	0.

Total number of other employees paid over \$50,000 ▶	0			

Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services

(See instructions. List each one (whether individuals or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
NONE -----		

Total number of others receiving over \$50,000 for professional services ▶	0	

LHA For Paperwork Reduction Act Notice, see page 1 of the Instructions for Form 990 and Form 990-EZ.

Schedule A (Form 990) 1999

Part III Statements About Activities

		Yes	No
1	During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ► \$ _____ Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes," must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.		X
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any of its trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary:		
a	Sale, exchange, or leasing of property?		X
b	Lending of money or other extension of credit?		X
c	Furnishing of goods, services, or facilities?		X
d	Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? <u>SEE PART V, FORM 990</u>	X	
e	Transfer of any part of its income or assets?		X
	If the answer to any question is "Yes," attach a detailed statement explaining the transactions.		
3	Does the organization make grants for scholarships, fellowships, student loans, etc.?		X
4 a	Do you have a section 403(b) annuity plan for your employees?		X
b	Attach a statement to explain how the organization determines that individuals or organizations receiving grants or loans from it in furtherance of its charitable programs qualify to receive payments. (See instructions.)		

Part IV Reason for Non-Private Foundation Status (See instructions.)

The organization is not a private foundation because it is: (Please check only ONE applicable box.)

- 5 A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6 A school. Section 170(b)(1)(A)(ii). (Also complete Part V, page 4.)
- 7 A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8 A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9 A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state ► _____
- 10 An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the Support Schedule in Part IV-A.)
- 11a An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.)
- 11b A community trust. Section 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.)
- 12 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the Support Schedule in Part IV-A.)
- 13 An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in: (1) lines 5 through 12 above; or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). (See section 509(a)(3).)

Provide the following information about the supported organizations. (See page 4 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14 An organization organized and operated to test for public safety. Section 509(a)(4). (See page 4 of the instructions.)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12 above.) Use cash method of accounting.
 Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in) ▶	(a) 1998	(b) 1997	(c) 1996	(d) 1995	(e) Total
15 Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	670,498.	468,145.	563,522.	477,179.	2,179,344.
16 Membership fees received					
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is not a business unrelated to the organization's charitable, etc., purpose	209,089.	142,090.	148,800.	136,986.	636,965.
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975...	2,051.	14,681.	3,912.	1,113.	21,757.
19 Net income from unrelated business activities not included in line 18 ...					
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge.					
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets	6,693.	555.	60.	95.	7,403.
23 Total of lines 15 through 22	888,331.	625,471.	716,294.	615,373.	2,845,469.
24 Line 23 minus line 17	679,242.	483,381.	567,494.	478,387.	2,208,504.
25 Enter 1% of line 23	8,883.	6,255.	7,163.	6,154.	
26 Organizations described in lines 10 or 11: a Enter 2% of amount in column (e), line 24					26a 44,170.
b Attach a list (which is not open to public inspection) showing the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 1995 through 1998 exceeded the amount shown in line 26a. Enter the sum of all these excess amounts					26b 68,490.
c Total support for section 509(a)(1) test: Enter line 24, column (e)					26c 2,208,504.
d Add: Amounts from column (e) for lines: 18 21,757. 19 22 7,403. 26b 68,490.					26d 97,650.
e Public support (line 26c minus line 26d total)					26e 2,110,854.
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))					26f 95.5785%
27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," attach a list to show the name of, and total amounts received in each year from, each "disqualified person." Enter the sum of such amounts for each year. N/A					
b For any amount included in line 17 that was received from a nondisqualified person, attach a list to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: N/A					
c Add: Amounts from column (e) for lines: 15 16 17 20 21					27c N/A
d Add: Line 27a total and line 27b total					27d N/A
e Public support (line 27c, total minus line 27d total)					27e N/A
f Total support for section 509(a)(2) test: Enter amount on line 23, column (e)					27f N/A
g Public support percentage (line 27e (numerator) divided by line 27f, (denominator))					27g N/A %
h Investment income percentage (line 18 column (e) (numerator) divided by line 27f (denominator))					27h N/A %

28 Unusual Grants: For an organization described in line 10, 11, or 12, that received any unusual grants during 1995 through 1998, attach a list (which is not open to public inspection) for each year showing the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not include these grants in line 15. (See instructions.)

NONE

Part V

Private School Questionnaire

(To be completed ONLY by schools that checked the box on line 6 in Part IV)

N/A

		Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?		
	If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.)		

32	Does the organization maintain the following:		
a	Records indicating the racial composition of the student body, faculty, and administrative staff?		
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?		
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?		
d	Copies of all material used by the organization or on its behalf to solicit contributions?		
	If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.)		

33	Does the organization discriminate by race in any way with respect to:		
a	Students' rights or privileges?		
b	Admissions policies?		
c	Employment of faculty or administrative staff?		
d	Scholarships or other financial assistance?		
e	Educational policies?		
f	Use of facilities?		
g	Athletic programs?		
h	Other extracurricular activities?		
	If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)		

34 a	Does the organization receive any financial aid or assistance from a governmental agency?		
b	Has the organization's right to such aid ever been revoked or suspended?		
	If you answered "Yes" to either 34a or b, please explain using an attached statement.		
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation		

Schedule A (Form 990) 1999

Part VI-A Lobbying Expenditures by Electing Public Charities

(To be completed ONLY by an eligible organization that filed Form 5768)

N/A

- Check here a If the organization belongs to an affiliated group.
 Check here b If you checked "a" above and "limited control" provisions apply.

Limits on Lobbying Expenditures		(a)	(b)
(The term "expenditures" means amounts paid or incurred)		Affiliated group totals	To be completed for ALL electing organizations
		N/A	
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)	36	
37	Total lobbying expenditures to influence a legislative body (direct lobbying)	37	
38	Total lobbying expenditures (add lines 36 and 37)	38	
39	Other exempt purpose expenditures	39	
40	Total exempt purpose expenditures (add lines 38 and 39)	40	
41	Lobbying nontaxable amount. Enter the amount from the following table -		
	If the amount on line 40 is - The lobbying nontaxable amount is -		
	Not over \$500,000	20% of the amount on line 40	
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	41
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	
	Over \$17,000,000	\$1,000,000	
42	Grassroots nontaxable amount (enter 25% of line 41)	42	
43	Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43	
44	Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	44	

Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50.)

Calendar year (or fiscal year beginning in) ▶	Lobbying Expenditures During 4-Year Averaging Period				N/A
	(a) 1999	(b) 1998	(c) 1997	(d) 1996	
45	Lobbying nontaxable amount				0.
46	Lobbying ceiling amount (150% of line 45(e))				0.
47	Total lobbying expenditures				0.
48	Grassroots nontaxable amount				0.
49	Grassroots ceiling amount (150% of line 48(e))				0.
50	Grassroots lobbying expenditures				0.

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:	Yes	No	Amount
a Volunteers			
b Paid staff or management (include compensation in expenses reported on lines c through h)			
c Media advertisements			
d Mailings to members, legislators, or the public			
e Publications, or published or broadcast statements			
f Grants to other organizations for lobbying purposes			
g Direct contact with legislators, their staffs, government officials, or a legislative body			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
i Total lobbying expenditures (add lines c through h)			0.

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities.

FORM 990

CASH CONTRIBUTIONS OF \$5000 OR MORE
INCLUDED ON PART I, LINE 1D

STATEMENT 1

*** NOT OPEN TO PUBLIC INSPECTION ***

CONTRIBUTOR'S NAME

CONTRIBUTOR'S ADDRESS

AMOUNT

SEE ATTACHED LIST

SEE ATTACHED LIST

346,925.

FORM 990 GAIN (LOSS) FROM SALE OF OTHER ASSETS STATEMENT 2

DESCRIPTION	DATE ACQUIRED	DATE SOLD	METHOD ACQUIRED	GROSS SALES PRICE	COST OR OTHER BASIS	EXPENSE OF SALE	DEPREC	NET GAIN OR (LOSS)
VARIOUS LEASES AND EQUIPMENTS	VARIOUS	12/31/99	PURCHASED	0.	11,486.	0.	8,202.	<3,284.>
NAME OF BUYER								
TO FM 990, PART I, LN 8					11,486.	0.	8,202.	<3,284.>

FORM 990 OTHER CHANGES IN NET ASSETS OR FUND BALANCES STATEMENT 3

DESCRIPTION	AMOUNT
UNREALIZED LOSS ON INVESTMENTS	25,467.
TOTAL TO FORM 990, PART I, LINE 20	25,467.

FORM 990 OTHER EXPENSES STATEMENT 4

DESCRIPTION	(A) TOTAL	(B) PROGRAM SERVICES	(C) MANAGEMENT AND GENERAL	(D) FUNDRAISING
CONSULTING	37,670.	37,670.		
HEALTH INSURANCE	5,043.	4,034.	1,009.	
AUTOMOBILE INSURANCE	8,794.		8,794.	
DUES, SUBSCRIPTIONS & Pubs	993.		993.	
MISCELLANEOUS	4,384.		4,384.	
PROPERTY TAXES	1,762.		1,762.	
MOVING EXPENSE	4,750.		4,750.	
TOTAL TO FM 990, LN 43	69,783.	41,704.	28,079.	

FORM 990 STATEMENT OF ORGANIZATION'S PRIMARY EXEMPT PURPOSE STATEMENT 5
PART III

EXPLANATION

PROVIDE INFORMATION ABOUT PUBLIC POLICY AND NATIONAL POLICY ALTERNATIVES TO LEADERS IN BUSINESS, GOVERNMENT, RELIGION AND ACADEMIA.

FORM 990 NON-GOVERNMENT SECURITIES STATEMENT 6

DESCRIPTION	VALUE METHOD	CORPORATE STOCKS	CORPORATE BONDS	OTHER PUBLICLY TRADED SECURITIES	OTHER SECURITIES	TOTAL NON-GOV'T SECURITIES
MUTUAL FUND	MKT VAL	90,993.				90,993.
TO FM 990, LN 54 COL B		90,993.				90,993.

FORM 990 OTHER ASSETS STATEMENT 7

DESCRIPTION	AMOUNT
DEPOSITS	3,745.
DUE FROM CNP ACTION, INC.	19,251.
TOTAL TO FORM 990, PART IV, LINE 58, COLUMN B	22,996.

FORM 990 OTHER NOTES AND LOANS PAYABLE STATEMENT 8

LENDER'S NAME TERMS OF REPAYMENT
 MINOLTA BUSINESS SYSTEMS 48 MONTHS

DATE OF NOTE	MATURITY DATE	ORIGINAL LOAN AMOUNT	INTEREST RATE
10/29/98	11/08/02	31,774.	17.47%

SECURITY PROVIDED BY BORROWER PURPOSE OF LOAN
 CAPITAL LEASE

RELATIONSHIP OF LENDER

UNRELATED

DESCRIPTION OF CONSIDERATION	FMV OF CONSIDERATION	BALANCE DUE
	0.	25,887.

LENDER'S NAME TERMS OF REPAYMENT
 PITNEY BOWES CREDIT CORPORATION 51 MONTHS

DATE OF NOTE	MATURITY DATE	ORIGINAL LOAN AMOUNT	INTEREST RATE
03/30/99	09/30/03	5,000.	18.40%

SECURITY PROVIDED BY BORROWER PURPOSE OF LOAN
 CAPITAL LEASE

RELATIONSHIP OF LENDER

UNRELATED

DESCRIPTION OF CONSIDERATION	FMV OF CONSIDERATION	BALANCE DUE
	0.	4,510.

TOTAL INCLUDED ON FORM 990, PART IV, LINE 64, COLUMN B 30,397.

FOOTNOTES

STATEMENT 1

SCHEDULE A, PART VII, LINES 51 B(III) AND (IV)

THE COUNCIL SHARES OFFICE SPACE WITH CNP ACTION, INC AND, AS A CONVENIENCE, ALLOWS CNP ACTION, INC TO USE A VARIETY OF ITS ASSETS FOR WHICH IT IS REIMBURSED BY CNP ACTION, INC AT FAIR MARKET VALUE. 15,334.

PART VII, LINE 51 C

A PORTION OF THE TIME OF CERTAIN EMPLOYEES OF THE COUNCIL IS DEVOTED TO CNP ACTION, INC. THE SALARY ALLOCABLE TO THAT TIME IS REIMBURSED BY CNP ACTION, INC AT FULL COST. 33,159.

PART VII, LINE 51 B (VI)

CNP ACTION, INC RECEIVES ONE-THIRD OF THE INITIAL CONTRIBUTION OF NEW MEMBERS. CNP ACTION, INC IS CHARGED \$1.00 PER NEW MEMBER INVITATION THAT IS SENT OUT BY THE COUNCIL.

PART VII, LINE 52 B

THE DIRECTORS OF CNP ACTION, INC ARE MEMBERS OF THE COUNCIL FOR NATIONAL POLICY. CNP ACTION, INC PRESENTS SEMINARS AT COUNCIL MEETINGS THAT COUNCIL MEMBERS MAY ATTEND AND CNP ACTION, INC DISTRIBUTES A MONTHLY NEWSLETTER TO COUNCIL MEMBERS.

SCHEDULE A	OTHER INCOME			STATEMENT 10
DESCRIPTION	1998 AMOUNT	1997 AMOUNT	1996 AMOUNT	1995 AMOUNT
MISCELLANEOUS	6,693.	555.	60.	95.
TOTAL TO SCHEDULE A, LINE 22	6,693.	555.	60.	95.

Depreciation and Amortization
 (Including Information on Listed Property) 990

1999

Attachment
 Sequence No. 67

▶ See separate instructions. ▶ Attach this form to your return.

Name(s) shown on return COUNCIL FOR NATIONAL POLICY	Business or activity to which this form relates FORM 990 PAGE 2	Identifying number 72-0921017
---	---	---

Part I Election To Expense Certain Tangible Property (Section 179) (Note: If you have any listed property, complete Part V before you complete Part I.)

1 Maximum dollar limitation. If an enterprise zone business, see instructions	1	19,000.
2 Total cost of section 179 property placed in service. See instructions	2	
3 Threshold cost of section 179 property before reduction in limitation	3	\$200,000
4 Reduction in limitation. Subtract line 3 from line 2. If zero or less, enter -0-	4	
5 Dollar limitation for tax year. Subtract line 4 from line 1. If zero or less, enter -0-. If married filing separately, see instructions	5	
6 (a) Description of property (b) Cost (business use only) (c) Elected cost		
7 Listed property. Enter amount from line 27	7	
8 Total elected cost of section 179 property. Add amounts in column (c), lines 6 and 7	8	
9 Tentative deduction. Enter the smaller of line 5 or line 8	9	
10 Carryover of disallowed deduction from 1998	10	
11 Business income limitation. Enter the smaller of business income (not less than zero) or line 5	11	
12 Section 179 expense deduction. Add lines 9 and 10, but do not enter more than line 11	12	
13 Carryover of disallowed deduction to 2000. Add lines 9 and 10, less line 12	13	

Note: Do not use Part II or Part III below for listed property (automobiles, certain other vehicles, cellular telephones, certain computers, or property used for entertainment, recreation, or amusement). Instead, use Part V for listed property.

Part II MACRS Depreciation For Assets Placed in Service ONLY During Your 1999 Tax Year (Do Not Include Listed Property.)

Section A - General Asset Account Election

14 If you are making the election under section 168(f)(4) to group any assets placed in service during the tax year into one or more general asset accounts, check this box. See instructions

Section B - General Depreciation System (GDS) (See instructions.)

(a) Classification of property	(b) Month and year placed in service	(c) Basis for depreciation (business/investment use only - see instructions)	(d) Recovery period	(e) Convention	(f) Method	(g) Depreciation deduction
15 a 3-year property						
b 5-year property						
c 7-year property						
d 10-year property						
e 15-year property						
f 20-year property						
g 25-year property			25 yrs.		S/L	
h Residential rental property	/		27.5 yrs.	MM	S/L	
	/		27.5 yrs.	MM	S/L	
i Nonresidential real property	/		39 yrs.	MM	S/L	
	/			MM	S/L	

Section C - Alternative Depreciation System (ADS) (See instructions.)

16 a Class life					S/L	
b 12-year			12 yrs.		S/L	
c 40-year	/		40 yrs.	MM	S/L	

Part III Other Depreciation (Do Not Include Listed Property.) (See instructions.)

17 GDS and ADS deductions for assets placed in service in tax years beginning before 1999	17	
18 Property subject to section 168(f)(1) election	18	
19 ACRS and other depreciation	19	11,704.

Part IV Summary (See instructions.)

20 Listed property. Enter amount from line 26	20	
21 Total. Add deductions on line 12, lines 15 and 16 in column (g), and lines 17 through 20. Enter here and on the appropriate lines of your return. Partnerships and S corporations - see instructions	21	11,704.
22 For assets shown above and placed in service during the current year, enter the portion of the basis attributable to section 263A costs	22	

Part V Listed Property - Automobiles, Certain Other Vehicles, Cellular Telephones, Certain Computers, and Property Used for Entertainment, Recreation, or Amusement
 Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete only 23a, 23b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable.

Section A - Depreciation and Other Information (Caution: See instructions for limits for passenger automobiles.)

23a Do you have evidence to support the business/investment use claimed? Yes No 23b If "Yes," is the evidence written? Yes No

(a) Type of property (list vehicles first)	(b) Date placed in service	(c) Business/investment use percentage	(d) Cost or other basis	(e) Basis for depreciation (business/investment use only)	(f) Recovery period	(g) Method/Convention	(h) Depreciation deduction	(i) Elected section 179 cost
24 Property used more than 50% in a qualified business use:								
	: :	%						
	: :	%						
	: :	%						
25 Property used 50% or less in a qualified business use:								
	: :	%				S/L -		
	: :	%				S/L -		
	: :	%				S/L -		
26 Add amounts in column (h). Enter the total here and on line 20, page 1.....							26	
27 Add amounts in column (i). Enter the total here and on line 7, page 1.....								27

Section B - Information on Use of Vehicles

Complete this section for vehicles used by a sole proprietor, partner, or other "more than 5% owner," or related person. If you provided vehicles to your employees, first answer the questions in Section C to see if you meet an exception to completing this section for those vehicles.

	(a) Vehicle		(b) Vehicle		(c) Vehicle		(d) Vehicle		(e) Vehicle		(f) Vehicle	
	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No
28 Total business/investment miles driven during the year (DO NOT include commuting miles)												
29 Total commuting miles driven during the year ...												
30 Total other personal (noncommuting) miles driven.....												
31 Total miles driven during the year. Add lines 28 through 30.....												
32 Was the vehicle available for personal use during off-duty hours?												
33 Was the vehicle used primarily by a more than 5% owner or related person?												
34 Is another vehicle available for personal use?												

Section C - Questions for Employers Who Provide Vehicles for Use by Their Employees

Answer these questions to determine if you meet an exception to completing Section B for vehicles used by employees who are not more than 5% owners or related persons.

	Yes	No
35 Do you maintain a written policy statement that prohibits all personal use of vehicles, including commuting, by your employees?		
36 Do you maintain a written policy statement that prohibits personal use of vehicles, except commuting, by your employees? See instructions for vehicles used by corporate officers, directors, or 1% or more owners		
37 Do you treat all use of vehicles by employees as personal use?		
38 Do you provide more than five vehicles to your employees, obtain information from your employees about the use of the vehicles, and retain the information received?		
39 Do you meet the requirements concerning qualified automobile demonstration use?		
Note: If your answer to 35, 36, 37, 38, or 39 is "Yes," you need not complete Section B for the covered vehicles.		

Part VI Amortization

(a) Description of costs	(b) Date amortization begins	(c) Amortizable amount	(d) Code section	(e) Amortization period or percentage	(f) Amortization for this year
40 Amortization of costs that begins during your 1999 tax year:					
	: :				
41 Amortization of costs that began before 1999					41
42 Total. Enter here and on "Other Deductions" or "Other Expenses" line of your return					42

Tax Group Summary 1/01/99 - 12/31/99

FYE: 12/31/1999

<u>Group</u>	<u>Cost Beginning</u>	<u>Cost Acquisitions</u>	<u>Cost Disposals</u>	<u>Cost Ending</u>	<u>Depreciation Prior</u>	<u>Depreciation Additions</u>	<u>Depreciation Reductions</u>	<u>Depreciation Ending</u>
20 Furniture and Fixtur	139,636	22,877	9,975	152,538	96,516	11,537	8,051	100,002
60 Leasehold Improve	1,511	2,510	1,511	2,510	151	167	151	167
Grand Total	<u>141,147</u>	<u>25,387</u>	<u>11,486</u>	<u>155,048</u>	<u>96,667</u>	<u>11,704</u>	<u>8,202</u>	<u>100,169</u>

Tax Asset Detail 1/01/99 - 12/31/99

Asset *	Property Description	Date In Service	Cost	Sec 179 Exp Current = c	Salvage Value	Prior Deprec	Current Deprec	End Depreciation	Net Book Value	Method	Period
Group: 20 Furniture and Fixtures											
1	1989 FIXED ASSETS	6/30/89	84,240	0	0	84,240	0	84,240	0	S/L	5.0
5 *	CAPITALIZED LEASE-1993	6/30/93	6,672	0	0	6,672	0	6,672	0	S/L	5.0
8	RECORDING EQUIPMENT	9/06/95	1,482	0	0	981	296	1,277	205	S/L	5.0
9	PRINTER	8/10/95	1,470	0	0	992	294	1,286	184	S/L	5.0
10	RECORDING EQUIPMENT	2/14/96	346	0	0	201	69	270	76	S/L	5.0
13 *	LAPTOP COMPUTER	1/29/97	3,303	0	0	1,269	110	1,379	1,924	S/L	5.0
14	MONITOR	3/02/98	672	0	0	112	134	246	426	S/L	5.0
15	COMPUTER	3/02/98	3,033	0	0	506	607	1,113	1,920	S/L	5.0
16	HARD DRIVE	7/28/98	188	0	0	16	38	54	134	S/L	5.0
17	COMPUTER	7/28/98	637	0	0	53	127	180	457	S/L	5.0
18	HARD DRIVE	7/23/98	597	0	0	50	119	169	428	S/L	5.0
19	DATABASE SERVER	8/07/98	3,421	0	0	285	684	969	2,452	S/L	5.0
20	FILE CABINET	9/16/98	202	0	0	7	29	36	166	S/L	7.0
21	CHAIR	9/16/98	500	0	0	18	71	89	411	S/L	7.0
22	PRINTER	10/01/98	1,099	0	0	55	220	275	824	S/L	5.0
23	COPIER	10/29/98	28,774	0	0	959	5,755	6,714	22,060	S/L	5.0
24	FAX MACHINE	10/29/98	3,000	0	0	100	600	700	2,300	S/L	5.0
26	COMPUTER	1/02/99	2,458	0c	0	0	492	492	1,966	S/L	5.0
27	CD ROM/MEMORY	2/19/99	846	0c	0	0	141	141	705	S/L	5.0
28	LAPTOP COMPUTER	3/25/99	2,529	0c	0	0	379	379	2,150	S/L	5.0
29	PRINTER	5/14/99	397	0c	0	0	53	53	344	S/L	5.0
30	COMPUTER	9/23/99	2,684	0c	0	0	134	134	2,550	S/L	5.0
31	CAMERA	11/05/99	592	0c	0	0	20	20	572	S/L	5.0
32	ENVELOPE PRINTER	3/30/99	5,000	0c	0	0	750	750	4,250	S/L	5.0
33	LAPTOP COMPUTER	12/27/99	2,152	0c	0	0	0	0	2,152	S/L	5.0
34	TELEPHONE SYSTEM	8/19/99	6,219	0c	0	0	415	415	5,804	S/L	5.0
	20 Furniture and Fixtures		162,513	0c	0	96,516	11,537	108,053	54,460		
	*Less: Dispositions		9,975	0	0	7,941	0	8,051	1,924		
	Net 20 Furniture and Fixtures		152,538	0c	0	88,575	11,537	100,002	52,536		
Group: 60 Leasehold Improvements											
25 *	LEASEHOLD IMPROVEMENTS	6/01/94	1,511	0	0	151	0	151	1,360	S/L	10.0
35	CABLING NEW OFFICE SPACE	8/19/99	2,510	0c	0	0	167	167	2,343	S/L	5.0
	60 Leasehold Improvements		4,021	0c	0	151	167	318	3,703		
	*Less: Dispositions		1,511	0	0	151	0	151	1,360		
	Net 60 Leasehold Improvements		2,510	0c	0	0	167	167	2,343		
	Grand Total		166,534	0c	0	96,667	11,704	108,371	58,163		
	Less: Dispositions		11,486	0	0	8,092	0	8,202	3,284		
	Net Grand Total		155,048	0c	0	88,575	11,704	100,169	54,879		

Tax Current Year Additions

FYE: 12/31/1999

<u>Asset</u>	<u>Property Description</u>	<u>Date In Service</u>	<u>Cost</u>
<u>Group: 20 Furniture and Fixtures</u>			
26	COMPUTER	1/02/99	2,458
27	CD ROM /MEMORY	2/19/99	846
28	LAPTOP COMPUTER	3/25/99	2,529
29	PRINTER	5/14/99	397
30	COMPUTER	9/23/99	2,684
31	CAMERA	11/05/99	592
32	ENVELOPE PRINTER	3/30/99	5,000
33	LAPTOP COMPUTER	12/27/99	2,152
34	TELEPHONE SYSTEM	8/19/99	6,219
	20 Furniture and Fixtures		<u>22,877</u>
<u>Group: 60 Leasehold Improvements</u>			
35	CABLING NEW OFFICE SPACE	8/19/99	2,510
	60 Leasehold Improvements		<u>2,510</u>
	Grand Total		<u>25,387</u>

Tax Current Year Disposals

FYE: 12/31/1999

<u>Asset</u>	<u>Property Description</u>	<u>Disposal Date</u>	<u>Disposal Method</u>	<u>Cost/Basis</u>	<u>Gross Proceeds</u>	<u>Expense of Sale</u>	<u>Unrecovered Cost</u>	<u>Gain/Loss</u>
Group: 20 Furniture and Fixtures								
5	CAPITALIZED LEASE-1993	8/21/99	Sold	6,672	0	0	0	0
13	LAPTOP COMPUTER	3/15/99	Sold	3,303	0	0	1,924	-1,924
	20 Furniture and Fixtures			<u>9,975</u>	<u>0</u>	<u>0</u>	<u>1,924</u>	<u>-1,924</u>
Group: 60 Leasehold Improvements								
25	LEASEHOLD IMPROVEMENTS	8/19/99	Sold	1,511	0	0	1,360	-1,360
	60 Leasehold Improvements			<u>1,511</u>	<u>0</u>	<u>0</u>	<u>1,360</u>	<u>-1,360</u>
	Grand Total			<u>11,486</u>	<u>0</u>	<u>0</u>	<u>3,284</u>	<u>-3,284</u>

ABC

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