Form 990 Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545 0047

2005

Open to Public Inspection

	artment of the Treasury ↑ The organization may have to use a copy of this return to satisfy state reporting require	ments	Inspection
A	For the 2005 calendar year, or tax year beginning , 2005, and ending		
В	CHECK II application	loyer Identi	fication Number
		0-0392	450
	1 (100) 1 2 3 1 2 3 7 1 1	phone num	ber
		56) 3	21-0777
	Final return Instructions. City, town or country State ZIP code + 4 F Acc met	ounting hod:	Cash X Accru
	Amended return Clayton MO 63105	Other (spec	
	Application pending Section 501(c)(3) organizations and 4947(a)(1) nonexempt H and I are not applicable to se		
	charitable trusts must attach a completed Schedule A	or affiliates?	Yes X
_	(Form 990 or 990-EZ). H (b) If Yes, enter number	of affiliates	
G	Web site: ► N/A H (c) Are all affiliates include	led?	Yes
J	Organization type (check only one) ► X 501(c) 3 ◄ (insert no.) 4947(a)(1) or 527	see instruction	ons)
	H (d) Is this a separate return	in filed by ar	n
ĸ	Check here ► if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS, but if the organization covered by	y a group ru	uling? Yes
	chooses to file a return, be sure to file a complete return Some states require a I Group Exemption	n Number	r Þ
	complete return. M Check ► If the	e organizat	ion is not required
L	Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 ► 44, 594. to attach Schedule B	(Form 990,	990-EZ, or 990-PF)
Pa			
	1 Contributions, gifts, grants, and similar amounts received)	
	a Direct public support 1,642.		
	b Indirect public support	1	
	c Government contributions (grants)	7 1	
	d Total (add lines 1,642. noncash \$)	1 d	1,642
	2 Program service revenue including government fees and contracts (from Part VII, line 93)	2	
	3 Membership dues and assessments	3	5,650
	4 Interest on savings and temporary cash investments	4	
	5 Dividends and interest from securities	5	
	6a Gross rents 6a	*	
	b Less rental expenses 6b	†	
	c Net rental income or (loss) (subtract line 6b from line 6a)	6c	
P	7 Other investment income (describe	7	
REVENUE	Ra Grass amount from sales of assets other (A) Securities (B) Other		
Ě	8a Gross amount from sales of assets other than inventory 8a	1 2/	
ÿ	b Less cost or other basis and sales expenses 8b	1 "	
_	c Gain or (loss) (attach schedule)	1	
I	d Net gain or (loss) (combine line 8c, columns (A) and (B))	84	
	9 Special events and activities (attach schedule) If any amount is from gaming, check here		
	a Gross revenue (not including \$ 0. of contributions		
	reported on line 1a) 9a 37,302.		
	b Less direct expenses other than fundraising expenses 9b 29,618.	_ ,	
	c Net income or (loss) from special events (subtract line 9b from line 9a) See L-9 Stmt		7,684
	10a Gross sales of inventory, less returns and allowances 10a		
	b Less. cost of goods sold	ا ۽ ا	
	c Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from time 10a)	10 c	
	11 Other revenue (from Part VII, line 103) RECEIVED	11	
	12 Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 1)	12	14,976
_		13	12,035
E X P	13 Program services (from line 44, column (B)) 14 Management and general (from line 44, column (C)) 15 Fundraising (from line 44, column (D))	14	3,517
E	15 Fundraising (from line 44, column (D))	15	(
N S	16 Payments to affiliates (attach schedule) OGDEN, UT	16	
E S	17 Total expenses (add lines 16 and 44, column (A))	17	15,552
_	18 Excess or (deficit) for the year (subtract line 17 from line 12)	18	-576
N S	19 Net assets or fund balances at beginning of year (from line 73, column (A))	19	18,127
N S E E T T	20 Other changes in net assets or fund balances (attach explanation)	20	10,12
' T S	21 Net assets or fund balances at end of year (combine lines 18, 19, and 20)	21	17,551
	rest that appets of fund paramets at one of year (complife lines to, 13, and 20)	141	11,000

BAA For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions.

Form 990 (2005)

TEEA0101 02/03/06

Statement of Functional Expenses All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others Part II Do not include amounts reported on line (B) Program (C) Management (A) Total (D) Fundraising

	6b, 8b, 9b, 10b, or 16 of Part I		(A) Total	services	and general	(b) i unuraising
22	Grants and allocations (att sch)					
	(cash \$					
	non-cash \$)	ļ				1
	If this amount includes foreign grants, check here	22				
23	Specific assistance to individuals (att sch)	23			1	ı
24	Benefits paid to or for members (att sch)	24				
25	Compensation of officers, directors, etc	25	0.	0.	0.	0.
26	Other salaries and wages	26				
27	Pension plan contributions	27				
28	Other employee benefits	28				
29	Payroll taxes	29				
30	Professional fundraising fees	30				
31	Accounting fees	31	2,885.	0.	2,885.	0.
32	Legal fees	32	0.	0.	0.	0.
33	Supplies	33	21.	0.	21.	0.
34	Telephone	34	466.	466.	0.	0.
35	Postage and shipping	35	206.	0.	206.	0.
36	Occupancy	36				
37	Equipment rental and maintenance	37				
38	Printing and publications	38				
39	Travel	39	1,747.	1,747.	0.	0.
40	Conferences, conventions, and meetings	40				
41	Interest	41				
42	Depreciation, depletion, etc (attach schedule)	42				
43	Other expenses not covered above (itemize)					
	See Attached Schedule	43a	10,227.	9,822.	405.	0.
	b	43b	·	·		
	c	43 c				
,	d	43 d	-			
		43e				
1		43f				
		43 q				
44	Total functional expenses Add lines 22 through 43 (Organizations completing columns (B) · (D), carry these totals to lines 13 · 15)	44	15,552.	12,035.	3,517.	0.
loin	t Costs. Check If you are following	1		12,000.	J, J±1.	
	any joint costs from a combined education			olicitation reported in (R)	Program services?	► Yes X No
	es,' enter (i) the aggregate amount of these			, (ii) the a		
\$, (iii) the amount all	-		eneral \$, and (iv) the	e amount allocated
-	undraising \$			· 	,	
BAA						Form 990 (2005)

Form 990 (2005) Focus on Adoption,	Inc.	20-0392450	Page 3
Part III Statement of Program Service	Accomplishments		
organization. How the public perceives an organiz	r some people, serves as the primary or sole source ation in such cases may be determined by the inforr irate and fully describes, in Part III, the organization	nation presented on its return	Therefore
What is the organization's primary exempt purpos All organizations must describe their exempt purp clients served, publications issued, etc. Discuss a zations and 4947(a)(1) nonexempt charitable trus	e [?] Inter-Country adoption advocacy o ose achievements in a clear and concise manner Si chievements that are not measurable (Section 501(its must also enter the amount of grants and allocation		vice Expenses 501(c)(3) and zations and) trusts but for others)
a Inter-country adoption advo	cacy organization.		
		·	
(Grants and allocations \$	0.) If this amount includes foreign grants,	check here	12,035.
b	, , , , , , , , , , , , , , , , , , ,		
(Crante and allocations) If this amount includes foreign grants,	shock hore	
C CGRAITS and allocations 3) II this amount includes loreign grants,	check here	
*		·	
) If this amount includes foreign grants,	check here ►	
d			
		·	
			

BAA Form 990 (2005)

f Total of Program Service Expenses (should equal line 44, column (B), Program services)

) If this amount includes foreign grants, check here

) If this amount includes foreign grants, check here ▶

12,035.

(Grants and allocations \$

(Grants and allocations \$

e Other program services

Part IV Balance Sheets (See Instructions)

Note	e:	Who colu	ere required, attached schedules and amounts within umn should be for end-of-year amounts only	the description	(A) Beginning of year		(B) End of year
		45	Cash - non-interest-bearing		16,527.	45	17,551.
		46	Savings and temporary cash investments			46	
			Accounts receivable	47a			
		þ	Less allowance for doubtful accounts	47b	1,600.	47 c	
			Pledges receivable	48a			
		b	Less allowance for doubtful accounts	48b		48 c	
		49	Grants receivable			49	
ASSETS		50	Receivables from officers, directors, trustees, and k employees (attach schedule)	ey		50	
Ē		51 a	Other notes & loans receivable (attach sch)	51 a			
ŝ		b	Less allowance for doubtful accounts	51 b		51 c	
		52	Inventories for sale or use			52	
		53	Prepaid expenses and deferred charges			53	
		54	Investments – securities (attach schedule)	► Cost FMV		54	
		55 a	Investments – land, buildings, & equipment basis	55a			
		b	Less: accumulated depreciation				
			(attach schedule)	55b		55 c	
ı		56	Investments – other (attach schedule)			56	
		57 a	Land, buildings, and equipment basis	57a		× 4	
		b	Less accumulated depreciation (attach schedule)	57 b		57 c	
		58	Other assets (describe ►)		58	
		59	Total assets (must equal line 74) Add lines 45 thro	ugh 58	18,127.	59	17,551.
			Accounts payable and accrued expenses			60	·
Ļ		61	Grants payable			61	
-AB-L-F-ES		62	Deferred revenue			62	
j		63	Loans from officers, directors, trustees, and key employees (attacl	n schedule)		63	
ᄓ		64 a	Tax-exempt bond liabilities (attach schedule)			64a	
ij		b	Mortgages and other notes payable (attach schedule)			64 b	
5		65	Other liabilities (describe ►)		65	
		66	Total liabilities. Add lines 60 through 65		0.	66	0.
	Or	gani	izations that follow SFAS 117, check here ► X a	nd complete lines 67		, >	
Ĕ			through 69 and lines 73 and 74				
		67	Unrestricted		18,127.	67	17,551.
ş		68	Temporarily restricted			68	
ANNETS		69	Permanently restricted		-	69	
	Or	gani	izations that do not follow SFAS 117, check here►	and complete lines		*	
			70 through 74				
חבס		70	Capital stock, trust principal, or current funds			70	
		71	Paid-in or capital surplus, or land, building, and equ	iipment fund		71	
à		72	Retained earnings, endowment, accumulated incom-	e, or other funds		72	
BALAZCES		73	Total net assets or fund balances (add lines 67 thro	ough 69 or lines 70 through			
Š			72, column (A) must equal line 19, column (B) must	t equal line 21)	18,127.		17,551.
		74	Total liabilities and net assets/fund balances.Add	ines 66 and 73	18,127.	74	17,55 <u>1.</u>

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Form **990** (2005)

(A) Name and address	per week devoted to position		(if not paid, enter -0-)	employee benefit plans and deferred compensation plans	account and other allowances
Hannah Wallace					
601 S. 10th Street					
Philadelphia, PA 19147	President	10	0.	0.	0.
Rudy Rivera				_	
16 N. Central Ave.					
Clayton, MO 63105	Vice President	10	0.	0.	0.
Jeannene Smith				·	
312 S. Lincoln Ave					
Cherry Hill, NJ 08034	Treasurer	10	0.	0.	0.
Margaret Orr					
1148 S. Douglas Blvd.					
Midwest City, OK 73130	Secretary	10	0.	0.	0.
Aleda Madision					
1009 Woodstream Drive					
Wilimington, DE 19810	Director	10	0.	0.	0.
See List of Officers, Etc Statement					

Form 990 (2005) Focus on Adoption, In			20-039245	<u>0</u>		age 6
Part V-A Current Officers, Directors, Tru					Yes	No
75 a Enter the total number of officers, directors, and trustees p	•			_		
 b Are any officers, directors, trustees, or key em listed in Schedule A, Part I, or highest comper A, Part II-A or II-B, related to each other through 	nsated professional and Joh family or business :	d other independent cor	ntractors listed in Schedule	5		
identifies the individuals and explains the relati	tionship(s)	•		75 b	<u> </u>	<u></u>
c Do any officers, directors, trustees, or key emplisted in Schedule A, Part I, or highest comper A, Part II-A or II-B, receive compensation from	nsated professional and	d other independent cor	ntractors listed in Schedule	<u> </u>		1
to this organization through common supervisi	on or common control	?		75 c		
Note. Related organizations include section 50	9(a)(3) supporting org	anızatıons			ŀ	
If 'Yes,' attach a statement that identifies the other organization(s), and describes the comprelated organization	individuals, explains th ensation arrangements	e relationship between s, including amounts pa	this organization and the id to each individual by each	:h	*	(
d Does the organization have a written conflict of	of interest policy?		_	75 d		
Part V-B Former Officers, Directors, Tru	stees, and Key En	ployees That Rece	eived Compensation of	or Othe	er	
Benefits (If any former officer, directed during the year, list that person below a the instructions)	or trustee or keviemp	lovee received compen-	sation or other benefits (de	scribed	helow) e
	(B) Loans and	(C) Compensation	(D) Contributions to	(E) Ex		
(A) Name and address	Advances		employee benefit a plans and deferred compensation plans	account	and o ances	
Part VI Other Information (See the Instruct	tions)				V	l Na
				\neg	Yes	No
76 Did the organization engage in any activity no attach a detailed description of each activity	t previously reported to	the IRS? If 'Yes,'		76	مثد،	X
77 Were any changes made in the organizing or g	governing documents b	out not reported to the li	RS?	77		X
If 'Yes,' attach a conformed copy of the chang						
78a Did the organization have unrelated business		or more during the year	ar covered by this return?	78a		Х
b If 'Yes,' has it filed a tax return onForm 990-T		,	•	78 b		
79 Was there a liquidation, dissolution, termination	-	action during the				
year? If 'Yes,' attach a statement	m, or substantial contr	action during the		79		Х
80a Is the organization related (other than by asso	ciation with a statewid	e or nationwide organiz	ation) through common			
membership, governing bodies, trustees, office	ers, etc, to any other e	xempt or nonexempt or	ganization?	80 a		Х
b If 'Yes,' enter the name of the organization►		- -		.		,
		L	xempt or nonexempt			`
81 a Enter direct and indirect political expenditures		ons)	81 a	- '		
b Did the organization file Form 1120-POL for this	s vear/			81 h	1	x

Form **990** (2005)

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	1990 (2005) Focus on Adoption, Inc.		20	0-03924	50	F	Page 7
Pa	rt VI Other Information (continued)			_		Yes	No
82 8	a Did the organization receive donated services or the use of materials, equipment, or facilities substantially less than fair rental value?	s at no	charge o	r at	82a		х
1	olf 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II (See instructions in Part III.)	82b					
83 a	Did the organization comply with the public inspection requirements for returns and exemption	on appli	cations?		83a	X	
ŀ	Did the organization comply with the disclosure requirements relating to quid pro quo contrib	outions?			83b		Х
84 a	Did the organization solicit any contributions or gifts that were not tax deductible?				84 a		Х
ŀ	If 'Yes,' did the organization include with every solicitation an express statement that such contact tax deductible?	ontribut	ions or g	ıfts were	84 b	. ——	
85	501(c)(4), (5), or (6) organizations a Were substantially all dues nondeductible by members?	7			85a		
t	Did the organization make only in-house lobbying expenditures of \$2,000 or less?				85 b		
	If 'Yes' was answered to either 85a or85b, do not complete 85c through 85h below unless the waiver for proxy tax owed for the prior year.	e organı	zation re	ceived a			
•	Dues, assessments, and similar amounts from members	85 c					
	Section 162(e) lobbying and political expenditures	85 d			_		
	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices	85 e					2 .
	Taxable amount of lobbying and political expenditures (line 85d less 85e)	85 f					
ç	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?				85 g	,	ļ
ı	n If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line85f to its reason dues allocable to nondeductible lobbying and political expenditures for the following tax year?	nable estır	nate of		85 h		
86	501(c)(7) organizations Enter a Initiation fees and capital contributions included on						7
	line 12	86 a				À.	
ŀ	Gross receipts, included on line 12, for public use of club facilities.	86 b	–				
87	501(c)(12) organizations Enter: a Gross income from members or shareholders	87a			_	**	
ı	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	87 b				* * *	4
88	At any time during the year, did the organization own a 50% or greater interest in a taxable or an entity disregarded as separate from the organization under Regulations sections 301.7 If 'Yes,' complete Part IX	corpora 701-2 a	tion or p nd 301 7	artnership 701-3?	. 88		x
89 a	501(c)(3) organizations. Enter Amount of tax imposed on the organization during the year u	ınder				101100	
	section 4911 ► 0., section 4912 ► 0., section 4			().l	39.7	
I	501(c)(3) and 501(c)(4) organizations Did the organization engage in any section 4958 exceeduring the year or did it become aware of an excess benefit transaction from a prior year? If explaining each transaction	ss bene f 'Yes,' a	 fit transa attach a	ection statement	- 89 b		х
	Enter Amount of tax imposed on the organization managers or disqualified persons during t year under sections 4912, 4955, and 4958	the		▶			0.
	Enter: Amount of tax on line 89c, above, reimbursed by the organization			►			
	List the states with which a copy of this return is filed Missouri					,	. .
	Number of employees employed in the pay period that includes March 12, 2005 (See instruction)				90 b	<u> </u>	0
91 a	The books are in care of Parry Hutchinson Telephone nu Located at P134 Chalkboard Court, Moorestown, NJ	ımber ► 		56) 778 4► 080			
ı	At any time during the calendar year, did the organization have an interest in or a signature financial account in a foreign country (such as a bank account, securities account, or other fi	or othe financial	r authori account	ty over a)?	91 b	Yes	No
	If 'Yes,' enter the name of the foreign country ▶					* *	
	See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Financial Statements		Bank a	nd			
•	At any time during the calendar year, did the organization maintain an office outside of the U	United S	tates?		91 c	<u> </u>	<u> </u>
	If 'Yes,' enter the name of the foreign country▶		. 				_
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu oForm 1041 - Check	here					► 🔲
	and enter the amount of tax-exempt interest received or accrued during the tax year			92			
BAA					Forn	n 990 ((2005)

rant	II Analysis of income-P	Toducii								
Note: E	inter gross amounts unless se indicated	8	(A) Business code		income (B) nount	Excluded by s (C) Exclusion code		, 513, or 5 (D) nount	Related	E) or exempt n income
93	Program service revenue.						1			
a		L							_	
b			·		<u></u>					
c_										
d_				ļ						
e_	···-			ļ			ļ			
	Medicare/Medicaid payments	⊢		ļ <u></u>					 -	
_	Fees & contracts from government agent			 			<u> </u>			
	Membership dues and assessm	⊢	0.3	 	5,650.		 			
	Interest on savings & temporary cash in			 			 			
	Dividends & interest from secur			\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		<i></i>	<u> </u>			
	Net rental income or (loss) from real est debt-financed property	Late		2. **	* * * * * * * * * * * * * * * * * * * *	- 2	×	<u> </u>		Y
	not debt-financed property	-		 			 		- 	
	Net rental income or (loss) from pers pr	<u> </u>		 			 			
	Other investment income	₩ <u></u>		 			 		-	
	Gain or (loss) from sales of ass	ets -		<u> </u>			 			
	other than inventory						<u> </u>			
	Net income or (loss) from special events	⊢	02	:	7,684.		<u> </u>			
	Gross profit or (loss) from sales of invento			ļ		200		-212		
	Other revenue. a	 _ _	** ,	No.dea	*	/ ** } *%		6年,東	4.52	<i>!</i> *~ <i>!!!</i>
þ.				<u> </u>						
C.				 			-			
d ₋						ļ	 			
104	Subtotal (add columns (B), (D), and (E)	,		1	13,334.		4			
	Total (add line 104, columns (B)	_	nd (F))		13,333.	I		▶		13,334.
	ine 105 plus line 1d, Part I, sho			nt on line 1	2 Part I			-		13/3311
	/III Relationship of Activ					empt Purpos	es (See t	he instruc	tions)	
Line N						•	<u> </u>		•	chmont
▼	of the organization's exemp	ot willen	ses (other t	han by prov	uding funds	for such purpos	induced in its	ortainly to	Title accomplis	Similerit
	N/A	,	· · · · · · · · · · · · · · · · · · ·				···			
	N/A									
										
Part	IX Information Regardin	a Tava	hla Subs	idiarios a	nd Disroc	arded Entiti	OF (See H	ao instruct	tions)	N/A
10000	(A)	g ruxu	(B)	Talaries e	(C		T (3000 ii	(D)		(E)
				.	(0	•)	l .			
Nar	me, address, and EIN of corpora partnership, or disregarded ent	ation, itv	Percentage ownership i		Nature of	activities		Total come		of-year sets
	partitionship, or ansregarded one		OWNER OF THE	8			 "			
				8			†			
			<u> </u>	98			 			
				8	<u> </u>		†			
Part	X Information Regardin	g Trans	sfers Ass	sociated	with Perso	onal Benefit	Contrac	S (See th	ne instructions	,
	d the organization, during the year, recei							10 (000 1)	Yes	X No
	d the organization, during the y	-				•		act2	Yes	X No
						i a personal be	Henr Contra	JC1 :	□ 162	Z NO
- NOU	e: If 'Yes' to (b), file form 8870					sebadulas and state	monts and to	the best of m	ay kasuladas aad b	allof it is
	Under penalties of perjury, I declare true, correct, and complete Declara	tion of prepare	aler (other than	officer) is bas	ed on all informa	ation of which prepar	er has any kn	owledge	ly knowledge and b	ener, it is
Please	earner	10/1	Mu	Th.			1 8	1510	6	
Sign	Signature of officer)		_		Date	+ = + =		
Here	► Weannene	<i>′</i> 5'	mith,	lr	easurer					
	Type or print name and title		11111111	<u>, , , , , , , , , , , , , , , , , , , </u>	11 /					
				1-1	- //	Date	Che		Preparer's SSN	or PTIN (See
Paid	Preparer's Signature Tames A	11111	lman (1)	1 1 / 2		/ 11 /	colf	- 1-1	General Instructi	ion W)
Pre-	- James A			PA	- {<i>N</i>//-	0/1/31/06	emp	loyed P X	- 11	
parer's				PA U	100					
Use Only	employed), P.O. Bo) <u> </u>				EIN			
	ZIP + 4 Southam	pton	١.		NJ_08	3088		<u>`</u>		8316
BAA			1				-	CCA0100 10	11100C Earn	~ 000 (2005

SCHEDULE A (Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information - (See separate instructions.)

2005

OMB No 1545-0047

Department of the Treasury Internal Revenue Service MUST be completed by the above organizations and attached to their Form 990 or 990-EZ. Employer identification number Focus on Adoption, Inc. 20-0392450 Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees (See instructions List each one If there are none, enter 'None') (a) Name and address of each (b) Title and average (d) Contributions (c) Compensation (e) Expense to employee benefit plans and deferred employee paid more than \$50,000 hours per week devoted to position account and other allowances compensation None Total number of other employees paid over \$50,000 None Part II - A Compensation of the Five Highest Paid Independent Contractors for Professional Services (See instructions List each one (whether individuals or firms) If there are none, enter 'None') (a) Name and address of each independent contractor paid more than \$50,000 (b) Type of service (c) Compensation None Total number of others receiving over \$50,000 for professional services None Part II - B Compensation of the Five Highest Paid Independent Contractors for Other Services (List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter 'None' See instructions.) (a) Name and address of each independent contractor paid more than \$50,000 (c) Compensation (b) Type of service

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 and Form 990-EZ.

Total number of other contractors receiving

over \$50,000 for other services

Schedule A (Form 990 or 990-EZ) 2005

Sche	dule A (Form 990 or 990-EZ) 2005 Focus on Adoption, Inc. 20-039245	0	F	Page 2
Pai	III Statements About Activities (See instructions)		Yes	No
1	During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid	Π		
	or incurred in connection with the lobbying activities. \$			
	(Must equal amounts on line 38,Part VI-A, or line i of Part VI-B)	1		х
	Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other			
	organizations checking 'Yes' must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities	~		
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any			
	substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal			
	beneficiary? (If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions.)			
4	Sale, exchange, or leasing of property?	2a	<u> </u>	X
	Londing of manay as ather outanging of gradit?	2 b		J.
	Lending of money or other extension of credit?	20		X
•	Furnishing of goods, services, or facilities?	2c		х
•	Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?	2d		X
	Transfer of any part of its income or assets?	2e		x
	Do you make grants for scholarships, fellowships, student loans, etc? (If 'Yes,' attach an			† <u></u>
	explanation of how you determine that recipients qualify to receive payments)	3a	<u> </u>	Х
	Do you have a section 403(b) annuity plan for your employees?	3b	-	X
4:	During the year, did the organization receive a contribution of qualified real property interest under section 170(h)? Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?	3c		X
		4a	ļ	X
	Do you provide credit counseling, debt management, credit repair, or debt negotiation services?	4b		X
Pa	Reason for Non-Private Foundation Status (See instructions)			
The	rganization is not a private foundation because it is: (Please check on PNE applicable box.)			
5	A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)			
6	A school Section 170(b)(1)(A)(ii) (Also complete Part V)			
7	A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii)			
8	A Federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)			
9	A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii)Enter the hospital's	name	, city,	
10	and state > An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section			ΔΥω
10	(Also complete the Support Schedule in Part IV-A)	11 170(יייייי	/~)(\ *)
11 a	An organization that normally receives a substantial part of its support from a governmental unit or from the general	public	: .	
	Section 170(b)(1)(A)(vi) (Also complete the Support Schedule in Part IV-A)			
111	A community trust Section 170(b)(1)(A)(vi) (Also complete the Support Schedule in Part IV-A)			
12	An organization that normally receives (1) more than 33-1/3% of its support from contributions, membership fees, an	d gros	s rece	eipts
	from activities related to its charitable, etc, functions— subject to certain exceptions, and (2) no more than 33-1/3% of from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquire	ed by	the	
	organization after June 30, 1975 See section 509(a)(2) (Also complete the Support Schedule in Part IV-A)			
13	An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organization that is not controlled by any disqualified persons (other than foundation managers) and supports organization that is not controlled by any disqualified persons (other than foundation managers) and supports organization that is not controlled by any disqualified persons (other than foundation managers) and supports organization that is not controlled by any disqualified persons (other than foundation managers) and supports organization that is not controlled by any disqualified persons (other than foundation managers) and supports organization that is not controlled by any disqualified persons (other than foundation managers) and supports organization that is not controlled by any disqualified persons (other than foundation managers) and supports organization that is not controlled by any disqualified persons (other than foundation managers) and supports organization that is not controlled by any disqualified persons (other than foundation managers).	ganiza	tions	_
	described in (1) lines 5 through 12 above; or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(a) that describes the type of supporting organization ► Type 1 Type 2 Type 3	2) Cn	eck in	ie
	Provide the following information about the supported organizations (See instructions)			
	(a) Name(s) of supported organization(s)	(b) Li	ne nu	mber
	(a) Namo(a) a supported organization(a)	fro	m abo	ve
			. —	4000
	_			
14	An organization organized and operated to test for public safety Section 509(a)(4) (See instructions)			

Schedule A (Form 990 or 990-EZ) 2005 Focus on Adoption, Inc. 20-0392450 Page 3 Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12 Wee cash method of accounting, Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting Calendar year (or fiscal year (e) Total beginning in) Gifts, grants, and contributions received (Do not include unusual grants See line 28) 15 16 Membership fees received Gross receipts from admissions merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc, purpose Gross income from interest, dividends. amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975 Net income from unrelated business activities not included in line 18 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf 21 The value of services or facilities furnished to the organization by a governmental unit without charge Do not include the value of services or facilities generally furnished to the public without charge 22 Other income Attach a schedule Do not include gain or (loss) from sale of capital assets Total of lines 15 through 22 24 Line 23 minus line 17 25 Enter 1% of line 23 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24 26 a b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2001 through 2004 exceeded the amount shown in line 26a Do not file this list with your return Enter the total of all these excess amounts 26 b c Total support for section 509(a)(1) test Enter line 24, column (e) 26 c d Add: Amounts from column (e) for lines: 18 26 d e Public support (line 26c minus line 26d total) 26 e f Public support percentage (line 26e (numerator) divided by line 26c (denominator)) 26 f 27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a 'disqualified person,' prepare a list for your records to show the name of, and total amounts received in each year from, each 'disqualified person **Do not file this list with your return.**Enter the sum of such amounts for each year ____ (2003) ____ (2002) ____ (2001) ____ bFor any amount included in line 17 that was received from each person (other than 'disqualified persons'), prepare a list for your records to show the name of, and amount received for each year, that was more than thearger of (1) the amount on line 25 for the year or(2) \$5,000 (Include in the list organizations described in lines 5 through 11b, as well as individuals Do not file this list with your return. After computing the difference between the amount received and the larger amount described (1) or (2), enter the sum of these differences (the excess amounts) for each year: _____(2003) _____(2002) _____(2002) _____(2001) ____ c Add Amounts from column (e) for lines: 15 16 d Add: Line 27a total 27 d and line 27b total e Public support (line 27c total minus line 27d total) 27 e f Total support for section 509(a)(2) test Enter amount from line 23, column (e)

Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2001 through 2004, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant **Do not file this list with your return.**Do not include these grants in line 15

g Public support percentage (line 27e (numerator) divided by line 27f (denominator)).

h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))

27 a

27 h

Private School Questionnaire (See instructions) (To be completed ONLY by schools that checked the box on line 6 in Part IV) N/A Yes No Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? 29 29 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? 30 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? 31 If 'Yes,' please describe, if 'No,' please explain (If you need more space, attach a separate statement) Does the organization maintain the following. a Records indicating the racial composition of the student body, faculty, and administrative staff? 32 a b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? 32 b c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? 32 c d Copies of all material used by the organization or on its behalf to solicit contributions? 32 d If you answered 'No' to any of the above, please explain (If you need more space, attach a separate statement) Ż W * 33 Does the organization discriminate by race in any way with respect to: :* a Students' rights or privileges? 33 a **b** Admissions policies? 33 b c Employment of faculty or administrative staff? 33 c d Scholarships or other financial assistance? 33 d e Educational policies? f Use of facilities? 33 f g Athletic programs? 33 g h Other extracurricular activities? 33 h If you answered 'Yes' to any of the above, please explain (If you need more space, attach a separate statement) 34a Does the organization receive any financial aid or assistance from a governmental agency? 34 a b Has the organization's right to such aid ever been revoked or suspended? 34 b If you answered 'Yes' to either 34a or b, please explain using an attached statement Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If 'No,' attach an explanation 35

Lobbying Expenditures by Electing Public Charities (See instructions) (To be completed ONLY by an eligible organization that filed Form 5768) if the organization belongs to an affiliated group If you checked 'a' and 'limited control' provisions apply Check ► Check ► b (a) Affiliated group **Limits on Lobbying Expenditures** To be completed for ALL electing totals (The term 'expenditures' means amounts paid or incurred) organizations Total lobbying expenditures to influence public opinion (grassroots lobbying) 36 0. 37 Total lobbying expenditures to influence a legislative body (direct lobbying) 37 Total lobbying expenditures (add lines 36 and 37) 38 0. 39 Other exempt purpose expenditures 39 40 Total exempt purpose expenditures (add lines 38 and 39) 40 0. 41 Lobbying nontaxable amount. Enter the amount from the following table-If the amount on line 40 is-The lobbying nontaxable amount is-Not over \$500,000 20% of the amount on line 40 ò Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 41

42 Grassroots nontaxable amount (enter 25% of line 41)

Over \$1,500,000 but not over \$17,000,000

Over \$17,000,000

43 Subtract line 42 from line 36 Enter -0- if line 42 is more than line 36

Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38

Caution: If there is an amount on either line 43 or line 44, you must file Form 4720

\$1,000,000

0. 42 0. 43 0. 0.

4 -Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below See the instructions for lines 45 through 50)

\$225,000 plus 5% of the excess over \$1,500,000

			Lobbying Expen	ditures During 4 -Year	Averaging Period	
	Calendar year (or fiscal year beginning in) ►	(a) 2005	(b) 2004	(c) 2003	(d) 2002	(e) Total
45	Lobbying nontaxable amount					
46	Lobbying ceiling amount (150% of line 45(e))	****				
47	Total lobbying expenditures					
48	Grassroots non- taxable amount					
49	Grassroots ceiling amount (150% of line 48(e))	*	War in Jacob	W C W	* * * * * * * * * * * * * * * * * * * *	
50	Grassroots lobbying expenditures					

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See instructions)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:

- a Volunteers
- b Paid staff or management (Include compensation in expenses reported on lines through h.)
- c Media advertisements
- d Mailings to members, legislators, or the public
- e Publications, or published or broadcast statements
- f Grants to other organizations for lobbying purposes
- g Direct contact with legislators, their staffs, government officials, or a legislative body
- h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means.
- i Total lobbying expenditures (add linesc through h.)

'Ye	' to an	y of the above,	also attach a statement	giving a detailed descr	ription of the lobbying activities
-----	---------	-----------------	-------------------------	-------------------------	------------------------------------

res	NO	Amount
		^

Schedule A (Form 990 or 990-EZ) 2005 Focus on Adoption, Inc.

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Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See instructions)

51 Did th	e reporting organization of	directly or in	ndirectly engage in any of the for	llowing with any other organization d relating to political organizations?	escribed in sect	ion 50	1(c)
			=			Yes	No
 a Transfers from the reporting organization to a noncharitable exempt organization of: (i)Cash 						163	X
(ii)Other assets					51 a (i) a (ii)		X
	transactions:				<u>a (ii)</u>		
		ate with a n	oncharitable exempt organization	n	b (i)		х
(i)Sales or exchanges of assets with a noncharitable exempt organization (ii)Purchases of assets from a noncharitable exempt organization							X
	ental of facilities, equipm				b (ii)		X
	eimbursement arrangeme		1 233013		b (iv)		X
	oans or loan quarantees	.1113			b (v)	<u> </u>	X
	•	r mamharsh	ip or fundraising solicitations		b (vi)		X
			sts, other assets, or paid employ	rees	<u>c</u>	 	X
					_	ue of	
(a) Line no						nts	
				<u> </u>			
	-						
			····				
	·				<u> </u>		
			· 				
					•		
	 		 				
						2 2	
descri	organization directly or in the in section 501(c) of the s,' complete the following	the Code (o	iliated with, or related to, one o ther than section 501(c)(3)) or i	r more tax-exempt organizations n section 527?	► [] Ye	s X	No
	(a) Name of organization		(b) Type of organization	(c) Description of	relationship		
	·						
	·						
		<u> </u>					
			<u> </u>				

Form 990, Page 5, Part V-A List of Officers, Etc. Statement

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation	(E) Expense account and other allowances
Barbara Greenberg				
3 Sierks Lane	<u>Director</u>			
Roslyn Harbor, NY 11576	10	0.	0.	0.
Carl Hocke				
2202 Carlisle Road	Director	,		
Greensboro, NC 27408	10	0.	0.	0.
Carl Jenkins				
9300 Columbia Blvd.	Director			
Silver Springs, MD 20910	10	0.	0.	0.
Cris Huber				
400 Bentee West Court	Director			
Evansville, IN 47715	10	0.	0.	0.
Jessie Garcia				
PO Box 9002	Director			
Brownville, TX 78520	10	0.	0.	0.
Kevin Kreutner				·
2153 Rain Drop Circle	Director			
Pittsburg, CA 84565	10	0.	0.	0.
Lauren Cleary				
50 Washington Street	Director			
Arlington, MA 02474	10	0.	0.	0.
Lynn Jacobs				
1000 Brannan Street, Suite 301	Director			
San Francisco, CA 49103	10	0.	0.	0.
Cindy Peck				
3614 Cardinal Ridge	Director			
Greensboro, NC 27410	10	0.	0.	0.

Form 990, Page 1, Part I, Line 9
Special Events and Activities Statement

List of Three Largest Events and Type and Number of Others	Gross Receipts	Less Contributions	Gross Revenue	Less Direct Expenses	Net Income (Loss)
Guat. Conference	23,589.	0.	23,589.	18,573.	5,016
FOA Calender	2,863.	0.	2,863.	1,045.	1,818
IAC Conference	1,900.	0.	1,900.	0.	1,900
ADA Initiatives	8,950.	0.	8,950.	0.	8,950
Children w/o Parents	0.	0.	0.	10,000.	-10,000

Total 37,302. 0. 37,302. 29,618. 7,684.

Supporting Statement of:

Form 990 p 2/Line 31 column (C)

Description	Amount
Accounting	732.
Bookkeeping	2,153.
Total	2,885.

20-0392450

Supporting Statement of:

Form 990 p 2/Line 43 Column (B)-1

Amount
567.
2,955.
665.
75.
1,560.
4,000.

Supporting Statement of:

Form 990 p 2/Line 43 Column (C)-1

Description	Amount	
Mercahnt Account Charges	405	
Total	405.	